

# A Framework for Total Productivity Measurement of Construction Projects

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## Abstract

Productivity measurement is a concern for both construction practitioners and researchers. In construction, productivity can be measured at three levels: activity, project, and industry. At the project level, previous studies focused on measuring the productivity of specific activities. In addition, existing project-level productivity metrics do not consider the effect of all resources used in a project. In order to effectively assess overall project performance, the productivity of all project activities and resources used must be taken into account. This study proposes a framework for measuring total construction project productivity, which takes into consideration all resources used in a project and presents a metric to assess the total productivity of construction projects. The process for identifying and measuring the components of the metric are discussed. This paper makes a contribution by providing researchers and practitioners with a framework and tools for data collection and analysis of total construction project productivity.

**Keywords:** construction productivity, productivity measurement framework, total productivity metric, focus group, industrial construction.

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## 17 **1. Introduction**

18 The construction industry is responsible for a significant portion of the gross domestic product in  
19 any industrialized nation (Huang et al. 2009; Vogl and Abdel-Wahab 2015). In 2016, the  
20 construction industry was responsible for approximately seven percent of Canada's total gross  
21 domestic product (GDP) (Statistics Canada 2017). Consequently, the levels of productivity and  
22 profitability observed in the construction industry have a major impact on the nation's economy  
23 (Vogl and Abdel-Wahab 2015). Due to the importance of the industry on Canada's economic  
24 health, improving and managing construction productivity has received significant attention by  
25 both practitioners and researchers during the last three decades (Huang et al. 2009; Thomas et al.  
26 1990; Yi and Chan 2014; Yun et al. 2015).

27 Productivity may be conceptualized as the relationship between the output of the production  
28 process and the corresponding inputs that are required to generate that output. Typically,  
29 productivity is measured as a ratio of output to input or vice versa. For productivity measures that  
30 are expressed as a form of output-to-input ratios, higher numbers indicate better performance,  
31 however, in regard to input-to-output ratios, lower value represent better performance (CII 2013).  
32 The topic of productivity measurement extends from activity level to industry level measures and  
33 can be categorized into two classes: single-factor productivity (SFP) and multi-factor (or total-  
34 factor) productivity (MFP) (CII 2013). SFP compares the output to one specific input factor, such  
35 as labour or capital, while MFP compares the output to all relevant input factors. At the project  
36 level, productivity models utilizing measurements similar to MFP have been implemented;  
37 however, these models do not account for all available inputs, due to the difficulty and complexity  
38 of quantifying some inputs such as energy and capital (Thomas et al. 1990; Nasir et al. 2013).  
39 Previous methods in construction productivity studies have focused on SFP, such as labour

40 productivity, to assess the productivity level of construction projects (Yi and Chan 2014; Huang  
41 et al. 2009; Liao et al. 2012). Recent studies concerning project-level productivity have  
42 concentrated on aggregating labour productivity values of specific activities (Liao et al. 2012;  
43 Bröchner and Olofsson 2012; Yun et al. 2015).

44 Construction projects involve integration of different trades, stakeholders, activities, and resources  
45 in order to attain the project objective. By considering the joint impact of all resources used in a  
46 project, a meaningful measure of productivity can be achieved. Therefore, this paper proposes a  
47 framework for total productivity measurement, which considers all inputs used in a construction  
48 project, as well as the components required for quantification of the resource input categories. The  
49 total productivity measurement framework provides researchers and practitioners with a standard  
50 approach for data collection and analysis to measure the total productivity of construction projects.

51 The paper is organized as follows. In section 2, a literature review is provided to examine  
52 productivity measurement and existing productivity metrics. Section 3 discusses the developed  
53 framework, which shows the metric and the list of input components. Section 4 outlines the  
54 verification of the proposed measurement approach and the developed framework. Finally,  
55 conclusions and avenues for future research are presented in Section 5.

## 56 **2. Overview of productivity measurement in construction**

57 The definition of productivity varies based on the application area, level of measurement,  
58 availability of data, and the objective of measurement (Crawford and Vogl 2006; Pekuri et al.  
59 2011; Bröchner and Olofsson 2012). Pekuri et al. (2011) described productivity as a concept that  
60 is commonly used in theoretical and applied discussions, despite it being ambiguous and lacking  
61 a consistent definition. According to Thomas et al. (1990), there are two major reasons for  
62 misconceptions about productivity measurement in the construction industry, the first of which

63 involves the perception about what productivity is, while the second concerns the use of industrial  
 64 engineering productivity measurement techniques in construction contexts. Table 1 shows a  
 65 sample productivity definitions adopted by different studies.

66 **Table 1.** Definitions of productivity.

Definition	Source
Productivity as the output potential of a production process, based on input resource. Measurement shows the impact of input on output.	Crawford & Vogl (2007)
Relationship between output per unit of effort employed to produce that output.	Thomas et al. (1990)
Productivity as a ratio of output produced to input used per unit of time.	Chau and Walker (1988)
Productivity as representing the efficient use of various factors of production.	Lowe (1987)
Productivity as indicating ability to use input resources to generate products and goods.	Phusavat (2013)
Productivity as a ratio of output to input for a given process.	CII (2013)
Productivity as a measure of the efficiency with which the economy turns inputs, such as labour and capital, into output.	Vogl and Abdel-Wahab (2015)
Productivity as a relationship between the output produced by a system and quantities of input resources utilized to produce that output.	Pekuri et al. (2011)
Productivity as a ratio of the output produced to the factors of production.	Vrat et al. (1998)

67 In general, productivity can be defined as a ratio of outputs to inputs, showing effectiveness and  
 68 efficiency in utilization of resources. Productivity in construction can be measured at three levels:  
 69 activity-, project-, and industry-level productivity (Huang et al. 2009). Activity-level productivity  
 70 measures are the most commonly used productivity measure in the construction industry; it  
 71 measures performance of individual construction activities, such as concrete placing, steel  
 72 erection, etc. In contrast, project-level productivity measures consider the performance related to

73 a collection of activities required for the construction of a particular facility. Industry-level  
 74 productivity measures represent an overall assessment of the state of productivity in the industry  
 75 sector. Table 2 gives a summary of several productivity measurement approaches in the  
 76 construction industry at different levels of analysis. To reiterate, the focus of this study is on  
 77 project-level construction productivity.

78 **Table 2.** Summary of productivity metrics at different levels of assessment.

