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2 **Transportation Infrastructure Decision Flexibility in Response to Climate**  
3 **Change and Demand Uncertainties: The Mackenzie Valley Highway in**  
4 **Canada's Northwest Territories**

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## 22 **Abstract**

23 Barge transport operations on the Mackenzie River, a major transportation corridor in the  
24 Northwest Territories, are impacted by multiple sources of uncertainties. In particular, the impacts  
25 of climate change on this important corridor have led to summer shipping seasons that are growing  
26 more volatile in terms of length and quality. This can lead to a growing reliance on costly airlifts  
27 for delivering essential freight that cannot be delivered by barge during seasons that end early due  
28 to low water. The Government of Northwest Territories has been planning the construction of the  
29 Mackenzie Valley Highway (MVH) for decades, in order to provide cheaper, more reliable  
30 transportation for communities. However, the costs of constructing the MVH are prohibitive, and  
31 traditional benefit-cost analyses are unable to consider flexible investment actions in response to  
32 uncertainties. Thus, we apply a real options modeling framework to determine if and when to  
33 construct the different segments of the MVH, considering climate change and freight demand  
34 uncertainties. We first model climate and freight demand uncertainties as Geometric Brownian  
35 Motion processes. Then, a benefit-cost model is developed. Finally, we use the Least Squares  
36 Monte Carlo method to solve for extended project values and optimal investment times for each  
37 segment. The results indicate that Segment 2 has the largest value with an optimal seven-year delay  
38 in investment time, followed by Segment 1, Segment 3, and finally Segment 4 in the last year of  
39 the planning period (or possibly beyond). Freight demand volatility appears to have the greatest  
40 impact on project values and investment years. The results show that although the benefits of  
41 construction may not outweigh the costs now, they may at some future date; in between, decision-  
42 makers have opportunities to change their minds as conditions change. This is particularly  
43 important in northern Canada, where highly costly infrastructure investment decisions are subject  
44 to massive uncertainties. Overall, we see such an approach as a tool to communicate the value of

45 uncertainty in infrastructure benefit-cost analyses, and as one tool in a larger decision-support  
46 toolbox that is required for major transportation investments in northern Canada.

47

48 *Keywords:* Real options model; Transportation investment decision analysis; Climate change;  
49 Northern Canada; All-weather road project staging; River barge transport.

## 50 **Introduction**

51 This paper explores the use of real options analysis (ROA) to support large-scale, all-weather  
52 roadway infrastructure planning decisions in Canada's North. Specifically, our modeling  
53 framework is designed to support flexible decision-making in the face of climate change-impacted  
54 conditions and freight demand, both of which are highly uncertain but critically important to these  
55 enormous investment decisions.

56 The Mackenzie River in Canada's Northwest Territories is Canada's longest river system,  
57 connecting many remote communities. It remains an important transportation route for freight  
58 barging services during the ice-free summer season, to communities along its course as well as  
59 coastal communities in the Beaufort Sea. However, over the last two decades, summer water  
60 conditions and thus, sailing conditions, have grown increasingly variable. Unserved freight at the  
61 end of the season must either be transshipped for airlift, transshipped and stored until the winter  
62 roads season, or wait until the following summer season, all of which are undesirable due to delays  
63 and costs. To provide more reliable transportation (and encourage economic sustainability and  
64 growth) within the Mackenzie corridor, the Government of the Northwest Territories is  
65 constructing the Mackenzie Valley Highway (MVH). Although the MVH has been discussed since  
66 the 1950s (5658NWT Ltd. & GNWT, 2011), commitments have been slow due to the enormous  
67 costs of constructing and maintaining an all-weather roadway, balanced against uncertain (and  
68 relatively small) volumes, and more recently, climate change impacts. Although federal and  
69 territorial governments have been working to incorporate climate change impacts and adaptation  
70 needs in infrastructure decisions (GNWT, 2008), there has been little use of quantitative tools to  
71 incorporate uncertainties in supporting these large-scale investment decisions. Moreover, it would

72 be more useful to decision-makers to have decision results that support flexibility in planning and  
73 investment actions.

74 We present a methodological framework that uses ROA for understanding whether and when  
75 to construct stages of the MVH, to replace river freight barging services made increasingly  
76 uncertain by the impacts of climate change and demand. Our work contributes to the existing  
77 literature in that it combines Benefit-Cost Analysis with ROA in the construction of a framework  
78 that allows for the multimodal assessment of such an infrastructure project, considering the  
79 operations of multiple modes and incorporating the significant uncertainties presented by climate  
80 change (and demand) on both transportation infrastructure and operations. We develop and apply  
81 this framework within the unique context of a northern transportation system. There has been very  
82 little previous application of option-type models to model northern transportation infrastructure  
83 decisions. However, in a broader context, it has become critical to explicitly and quantitatively  
84 consider the impacts of climate change on infrastructure decisions. Our work provides a decision-  
85 support methodology for planners and policy-makers handling large-scale northern infrastructure  
86 investment decisions, and more broadly, any transportation infrastructure projects impacted by  
87 climate change uncertainty.

## 88 **Background**

### 89 **The Mackenzie Valley Corridor Transportation System**

90 Access and mobility in Canada's Northwest Territories (NWT) is provided by a sparse  
91 transportation system covering a vast northern geography with significant environmental  
92 challenges. Most communities cannot be accessed by all-weather roads, and instead rely on a

93 combination of air and winter roads (and for some, marine transport) to move people and goods  
94 (Figure 1).

95 For decades, marine transport has been a dominant re-supply mode to marine-accessible  
96 communities along the Mackenzie River and into the Beaufort Sea (GNWT, 2018). Freight is  
97 transshipped from rail or truck at Hay River (at the mouth of the river to Great Slave Lake) onto  
98 river barge. Freight destined for communities along the Beaufort Sea are further transshipped to  
99 ocean barge at Tuktoyaktuk. The dominant river barging system, as well as 20+ airports and  
100 airstrips, are operated by the Government of Northwest Territories (GNWT Department of  
101 Transportation, 2016; 2018).

102 Private companies alone historically provided barging services on the Mackenzie River and  
103 Great Slave Lake (Zheng & Kim, 2017). Since the late 2000s, uncertainties from climate change  
104 and other sources (e.g., freight demand) significantly impact freight transportation operations (and  
105 thus, profitability). The Mackenzie River's navigable season has generally grown shorter and more  
106 variable due to climate change impacting precipitation, temperatures (air and water), and water  
107 volumes and depths (Sung, Burn, & Soulis, 2006; Woo, Thorne, Szeto, & Yang, 2008; Yang, Shi,  
108 & Marsh, 2015). Data from the Canadian Coast Guard (CCG) on navigational buoy placement  
109 dates at Rader Island (near Norman Wells) shows that the number of navigable, open season days  
110 (OSD) decreased from 121 days in 1997 to 110 days in 2017, with a low of 87 days in 2014. Thus,  
111 because the unit cost of airlift is reported to be roughly 10 times higher than barge (GNWT  
112 Department of Transportation, 2011), transport costs in the Mackenzie River corridor have  
113 increased (Pendakur, 2017). Demand uncertainty is another key factor impacting transportation in  
114 this region. Barge freight volumes of the Northern Transportation Company Limited (NTCL, by  
115 far the largest and oldest barge transport company operating on the Mackenzie River until its

116 bankruptcy in 2016) were observed to decrease at an average rate of 5.7% from 2003 through 2014  
117 (Zheng, Kim, Du, & S.A., 2016), with significant fluctuations. Amidst these challenges, the  
118 Government of the Northwest Territories looks for strategies to reduce transportation costs for  
119 communities and encourage natural resource development and tourism. Although the Northwest  
120 Territories holds significant mineral resources, one of the largest barriers to development is  
121 transportation costs. The GNWT supports transportation infrastructure investments to encourage  
122 targeted development, and the anticipated movement of ore, supplies, and people (GNWT  
123 Department of Infrastructure, 2019).