<b>Level</b>	<b>Measurement Method</b>	<b>Productivity Measurement Approach</b>	<b>Source</b>
<b>Industry</b>	Labour productivity	Ratio of gross output or value added to labour input. Use of index approach to measure gross output (or value added) and labour input. Use of output per labour hour or output per labour cost in constant dollars.	Crawford & Vogl (2006)  Vereen et al. (2016)
	Capital productivity	Use of index approach to measure gross output (or value added) and capital input. Multi-factor productivity, which takes labour, capital, and material as its inputs.	OECD (2001) Crawford & Vogl (2006)
	Total factor productivity	Uses a ratio of gross output to capital services (e.g., equipment). Uses ratio of total output to inputs (costs of labour, materials, energy, and capital).	Vereen et al. (2016) Thomas et al. (1990); CII (2013)
	KLEMS	Uses the quantity index ratio of gross output to combined inputs, which are represented by the change in quantities of labour, capital, energy, material, and service.	OECD (2001)
	Labour productivity	Measures the productivity of building projects by measuring the total manpower in man-days as an input and the completed gross floor area as output. Produces project-level productivity data by considering all the task elements, using a ratio of total worker hours and total equivalent work unit (EWU). Quantity-based approach that measures construction productivity as actual work hours per installed quantity. Cost-based approach that uses cost of construction activities per work hours.	Lim (1996)  Ellis and Lee (2006)  Yun et. a. (2015)
<b>Project</b>		Uses engineering productivity, which is calculated as a ratio of direct engineering work-hours to issues, for construction quantities. Measures construction labour productivity as a ratio of actual work hours to installed quantity.	Liao et. al. (2012) Yi and Chan (2014)

	Partial factor productivity (Labour and equipment)	Productivity is measured as a ratio of physical output (units) to a combination of labour and equipment input in monetary terms. Uses a ratio of physical output (units) to labour, together with fixed capital in dollar form, as an input value. Similar to TFP, integrates labour, material, and equipment as an input.	Thomas et. al. (1990), CII (2013) Goodrum and Haas (2002)
	Multi-factor productivity	Multifactor productivity with labour, circulating capital, and fixed capital as an input.	Thomas et. al. (1990) Goodrum and Haas (2002)
<b>Activity</b>	Labour productivity	Labour cost or work hours per physical output (units). Labour productivity is measured as a ratio of actual direct work hours per install quantity or quantity issued for construction (IFC) quantity. Labour productivity as a ratio of installed quantities to working hours.	Thomas et al.(1990) CII (2013)  Chang and Woo (2017)

79 **2.1 Project-level productivity**

80 A project may be defined as a collection of activities that are required for construction of a facility  
81 with a specific resource requirement and finite amount of work. Since it involves various activities,  
82 measurement of productivity at the project level has higher degree of complexity than activity-  
83 level productivity (Huang et al. 2009). In the past, different studies were conducted to develop  
84 project-level productivity metrics, which provide an estimate of the productivity of a project based  
85 on activity data (Ellis and Lee 2006; Liao et al. 2012; Yun et al. (2015)).

86 Based on their previous studies, the Construction Industry Institute (CII) (2013) categorized  
87 prevalent metrics at the project level as output-to-input ratio and input-to-output ratio, depending  
88 on the expression that relates input and output. The category of output-to-input ratio includes factor  
89 productivity, partial factor productivity, and labour productivity. Factor productivity is expressed  
90 as a ratio of physical output in units to input, which combine labour, material, and equipment to  
91 create a dollar value; partial factor productivity can thus be estimated by removing one of the input

92 resources from factor productivity. According to CII (2013), partial factor productivity measures  
93 are mainly used for a specific type of conceptual estimate to measure construction productivity.  
94 For construction project-specific models, Thomas et al. (1990) identified a productivity metric,  
95 indicated in Eq. 1, which divides the physical output in units by the total cost of labour, equipment,  
96 and material. This model can be utilized by design professionals to provide information regarding  
97 the productivity of projects (Thomas et al. 1990).

98 (1) 
$$factor\ productivity = \frac{physical\ output\ (units)}{labor(\$) + material(\$) + equipment\ (\$)}$$

99 Goodrum and Haas (2002) later modified productivity metric (Eq.1) by specifying equipment cost  
100 as fixed capital and material cost as a circulating capital, as is shown in Eq. 2.

101 (2) 
$$factor\ productivity = \frac{physical\ output\ (units)}{labor(\$) + circulating\ capital(\$) + fixed\ capital\ (\$)}$$

102 In an effort to account for the impact of all activities involved in construction projects, Ellis and  
103 Lee (2006) developed a project-level productivity measurement method that uses activity data  
104 from transportation projects, as shown in Eq. 3. The following metric expresses input in terms of  
105 the total worker hours of all crew members involved in the production of output, while the output  
106 is defined in terms of total equivalent work units (EWU). EWU is a converted value of the daily  
107 installed work quantities that are measured in different units. However, this approach sums up all  
108 the construction crafts without considering the variation of installed quantities, which is the  
109 common characteristic for activities in construction projects.

110 (3) 
$$PLP = \frac{total\ worker\ hours}{total\ EWU}$$

111 Based on existing data from CII and the Construction Owner's Association of Alberta (COAA),  
112 Yun et al. (2015) compared Alberta capital projects with U.S. capital projects by developing high-

113 level project productivity metrics using a quantity-based approach and a cost-based approach. For  
 114 the quantity-based approach, where construction productivity is measured based on actual work  
 115 hours per installed quantity, the productivity of major construction disciplines is aggregated to  
 116 develop a value for project-level construction productivity. These disciplines include concrete  
 117 structures, steel, piping, equipment, electrical, and instrumentation. Cost-based approaches use the  
 118 equation shown below (Eq. 4) as a general metric to calculate the productivity of construction  
 119 activities. The output component of the metric uses any one of the following costs for construction  
 120 activities: total constructed cost, total constructed cost minus equipment cost, or construction phase  
 121 cost (Yun et al. 2015). Construction phase cost includes the cost of all activities, starting from  
 122 initiation of the project to mechanical completion. The total construction cost is the sum of  
 123 procurement phase and construction phase costs, the latter of which comprises both direct and  
 124 indirect costs. Total construction cost includes costs related to the following project components:  
 125 field labour, materials, equipment, supervision, subcontractors, administration, tools, and field  
 126 office expenses.