124 The GNWT has been planning the all-weather MVH from Wrigley to Tuktoyaktuk since the  
125 1950s (5658NWT Ltd. & GNWT, 2011). Like many other massive and costly transportation  
126 projects, the MVH is being constructed in stages. The Inuvik–Tuktoyaktuk Highway (the  
127 northernmost section of the MVH, shown in Figure 1) opened to the public on November 15, 2017,  
128 followed by the Canyon Creek All-Season Access Road (connecting Norman Wells to Canyon  
129 Creek) on November 13, 2018 (GNWT Department of Infrastructure, 2019; 2019a). The GNWT  
130 has, to this date, identified five projects on the MVH: Great Bear River Bridge; Canyon Creek to  
131 Tulita section; Wrigley to Mount Gaudet access road section, Tulita to Sahtu-Dehcho border  
132 section, and Sahtu-Dehcho border to Mount Gaudet access road section (GNWT Infrastructure,  
133 2019). These projects are largely considered to be independent of one another given the economic  
134 benefits they bring to individual communities.

135 Figure 1 identifies four segments of the future MVH. Segment 1 (246 km) consists of the  
136 first two projects while Segment 2 (75 km) consists of the final three; Segments 3 and 4 are not  
137 yet funded. If the construction of these four segments is independent of one another, should each  
138 one be constructed or not? If so, when? In order to answer these questions while considering the



139 effects of climate change and freight demand uncertainties, we apply ROA using the following  
140 process. First, simulate the climate impacts (river open season days, or OSD) and freight demands  
141 as two stochastic processes. Second, using forecasts of these inputs, calculate project values at  
142 different investment times in a benefit-cost analysis. Third, develop a real options model to  
143 determine whether to construct, and when, these four roadway segments.

#### 144 **Literature Review**

145 There is a long history of techniques developed to conduct transportation infrastructure project  
146 appraisals. Methodologies differ for different project types and countries, but most employ benefit-  
147 cost analysis (Jones, Moura, & Domingos, 2014; Mackie, Worsley, & Eliasson, 2014). Other  
148 approaches include multi-criteria analysis (Lee Jr., 2000), activity-based costing (Feng & Ho,  
149 2015), and combinations of these methods and others. Even if they account for uncertainties,  
150 traditional methods usually follow a static approach to evaluate investment decisions, ignoring the  
151 possibility for management to react to future events (Grayburn, 2012). This leads to a systematic  
152 underestimation of investment values since they are not able to consider flexible actions such as  
153 expanding, deferring, contracting, and abandoning a project (as well as exchanging it with another)  
154 as possibilities (Grayburn, 2012). Real options analysis (ROA) provides a means to take such  
155 actions into account in maximizing investment value.

156 ROA is based on a financial option valuation technique applied to “real” (i.e., physical)  
157 infrastructure investment decisions, that accounts for flexibility (or rather, actions demonstrating  
158 flexibility) in investment valuation (Trigeorgis, 1999). The term was defined formally by Myers  
159 (1977), who identified real assets as analogous to financial stock options. ROA assigns values to  
160 uncertainty as it changes over time, which in turn changes the value of investments over time. It is

161 thus suitable for determining valuations of infrastructure investment actions under high  
162 uncertainties (Dixit & Pindyck, 1994; Schwartz & Trigeorgis, 2001).