127 (4) 
$$project\ productivity\ metric = \frac{cost\ for\ construction\ activities}{work\ hours}$$

128 Lim (1996) studied the productivity of building projects by measuring construction productivity  
 129 as a ratio of built-up construction per man-day by proposing two separate metrics for completed  
 130 and ongoing projects, as shown in Eq. 5 and Eq. 6 respectively.

131 (5) 
$$building\ productivity = \frac{gross\ floor\ area}{total\ manpower}$$

132 (6) 
$$monthly\ building\ productivity$$

133 
$$= \frac{monthly\ progress\ payment\ certified}{total\ contract\ sum} \times \frac{gross\ floor\ area}{monthly\ manpower}$$



134 Total manpower is equal to the total number of site workers expressed in terms of man-days (one  
135 man-day equals one man working for eight hours). Gross floor area indicates the completed floor  
136 area in m<sup>2</sup>, and the ratio of monthly progress payment certified to total contract sum shows the  
137 percentage of building completed within a month.

138 The CII Benchmarking and Metrics (BM&M) program developed the Engineering Productivity  
139 Metrics System (EPMS), which uses quantity-based measures in order to quantify productivity in  
140 construction projects (Liao et al. 2012). The metric consists of four major levels. In the EPMS  
141 structure, Level I consists of a project-level metric, which is an aggregated value. The next level,  
142 Level II, entails a discipline metric, which is grouped into six disciplines that are related to  
143 construction activity: concrete, steel, electrical, piping, instrumentation, and equipment. The  
144 discipline level further comprises sub-categories (Level III) and elements (Level IV) for each  
145 category. For instance, the concrete major category in the Level II has three subcategories (Level  
146 III), “foundations”, “slab”, and “concrete structures”, which are further divided into different  
147 element-level metrics (Level IV). Since the metric considered in EPMS is a ratio of engineering  
148 work hour per engineering quantities, the values for Level II, Level III and Level IV can easily be  
149 aggregated. However, for the discipline level (Level II), generalizing the metric to the project level  
150 (Level I) cannot be done, since it is measured using different units. In order to address this problem,  
151 Liao et al. (2012) developed a standardization approach to aggregate discipline-level metrics with  
152 different measurement units using data collected from CII member companies; this data was then  
153 used to calculate a project-level engineering productivity metric (PEPM).

154 The PEPM was developed by comparing three approaches for aggregating discipline-level  
155 categories, and then selecting the most effective method that satisfies the CII Productivity Metrics  
156 (PM) team requirements of “comprehensibility, homogeneity, and trending ability”. The three

157 approaches that were analyzed for include the earned-value method, the max-min method, and the  
158 z-score method (Liao et al. 2012). The earned-value method uses the ratio of total work hours over  
159 the predicted work hours for each of the six disciplines to quantify the productivity at Level I. The  
160 maximum-minimum method applies two procedures, which aggregate the disciplines to get the  
161 value for project-level productivity. The initial step is standardization, which is done by subtracting  
162 the minimum productivity value at discipline level, while the second step involves dividing the  
163 value resulting from step one by the range of the metrics, which is can be calculated by subtracting  
164 the minimum productivity value from the maximum productivity value. The third approach, the z-  
165 score method, applies a statistical method to transform the engineering productivity metric for  
166 every discipline into dimensionless measures suitable for aggregation. After comparing the results  
167 of the proposed methods, the z-score method was selected, as it satisfies the requirements listed  
168 by the productivity metrics team.

169 Construction project processes involve many concurrent and interrelated activities. The metrics  
170 employed for assessing project productivity give attention to selected activities, while the success  
171 of a project depends on the performance of all activities. In general, past methods have focused on  
172 evaluating productivity using labour input, and limited attention has been given to the development  
173 of a metric that accounts for all resources used in a project. Moreover, there is no clear standard  
174 for assigning what must be included as an input. Multi-factor productivity measurement techniques  
175 are not implemented due to the difficulty in getting a proper estimate for quantifying the influence  
176 of all the activities and required inputs.

### 177 **3. Total productivity measurement framework**

178 Measuring total productivity in construction projects has challenges, which stem from the  
179 complexity in determining the components of an appropriate metric. This study proposes a

180 framework to measure the total productivity of construction projects. The framework consists of a  
181 metric, its components, the basis for quantifying each component, and the data required for  
182 measurement.

### 183 **3.1 Total productivity metric**

184 In order to propose a metric that can capture the effect of all resource inputs used in a construction  
185 project, a review of productivity studies involving different levels of the production system  
186 (industry, project, and activity) was conducted. As shown in Table 2, one difference between the  
187 measurement methods is the methodology adopted to quantify the elements of the metrics. At any  
188 level of productivity measurement, output is expressed either in physical quantity or in dollar  
189 value. For project-level productivity measurement, output is expressed in terms of functional units.  
190 Another component of productivity measurement is input, which refers to the values representing  
191 the resources required to undertake and complete a construction process or activity. The type and  
192 number of input values used in the measurement depends on whether the metric is for single-factor  
193 or multi-factor productivity. For multi-factor productivity measurements, the dollar value is used  
194 to quantify each input. Chau and Walker (1988) categorize inputs as being either tangible or  
195 intangible. Tangible inputs include resources such as labour, material, energy, and capital.  
196 Intangible inputs are factors that affect productivity, such as material quality, organizational effort,  
197 and advancement in technology.

198 Based on a review of the literature, this study proposes Eq. 7 as a metric to measure the total  
199 productivity in construction projects. Tangible output in the metric refers to physical units of  
200 project output (e.g., km of highway or m of pipeline). Tangible inputs include labour, material,  
201 capital, energy, and other expenses quantified as a dollar value.

$$202 \quad (7) \quad \text{total productivity} = \frac{\text{tangible output (physical units)}}{\text{tangible inputs (\$)}}$$

203 After proposing a metric for quantifying the total productivity of a construction project, a list of  
204 components to be included as part of each input resource category was established. Input resources  
205 are quantified in the following categories: labour, equipment, energy, material, and other expenses.  
206 Cost elements associated with each input resource category were grouped into different phases of  
207 the construction process. According to the Project Management Institute (PMI) (2000) Project  
208 Management Body of Knowledge guide, a construction project can be broken into five phases:  
209 initiation, planning, executing, controlling, and closing. The phases consist of overlapping  
210 activities that are linked with each other by the produced outputs or deliverables. The initiation  
211 phase serves as a foundational step in starting the project, during which time the necessary  
212 information for detailed project planning is gathered. In the planning phase, the course of action  
213 most closely in line with the project objective is selected. The other project management processes  
214 involve assigning resources and monitoring project progress until the final acceptance phase or  
215 closing stage of the project (PMI 2000). CII (1997) also identifies various project delivery phases,  
216 depending on the area of practice and implementation, suggesting that the main reason for the  
217 division of the project phase is for provision of better management control mechanisms. In an  
218 effort to determine an engineering productivity measurement approach, Chang et al. (2001)  
219 adopted a project phase delivery process developed by the CII Benchmarking and Metrics  
220 (BM&M) Committee. According to Chang et al. (2001), project phases can be delineated into five  
221 categories: pre-project planning, detailed design, procurement (material management),  
222 construction, and start-up and commissioning. For this study, a project lifecycle is grouped into  
223 five phases based on CII's performance assessment project classification: initiation, planning &  
224 design, procurement, construction, and commissioning and start-up (Choi et al. 2016).

225 Determining major participants and associated costs in each phase provides a basis for identifying  
 226 each input component for the productivity metric. Table 3 shows a list of major participants and  
 227 typical cost elements in each phase of construction projects.

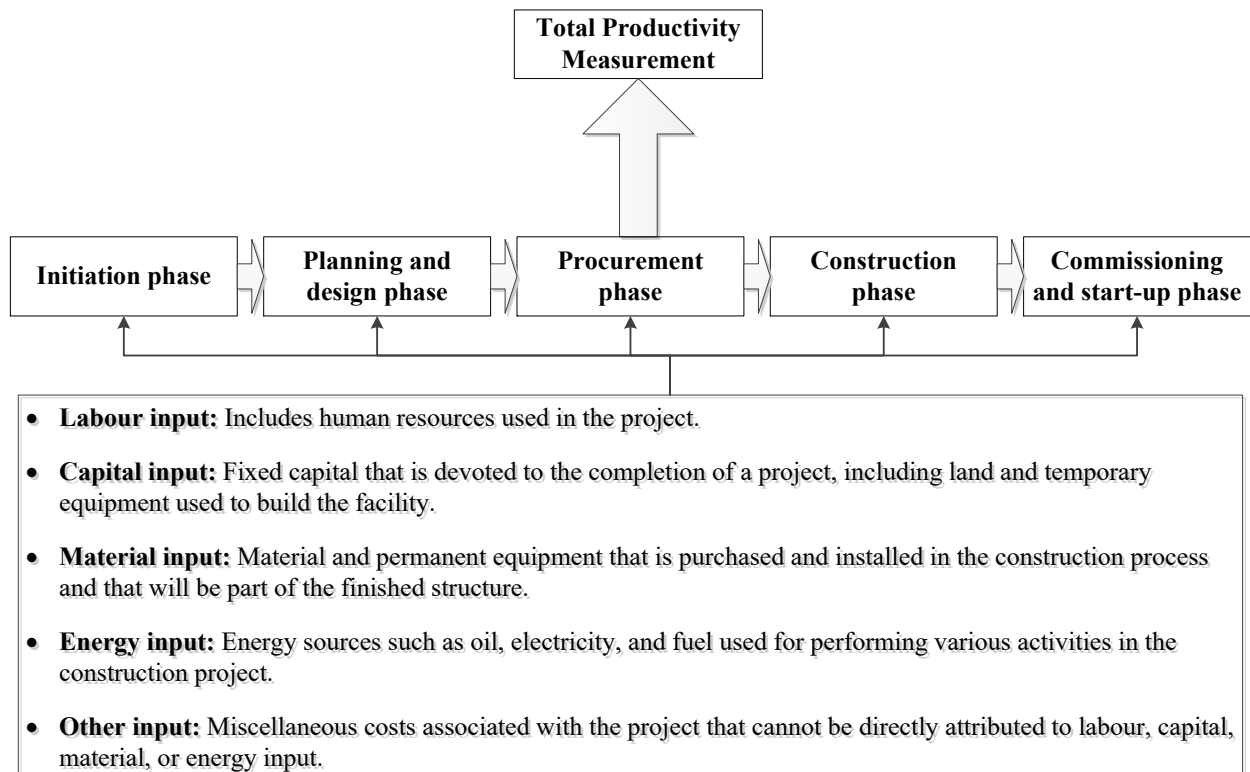
228 **Table 3.** Major participants and cost elements at different phases of a construction project.

<b>Initiation phase</b>	
Major participants	Owner personnel (project board), owner project manager, owner administration staff, alliance/partners, financial analyst, owner legal staff, public relations personnel, planning consultants
Typical cost elements	Owner personnel fees, consultant fees and expenses, administrative costs, project manager fees, Land purchasing costs, environmental permit costs, legal fees, office consumables (standard office supplies, paper products, etc.)
<b>Planning and design phase</b>	
Major participants	Owner project manager, administration staff, alliance/partners, planning consultant, design consultants (architect, structural engineer, mechanical engineer, electrical engineer, etc.), constructability expert, cost consultant, geotechnical consultant, environmental consultant, value engineering expert, constructability expert, procurement personnel
Typical cost elements	Owner project manager fees, administration staff cost, consultant fees and expenses, permit costs, project manager fees, construction manager fees, constructability expert fees, value engineering expert fees, cost consultant fees, geotechnical consultant fees, procurement personnel, environmental consultant fee, planning consultant fee, licensor costs, office consumables (standard office supplies, paper products, etc.), communications and utilities costs (telephone costs, postage, etc.), vehicle allowances and transportation costs
<b>Procurement phase</b>	
Major participants	Owner project management personnel, contractor project manager, procurement personnel, expediting personnel, alliance/partners
Typical cost elements	Owner project management personnel fees, project manager fees, construction manager fees, procurement personnel fees, expediting personnel fees, office material costs, transportation costs, material costs
<b>Construction phase</b>	
Major participants	Owner project manager, administration staff, design consultants, contractor project manager, construction manager, project engineer, safety coordinator, QA/QC manager, project controls manager, construction superintendent, foremen, craft labour, subcontractor, constructability experts, procurement staff
Typical cost elements	Owner project management expenses, administration staff fees, design consultant fees, contractor project manager fees, project engineer fees, safety coordinator fees, QA/QC manager fees, project controls manager fees, construction superintendent fees, foremen fees, craft labour fee, subcontractors fee, construction equipment, tools and supplies, material cost, inspection and quality control costs, scaffolding costs, construction permits and warranties costs, site development costs, temporary facilities and services costs, office consumables (standard office supplies, paper products, etc.), mobilization and demobilization costs