163 de Neufville and Scholes (2011) define real options to be potential sources of flexibility both  
164 “on” and “in” systems, which are pursued to maximize investment value in light of changing  
165 conditions. Real options as sources of flexibility “on” systems involve major strategic project  
166 management decisions – for example, all-weather roadway project phasing as per this paper.  
167 Flexibility “in” systems is options that can be created within the design of the system or projects  
168 (Martins, Marques, & Cruz, 2013), such as choices of construction technology and road foundation  
169 materials. Both classes of decisions are, of course, in response to identified uncertainties of critical  
170 importance to such decisions.

171 There are four types of real options “on” systems. To *delay* is the most common of the four  
172 options, providing a decision-maker the exclusive right to delay a project investment until a later  
173 date. The implicit assumption in benefit-cost analysis is that a project should be canceled if its net  
174 present value (NPV) is negative, not accounting for the possibility that its NPV could change if it  
175 were delayed to a later time. In practice, the option to delay an investment is sometimes overlooked  
176 in project evaluation (Dewar & Wachs, 2006). Other possible actions include *expanding* a project  
177 at a future time (Copeland, Koller, & Murrin, 2000), *switching* a project into different modes of  
178 operation (including shut down) (Kensinger, 1987; Kulatilaka, 1993), and *abandoning* or quitting  
179 at a future date (Damaraju, Barney, & Makhija, 2015; Cruz Rambaud & Sánchez Pérez, 2016).  
180 For the MVH, the question is mainly *when* it will be constructed, given how critical it is to regional  
181 development; thus, it is an example of a delay option.

182 To solve real option values, three numerical methods have primarily been used: finite  
183 difference (Brennan & Schwartz, 1997), binomial lattice (Cox, Ross, & Rubinstein, 1979), and

184 Monte Carlo simulation. Neither the finite difference nor binomial lattice methods are suitable for  
185 valuating real options with multiple uncertainties (Abadie & Chamorro, 2013). The Monte Carlo  
186 simulation method can be used to accommodate multiple and complex uncertainty processes;  
187 however, calculating the expected returns of delaying or executing an option at each time interval  
188 grows increasingly computationally expensive through the backwards solution process. To address  
189 this, Longstaff & Schwartz (2001) developed the Least Squares Monte Carlo (LSM) method,  
190 which involves applying least-squares regression to fit expected returns along all simulation paths.  
191 LSM is used to identify good decision rules, by comparing the expected returns on waiting versus  
192 exercising for each decision time point. Because LSM is simple to implement and understand,  
193 accurate, and effectively reduces computational costs, it has become the standard method for  
194 simulating options prices. Thus, we have adopted it for this research for the same reasons. However,  
195 other similar Monte Carlo methods have also been proposed (Barraquand & Martineau, 2007),  
196 including the use of simulation and dynamic programming to value American options (Ju, 1998;  
197 Tung, 2016). For example, Del Moral, Remillard, and Rubenthaler (2012) proposed a forward  
198 Monte Carlo valuation method.

199 ROA has been applied to assess a wide variety of infrastructure investment decisions  
200 including locating manufacturing sites (Kogut & Kulatilaka, 1994), choosing irrigation dam  
201 improvements (Michailidis & Mattas, 2007), upgrading power plant technology (Kato & Zhou,  
202 2011), and choosing designs for drainage systems in floods (Park, Kim, & Kim, 2014). ROA has  
203 also been applied to transportation infrastructure problems that require decision flexibility under  
204 uncertainty. Applications include parking garage design height under parking demand uncertainty  
205 (de Neufville, Scholtes, & Wang, Real Options by Spreadsheet: Parking Garage, 2006; Zhao &  
206 Tseng, 2003) and highway expansion accounting for uncertainties in travel demand, land prices,

207 and pavement deterioration (Zhao, Sundararajan, & Tseng, 2004); solutions were generated using  
208 dynamic programming. An analysis of a tolled highway extension project used a binomial tree  
209 model (Garvin & Cheah, 2004), a popular and easy-to-implement class of approaches that include  
210 the binomial lattice method (Kato & Zhou, 2011; Smith, 2005; Michailidis & Mattas, 2007).  
211 Huang and Chou (2006) used a compound pricing approach to evaluate the Taiwan high-speed rail  
212 project, considering minimum revenue guarantee uncertainty. ROA has also been applied to the  
213 transportation network design problem considering demand uncertainty (Chow & Regan, 2011a;  
214 Chow & Regan, 2011b).

215       Infrastructure investments in the far north are defined by complex and specific challenges  
216 arising from the extremely high costs of construction in remote and vast regions, and the  
217 difficulties of engineering in harsh but ecologically and socially fragile terrain (Conrad & Kotani,  
218 2005) made further complex by the effects of climate change and adaptation needs. These  
219 conditions call for a flexible infrastructure investment approach. Sturm et al. (2016) used a basic  
220 options-type model to evaluate the decision (which must be repeated annually) of whether or not  
221 to construct an ice road, while Kim & Li (2020) applied the binomial lattice approach to evaluate  
222 the decision of when (i.e., what future year) to construct the MVH to replace the marine barging  
223 system. This paper expands on the aforementioned work by using LSM to determine MVH  
224 construction staging (when or if at all to construct each segment between Wrigley and Inuvik),  
225 considering uncertainty from two sources: climate change impacts and freight demand.

## 226 **Methodology**

### 227 **Modeling Framework**

228 Three stages are identified for our model: (i) representing uncertain inputs, (ii) benefit-cost  
229 analysis, and (iii) applying ROA (Figure 2).

230 We represent the impacts of climate change and freight demand uncertainties on the MVH  
231 all-weather roadway investment decisions using marine OSD (Kim & Li, 2020) and historical  
232 barge freight volumes. In Part 1, we describe how we model climate change proxy (OSD) and  
233 freight demands as stochastic processes, obtaining 10,000 forecast paths for each in a 38-year  
234 planning, construction, and operations horizon. In Part 2, we identify all the paths of the project's  
235 NPVs at different investment times and forecasted OSD and freight demand paths. In Part 3, the  
236 LSM approach is used to compute the extended NPV ( $NPV^e$ ) and optimal investment time for  
237 each construction project.

### 238 **Representing Uncertainties (Part 1)**

239 Geometric Brownian Motion (GBM), a continuous-time stochastic process in which the logarithm  
240 of the variable follows a Brownian motion (Ross, 2014), is commonly used to model stock prices  
241 (Ozorio, Bastian-Pinto, & Brandão, 2018). Most real options literatures also use GBM to model  
242 the underlying uncertainty of a project (Bøckman, Fleten, Juliussen, Langhammer, & Revdal,  
243 2008). The Mackenzie River OSD looks like a random walk with negative drift similar to a GBM  
244 process, and was thus modeled as such in Kim & Li (2020) and in this paper. A GBM process was  
245 used to represent rainfall intensity (Gersonius, Ashley, Pathirana, & Zevenbergen, 2013) and  
246 catastrophic climatic event occurrences (e.g., bushfires) (Truong, Stefan, & Mathew, 2018). GBM  
247 has also been used to model travel demand and volumes; Chow & Regan (2011a) and Zhao et al.

248 (2004) applied it for vehicular demand, while Couto et al. (2015) modeled high-speed rail  
 249 passenger demands as such. In this paper, we represent freight demands on our four MVH  
 250 segments ( $h = 1,2,3,4$ ) as GBM processes.