**Commissioning and start-up phase**

Major participants	Owner project management personnel, design consultants, construction contractor, training consultants, equipment vendors, inspection consultant, start-up manager, supplier representative, maintenance representative, safety coordinator, alliance/partners
Typical cost elements	Owner project management personnel expenses, project manager/construction manager fees, consultant fee and expenses, operator training expenses, office material costs, vendor fees

229 For the purpose of this study, the input for the productivity metric is divided into five categories:  
 230 labour, material, capital, energy, and other expenses over the project lifecycle. The components of  
 231 each input category were developed using the cost components and major participants list (Table  
 232 3) and a set of definitions shown on Figure 1. After proposing the metric and developing the list  
 233 of components required for measuring productivity, a focus group discussion was held with  
 234 industry experts to assess the completeness and viability of the measurement framework.



235  
236

**Figure 1.** Total productivity measurement framework components.

237 **3.2 *Measurement framework development and evaluation***

238 Focus group discussions are a qualitative research technique designed to explore individual  
239 perspectives regarding a particular topic and collect multiple perspectives simultaneous (Albanesi  
240 2014). For the purpose of this study, focus group discussions were used to assess the feasibility of  
241 the measurement framework and to determine all the input categories and their components  
242 required for measuring total productivity. After identifying the list of components for each input  
243 category, an in-depth semi-structured focus group discussion was held with industry experts.  
244 Individuals with expert-level experience working in heavy industrial construction were  
245 approached to participate in the study session. Four experts comprising managing directors and  
246 senior managers representing company owners participated in the study, and they held the  
247 following positions: vice-president, general manager, manger, and director. Participants had  
248 between 11 to 20 years of experience in sectors related to heavy industrial construction,  
249 engineering construction, institutional commercial construction, and home building and  
250 renovation.

251 The discussion was first initiated by giving an overview of the research and the aim of the focus  
252 group discussion. Each participant was asked a series of questions related to their perspective on  
253 the utilized approach, input categories, and challenges associated with the approach. In addition, a  
254 semi-structured questionnaire was provided in the discussion session. The questionnaire had three  
255 sections. The first section covered general demographic information, including total years of  
256 experience, and current occupation. In the second section, participants were provided with open-  
257 ended questions to assess their agreement on the following items: the metric, method of  
258 quantifying output and inputs, categorization of inputs, and difficulties that may be encountered  
259 using the proposed measurement approach. The third section asked participants to evaluate

260 whether the listed components belonged in the input category and in the identified project phase.  
 261 A sample is shown in Table 4 for indirect labour input category.

262 **Table 4.** Sample semi-structured questionnaire for indirect labour input category.

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Place a check mark in the box only if the component belongs to both the project phase and the input category under which it is classified.

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	<b>Initiation Phase</b>	<b>Planning &amp; Design Phase</b>	<b>Procurement Phase</b>	<b>Construction Phase</b>	<b>Commissioning and Start-Up Phase</b>
<b>Indirect Labour</b>	<input type="checkbox"/> Public relations	<input type="checkbox"/> Owner’s project manager	<input type="checkbox"/> Procurement manager	<input type="checkbox"/> Owner project staff	<input type="checkbox"/> Subcontractor staff
	<input type="checkbox"/> Financial analysts	<input type="checkbox"/> Administrative staff	<input type="checkbox"/> Design consultants <input type="checkbox"/>	<input type="checkbox"/> Project manager	<input type="checkbox"/> Safety engineer
	<input type="checkbox"/> Owner legal staff	<input type="checkbox"/> Procurement personnel	Legal staff <input type="checkbox"/>	<input type="checkbox"/> Construction manager	<input type="checkbox"/> Quality assurance/Quality control
	<u><b>Additional suggestions</b></u>	<input type="checkbox"/> Alliance/partners’ representative	Alliance/partners’ representative	<input type="checkbox"/> Constructability consultant	<input type="checkbox"/> Equipment vendors
	_____	<u><b>Additional suggestions</b></u>	<u><b>Additional suggestions</b></u>	<input type="checkbox"/> Accounting staff	<u><b>Additional suggestions</b></u>
			<b>Additional suggestions</b>	_____	

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263 To analyze the data collected through the focus group session, “framework analysis”, a five-step  
 264 qualitative data analysis process proposed by Srivastava and Thomson (2009) was implemented.  
 265 This approach involves the systematic process of arranging key information gathered from focus  
 266 group discussions into themes. The steps involved are familiarization, identifying a thematic  
 267 framework, indexing, charting, and interpretation. Familiarization refers to the stage where the  
 268 researcher gets accustomed to the data collected (focus group data or notes). During the second  
 269 stage, emerging themes are identified from the recorded notes and issues that are raised in the



270 discussion. After identifying the themes, the data are labelled to correspond to a particular theme.  
271 In the charting step, the collected data labelled in the previous stage are arranged in the themes.  
272 The final stage involves analysis of the key points identified in each theme. The framework  
273 analysis method was chosen because it has been well-established in social science research projects  
274 for the analysis of semi-structured interviews and textual data including documents, such as  
275 meeting minutes, diaries, and field notes from observations (Albanesi 2014; Leavy and Phillips  
276 2014). The method provides clear steps to follow and offers structured output for qualitative data.  
277 Based on the analysis, the following themes emerged from the responses of the participants on the  
278 semi-structured questionnaire and through the discussion session: proposed total productivity  
279 metric; method of quantifying input and output; project phase classification; and categorization of  
280 tangible inputs.