251 A GBM process can be represented as follows (Dixit & Pindyck, 1994):

$$dX_t = \mu X_t dt + \theta X_t dW_t \quad (1)$$

252 Where  $X_t$  is the value of the stochastic process at  $t$ ;  $W_t$  is a Brownian motion, which is a  
 253 continuous-time stochastic process;  $\mu$  is the drift, indicating the change rate of the mean of a  
 254 stochastic process; and  $\theta$  is the volatility of the stochastic process. The solution for  $X_t$  is (Dixit &  
 255 Pindyck, 1994):

$$X_t = X_0 e^{(\mu - \frac{1}{2}\theta^2)t + \theta dW_t} \quad (2)$$

256 Where  $X_0$  is the initial value at  $t = 0$ . Historical data can be used to calculate  $\mu$  and  $\theta$  (Yang &  
 257 Blyth, 2007):

$$\mu = \frac{1}{n} \sum_{t=1}^n \ln \left( \frac{X_t}{X_{t-1}} \right) \quad (3)$$

$$\theta = \sqrt{\frac{1}{n-1} \sum_{t=1}^n \left[ \ln \left( \frac{X_t}{X_{t-1}} \right) - \overline{\ln \left( \frac{X_t}{X_{t-1}} \right)} \right]^2} \quad (4)$$

258 Based on the above, we model our two uncertainty variables as follows:

$$S_t = S_0 e^{(\eta - \frac{1}{2}\theta^2)t + \theta dW} \quad (5)$$

$$Q_{h,t} = Q_{h,0} e^{(\eta_h - \frac{1}{2}\theta_h^2)t + \theta_h dW} \quad (6)$$

259 Where  $S_t$  represents OSD in year  $t$ ,  $\eta$  is the average growth rate of  $S_t$ , and  $\theta$  is the average annual  
 260 volatility of OSD.  $Q_{h,t}$  represents freight demand on segment  $h$  in year  $t$ ;  $Q_{h,0}$  is the initial freight  
 261 demand on  $h$ ;  $\eta_h$  and  $\theta_h$  are drift and volatility of freight demand on  $h$ , respectively.

262 We designate  $T$  as the planning horizon of the MVH, with  $T_1$  and  $T_2$  as project construction  
 263 and operation periods, respectively;  $T_2 > T_1 > 0$ . All values are in years. We use Monte Carlo  
 264 simulation to generate 10,000 numerical solutions for  $S_t$  and  $Q_{h,t}$  ( $t = 1, 2, \dots, T + T_1 + T_2$ ), by  
 265 generating random numbers in a Wiener process that follows a standard normal distribution:

$$dW_t = \varepsilon dt \quad (7)$$

266 Where  $\varepsilon$  is distributed standard normal  $N \sim (0, 1)$ .

## 267 **Benefit-Cost Analysis (Part 2)**

268 Consider the NPV of segment  $h$ , when invested in year  $\tau$ , is the difference between project benefits  
 269  $B_{h,\tau}$  and project investment costs ( $I_h$ ):

$$NPV_{h,\tau} = B_{h,\tau} - I_h \quad (8)$$

270  $\tau$  is the investment year (or, the number of years the project is delayed within the planning horizon  
 271  $T$ ),  $0 < \tau < T$ . If we invest in the last year of the planning horizon  $T$ , then  $\tau = T - 1$ . In this paper,  
 272 planning, construction, and operations periods are  $t = T + T_1 + T_2 = 15 + 3 + 20 = 38$  (more  
 273 description in *Other Cost Components and Parameters*). We use Eqns. (5) and (6) to determine  
 274 OSD and freight demand forecasts for  $t = 1 \dots 38$  years. Then, we calculate all the NPVs for  
 275 different investment times ( $\tau$ ), using our OSD and freight demand forecasts for each year in the  
 276 38-year plan, construction, and operations period. By definition, the NPV of building a segment  
 277 in 2020 (one-year delay) will differ from that of building in, say, 2025 (six-year delay).