### 281 ***3.2.1 Proposed total productivity metric***

282 The total productivity metric is expressed as a ratio of total tangible output to total tangible input.  
283 The participants involved in the research study agreed on the appropriateness of the developed  
284 metric, and that it properly captures the total productivity of construction projects by measuring  
285 the effectiveness in utilization of resource. Studies link efficiency to the notion of “doing things  
286 right”, which indicates consumption of available resource at a satisfactory level (Yi and Chan  
287 2014; Sundqvist et al. 2014). Effectiveness, on the other hand, is expressed as “doing the right  
288 things”, where the focus is on producing an output in accordance with specified requirements  
289 (Pekuri et al. 2011; Sundqvist et al. 2014). Productivity can thus be seen as a combined measure  
290 of effectiveness and efficiency (Pekuri et al. 2011; Roghanian et al. 2012). One participant pointed  
291 out that the commonly adopted procedure for capturing capital effectiveness and efficiency in their  
292 company is by breaking the project elements into different activities and assessing the cost required  
293 to complete an activity.

294 **3.2.2 *Quantifying input and output***

295 All participants agreed with the method proposed for quantifying both the input and output values.  
296 The participants indicated that measuring the input of resources in terms of dollar value and output  
297 as a physical unit is a good approach for future benchmarking purposes and for comparing the  
298 productivity of a wide variety of projects.

299 **3.2.3 *Project phase classification***

300 Understanding the phases involved in the project lifecycle is valuable for successfully guiding a  
301 project from its initiation stage to completion. The participants expressed that in the construction  
302 industry, there are different ways to describe the different construction phases. The participants  
303 agreed with the project phase classification adopted in this study, which involves the following  
304 five steps: initiation, planning and design, procurement, construction, and commissioning and  
305 start-up. The participants mentioned that for companies involved in heavy industrial construction  
306 sector, measurement of project performance should be done after the investment decision and  
307 should not include any of the cost elements associated with the initiation phase of the project.

308 **3.2.4 *Categorization of tangible inputs***

309 Participants agreed that the categorization of tangible inputs into labour, capital, material, and  
310 energy in the metric is consistent with standard construction industry practices for classifying  
311 project inputs. However, the participants suggested a modification related to the other expense  
312 input category. According to the participants, the commonly adopted cost categories in heavy  
313 industrial construction include owner's costs, engineering costs, procurement costs, and  
314 construction costs. Input categories suggested in this research, including labour, material, capital,  
315 and energy, can be derived from the commonly adopted cost classifications. However, other  
316 expense input components cannot be consistently interpreted by framework users. In order to  
317 address this problem, participants suggested the creation of a separate input category, which

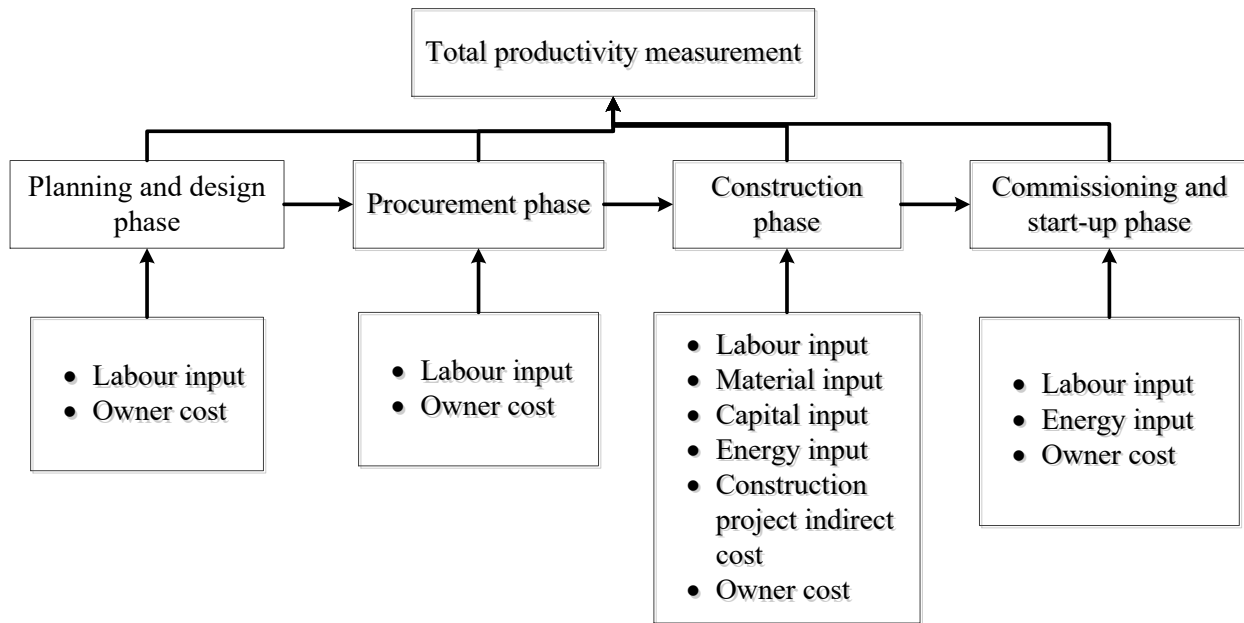
318 considers indirect cost input components and owner costs. As a result of this modification, the  
319 other expense input category components were re-allocated to construction project indirect input  
320 and owner cost input, as described in sections V and VI below.

321 Furthermore, it was indicated that having a common approach for collecting input data would aid  
322 in the development of a standardized data collection approach for use by companies. Companies  
323 can also customize the framework to fit the project, depending on their sector of involvement in  
324 the construction industry. One participant mentioned that their company had previously  
325 implemented a similar approach to compare projects. In order to compare projects, all associated  
326 costs are listed, and the cost elements that are not common to all the projects can be removed to  
327 facilitate comparison of cost data among projects. Therefore, based on the participant's suggestion,  
328 the initial framework shown on Figure 1 was later modified as shown in Figure 2. In the modified  
329 framework, consideration of input quantification for total productivity measurement starts at the  
330 planning and design stage. In addition, the other expense input is further grouped into construction  
331 project indirect and owner costs. A description and list of components for each input category are  
332 provided below in Sections I to VI.

### 333 ***I. Labour Input***

334 Labour input shows effort provided by the workforce in the production system. Due to the nature  
335 of work involved in the construction industry, labour input constitutes 33–50% of the total project  
336 contract amount (Hanna et al. 2008). According to the focus group participants, determining the  
337 category of direct and indirect labour depends on various factors, such as type of organization,  
338 company strategy and project stage. For the purpose of this research, labour input represents the  
339 cost of human resource input utilized in the project. Based on the discussion in the focus group,

340 Table 5 shows the major direct and indirect labour input components that are considered in  
 341 calculating project total productivity.



342  
 343 **Figure 2.** Modified total productivity measurement framework.

344 **Table 5.** Labour input components.

<b>Project phase</b>	<b>Direct labour input</b>
Planning and design	Owner project staff, planning consultants, constructability consultants, design consultants, cost consultants, value engineering experts, environmental consultants
Procurement	Owner project staff, procurement personnel, expediting personnel
Construction	Direct craft labour, foreman, heavy equipment operators
Commissioning and start-up	Owner project staff, design consultants, facility operators, commissioning consultants
<b>Project phase</b>	<b>Indirect labour input</b>
Planning and design	Owner project manager, administrative staff, legal staff, accounting staff procurement personnel, alliance/partner representative
Procurement	Owner project manager, project manager, accounting staff, administrative staff, procurement manager, design consultants, legal staff, alliance/partner representative
Construction	Owner project manager, owner project staff, project manager, construction manager, discipline engineer, site engineer, design consultants, project engineer, project control personnel, constructability consultant, accounting staff, administrative staff, procurement staff, material control personnel, workplace planner, general foreman, superintendent, safety personnel

Commissioning and start-up	QA/QC personnel, field survey/layout crew(s), subcontract specialists, field clerical staff, legal staff, security, janitorial staff Owner project manager, project manager, document controller, administrative staff, subcontractor specialists, safety engineer, QA/QC personnel, equipment vendors, start-up manager
----------------------------	---

345 **II. Material Input**

346 Material input category includes any physical material constructed to be part of the finished  
 347 structure. All focus group participants unanimously agreed on a classification of material input  
 348 that includes material that are purchased and installed in the construction process, as shown in  
 349 Table 6.

350 **Table 6.** Material input categories.

<b>Project phase</b>	<b>Material category</b>	<b>Examples</b>
Construction	Civil structural components	Materials included in substructure and superstructure work such as excavation, concreting.
	Interior and exterior parts (excluding structural parts)	Includes interior partitions, finishes, and furnishings
	Piping	Underground and aboveground systems, pipe, fittings, valves, and pipe supports.
	Mechanical components	Permanent equipment and mechanical parts of the built facility
	Electrical components	Conduits, cables, fixtures, and transformers
	Fittings and fixtures	
	Fire protection	
	Heating, ventilation, and air conditioning (HVAC)	
	Miscellaneous	External site works

351 **III. Energy Input**

352 Construction processes are energy-intensive endeavours. According to Sharrard et al. (2007), in  
 353 construction projects, energy can be consumed as electricity, natural gas, gasoline, and diesel.  
 354 Energy input is considered as a significant part of multifactor productivity measures at industry

355 level (OECD 2001). However, measuring the effect of energy input on project-level productivity  
356 has not been addressed by previous research. This study proposes the definition of energy input in  
357 construction projects as the cost of oil, fuel, and electricity required during construction and  
358 commissioning and start-up phases.

359 Focus group participants agreed with the appropriateness of the proposed energy input category,  
360 however, they noted that energy is not tracked as a separate input component in their company.  
361 Instead, energy is considered as an overhead cost. It was indicated that the extraction of energy  
362 consumption data might be useful for companies, depending on the nature of the project, and it  
363 can be used to track carbon efficiency and use in the project. Participants suggested that energy  
364 consumption analysis for total productivity measurement should be performed only at the  
365 construction and commissioning and start-up phases of the project since energy consumption  
366 values for other phases of the project will be insignificant.

#### 367 *IV. Capital Input*

368 The meaning of capital varies across different disciplines. In the context of economics, capital  
369 input includes any tool that is used to produce goods and services (Goodrum and Haas 2002). In  
370 productivity measurement studies, capital is restricted to equipment and land that has been used in  
371 the production system; here, intangible assets such as organizational effort, software development,  
372 and advertisement costs are excluded from the capital input calculation (Huang et. al. 2009).  
373 Goodrum and Haas (2002) categorized capital input into fixed and circulating capital. Fixed capital  
374 includes buildings and equipment used in the production process, while circulating capital refers  
375 to the available funds required for purchasing raw materials. In this study, capital input denotes  
376 fixed capital allocated to the completion of a project, and it refers to the temporary equipment used

377 to build the facility. Temporary equipment costs include direct (rental or ownership, tires, and  
378 filters) and indirect costs (maintenance, depreciation, and insurance).

379 ***V. Construction Project Indirect Input***

380 The cost of construction projects can be divided into direct and indirect costs. Becker et. al. (2012),  
381 in collaboration with CII, developed an indirect construction cost characterization framework,  
382 which can be implemented by owners and contractors to improve cost component accounting for  
383 construction projects. Becker et al. (2012) defines indirect construction cost (IDCC) as “project  
384 expenses incurred by the primary construction company in providing supportive functions and  
385 shared general resources, which are (1) typical for proper execution of field construction  
386 operations, (2) are not accurately or feasibly identifiable with a single direct cost object, and (3)  
387 do not become incorporated into a component of the final physical improvements delivered to the  
388 owner”. Based on Becker et al. (2012) this research adopts the following list of construction project  
389 indirect input cost components shown on Table 7.

390 **Table 7.** Construction project indirect input cost components.

<b>Phase</b>	<b>Cost components</b>
Construction	Temporary roads and parking, temporary office and services, temporary field facilities, temporary housing and camps, temporary structures, temporary utilities for trades, temporary water supply services, subcontractor facilities, mobilization and demobilization costs, communications and computers, safety and first aid, material testing costs, construction consumables

391 ***VI. Owner Cost Input***

392 In estimating cost for capital projects involved in heavy industrial construction, there are distinct  
393 cost component related to project owners, excluding financing costs (EIA 2016). According to  
394 Energy Information Administration (EIA) (2016), capital project cost estimate can be grouped as  
395 follows: civil and structural costs; mechanical equipment supply and installation; electrical,

396 instrumentation, and control; project indirect costs; and owners costs. The owner cost input  
 397 category includes expenses incurred by the owner to bring the project to a commercially operable  
 398 status. Table 8 shows the components associated with owner cost that cannot be directly attributed  
 399 to labour input, material input, capital input, energy input, and construction project indirect input  
 400 costs.

401 **Table 8.** Owner cost input components.

<b>Project phase</b>	<b>Owner cost input components</b>
<b>Planning and design</b>	Office equipment and consumables, environmental costs, site analysis and site surveying, legal expenses, permit costs, advertising costs, bidding costs, personnel training costs, travel expenses
<b>Procurement</b>	Office equipment and consumables, advertising, travel expenses
<b>Construction</b>	Office equipment and consumables, insurance, taxes and duties, site development outside of project boundaries, safety program, contingency, legal services, escalation, personnel training costs, environmental and mitigation costs, permits (construction-related), travel expenses, transportation expenses
<b>Commissioning and start-up</b>	Office equipment and consumables, handover costs, operating costs, staff training and preparation of necessary documents for operation, clean-up costs, travel expenses

402 **4. Verification of total productivity measurement framework**

403 After the focus group discussion about the feasibility and components of the measurement  
 404 framework, a questionnaire was distributed to owner companies that attended the focus group  
 405 discussion session to verify the modified measurement framework within their respective  
 406 organizations. The main objective of the questionnaire was to gather further insight about the  
 407 metric and list of input components. The first part of the questionnaire was used to evaluate the  
 408 feasibility of the proposed metric. The second part of the questionnaire gives a list of input  
 409 components in each category and evaluates whether the respondent agrees that the listed input  
 410 component belongs on the specified phase and input category.

411 Four completed questionnaires were received back from the companies. The respondents had  
 412 experience in heavy industrial construction, home building and renovation, engineering



413 construction, institutional and commercial construction, with total amount of construction industry  
414 experience ranging from 11–20 years in the construction industry. The respondents held the  
415 following positions: senior engineer, technical lead, engineer technologist, and field engineer  
416 technologist.

417 The survey results were similar to the results of focus group discussion, and all the respondents  
418 agreed with the proposed metric. Furthermore, it was pointed out that even though the list of input  
419 components might be used as a basis for data collection, the metric may face challenges related to  
420 accurate cost tracking and allocation of the measurement components. Based on the literature  
421 review, responses from the focus group discussion, and responses from the survey questionnaire a  
422 final list of categories and productivity metric components were compiled, as is shown in Table 9.  
423 The presented list of input components can be used to calculate the total productivity of  
424 construction projects.

## 425 **5. Conclusions and future research**

426 Productivity measurement is a major concern for both construction practitioners and researchers.  
427 Previous studies undertaken in assessing construction productivity have developed metrics for  
428 measuring the productivity of specific activities, and many have focused on labour productivity.  
429 Few studies exist that propose a method to account for the overall impact of all tangible input  
430 resources used in construction projects on total productivity. In addition, there is lack of standard  
431 measurement mechanisms to assess the total productivity of construction projects. This paper  
432 explores productivity measurement at different levels and develops a framework for measuring  
433 total productivity of construction projects. The framework consists of a total productivity metric,  
434 a categorization and itemization of input components, and an approach for measuring each element  
435 in the total productivity metric, thus contributing to the standardization of total productivity

**Table 9.** List of input components for measuring total productivity in construction project.

	<b>Planning and design phase</b>	<b>Procurement phase</b>	<b>Construction phase</b>	<b>Commissioning and start-up</b>
<b>Direct labour</b>	Owner project staff, planning consultants, constructability consultants, design consultants, cost consultants, value engineering experts, environmental consultants	Owner project staff, procurement personnel, expediting personnel	Direct craft labour, foreman, heavy equipment operators	Owner project staff, design consultants, facility operators, commissioning consultants
<b>Indirect</b>	Owners project manager, administrative staff, legal staff, accounting staff, procurement personnel, alliance/partner representative	Owners project manager, project manager, accounting staff, administrative staff, procurement manager, design consultants, legal staff, alliance/partners representative	Owners project manager, owner project staff, project manager, construction manager discipline engineer, site engineer, design consultants, project engineer, project control constructability consultant, accounting staff, administrative staff, procurement staff, material control, workface planner, general foreman, superintendent, safety personnel, QA/QC personnel, field survey/layout crew(s), subcontract specialists, field clerical staff, legal staff, security, janitorial staff	Owners project manager, project manager, document controller, administrative staff, subcontractor specialists, safety engineer, QA/QC personnel, equipment vendors, start-up manager
<b>Material input</b>			Civil structural components, interior and exterior parts (excluding structural parts), piping, mechanical components, electrical components, fittings and fixtures, fire protection, heating, ventilation, air conditioning (HVAC), miscellaneous	
<b>Capital input</b>			Direct and indirect equipment costs	
<b>Energy input</b>			Oil, fuel, and electricity	Oil, fuel, and electricity

<b>Construction project indirect input</b>	Temporary roads and parking, temporary office and services, temporary field facilities, temporary housing and camps, temporary structures, temporary utilities for trades, temporary water supply services, subcontractor facilities, mobilization and demobilization costs, communications resources and computers, safety and first aid, material testing costs, construction consumables			
<b>Owner cost input</b>	Office equipment and consumables, environmental costs, site analysis and site surveying, legal expenses, permit costs, advertising costs, bidding costs, personnel training costs, travel expenses	Office equipment and consumables, advertising, travel expenses	Office equipment and consumables, insurance, taxes and duties, site development outside of project boundaries, safety programs, contingency, legal services, escalation, personnel training costs, environmental and mitigation costs, permit costs (construction-related), travel expenses, transportation expenses	Office equipment and consumables, handover costs, operating costs, staff training and document preparation for operation, clean-up costs, travel expenses

436 measurement. This framework provides practitioners with a means to assess the total productivity  
437 of construction projects. Furthermore, the framework help researchers in determining the basic  
438 components of productivity measurement for future data collection and analysis.

439 Future research will consider further refinement of the developed framework and verification in  
440 different construction sectors. The framework will be validated by collecting data from projects  
441 and analysing such data to derive the total productivity of construction projects. With the  
442 application of the framework on various project types and industry sectors, a standard data  
443 collection tool for measuring total productivity will be developed and used for future  
444 benchmarking purposes. Additionally, in order to effectively benchmark projects over time, the  
445 framework will be expanded to consider inflation and changes in the quality of the output.  
446 Common inflation indices for construction output will be considered, such as the construction price  
447 indices used by Statistics Canada (e.g., new housing, non-residential buildings, construction union  
448 wage rate index). These indices will be used to develop an approach to convert a current year  
449 output measure to a real output, which will allow year-to-year changes in output, adjusting for the  
450 change in the quality of the built facility.

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