278 Let us define present project benefits  $B_{h,\tau}$  as the operating cost savings of building the  
 279 roadway segment (thus, replacing river barge transport with truck transport after construction, also  
 280 called the *construct* scenario, *co*) versus not building the highway (continuing the use of barge and  
 281 airlift, called the *do-nothing* scenario, *dn*):

$$B_{h,\tau} = \pi_{h,\tau}^{dn} - \pi_{h,\tau}^{co} \quad (9)$$

282 Where  $\pi_{h,\tau}^{dn}$  and  $\pi_{h,\tau}^{co}$  are the total present (i.e., discounted) costs of the *do-nothing* and *construct*  
 283 scenarios respectively. The operating cost of the do-nothing scenario, or  $\pi_{h,\tau}^{dn}$ , is a function of:  
 284 barge volumes and airlift volumes; unit barge transport costs and unit airlift transport costs;  
 285 maintenance costs; and the discount rate. The operating cost of the construct scenario, or  $\pi_{h,\tau}^{co}$ ,  
 286 include all the same elements of the do-nothing scenario until the year when construction ends, at  
 287 which point it is a function of truck volumes, unit truck transport costs, and logistics and  
 288 maintenance costs of the all-weather road. Thus, we have Eqns. (10) and (11) to represent these  
 289 two scenarios.

$$\pi_{h,\tau}^{dn} = \sum_{t=1}^{\tau+T_1+T_2} (Q_{b,h,t}P_b + Q_{a,h,t}P_a)(1 + o_b)e^{-rt} \quad (10)$$

$$\pi_{h,\tau}^{co} = \sum_{t=1}^{\tau+T_1} (Q_{b,h,t}P_b + Q_{a,h,t}P_a)(1 + o_b)e^{-rt} + \sum_{t=\tau+T_1+1}^{\tau+T_1+T_2} Q_{h,t}P_h(1 + o_h)e^{-rt} \quad (11)$$

290  $Q_{b,h,t}$  and  $Q_{a,h,t}$  are freight (in tonnes) delivered by barge and airlift respectively in year  $t$ , such  
 291 that total freight is  $Q_{h,t} = Q_{b,h,t} + Q_{a,h,t}$ . Parameters  $P_b, P_a, P_h$  are unit freight transport prices via  
 292 barge, airlift, and truck (via all-weather road), respectively (\$/tonne);  $o_b, o_h$  represent maintenance  
 293 costs for barging and trucking, respectively, and are calculated as a proportion of the total transport  
 294 costs;  $r$  is the annual discount rate. In the *construct* scenario, freight is transported by barge (and



295 airlift, when necessary) until the all-weather roadway segment is built, after which all freight is  
296 transported via trucks.

297 Now, to determine  $Q_{b,h,t}$  and  $Q_{a,h,t}$  for the current barge-airlift service, we make the  
298 following assumptions:

- 299 1. If the predicted freight demand  $Q_{h,t}$  is greater than the total barging capacity ( $S_t N$ , where  $N$   
300 is the historical average freight volume per day on the Mackenzie River) in year  $t$ , the  
301 remaining freight exceeding the barging capacity will be airlifted, i.e., if  $Q_{h,t} \geq S_t N$ ,  $Q_{a,h,t} =$   
302  $Q_{h,t} - S_t N$ .
- 303 2. If the predicted freight demand  $Q_{h,t}$  is less than barging capacity ( $S_t N$ ) at year  $t$ , all the  
304 freight will be transported by barge, i.e., if  $Q_{h,t} < S_t N$ ,  $Q_{a,h,t} = 0$ .

305 For each Monte Carlo simulation of the two stochastic processes ( $\omega$ ,  $0 < \omega \leq K$ , where  $K =$   
306 10,000) from which we obtain the predicted paths for OSD,  $S_t$ , as well as freight demand for each  
307 segment  $h$ ,  $Q_{h,t}$ , we calculate an NPV path for segment  $h$ ,  $NPV_{h,\omega}$ , for all possible investment  
308 times  $\tau = 1, 2, \dots, T - 1$ ) using Eqns. (8)-(11):

$$NPV_{h,\omega} = [NPV_{h,\tau=1,\omega}, NPV_{h,2,\omega}, \dots, NPV_{h,T-1,\omega}] \quad (12)$$

### 309 Real Options Analysis (Part 3)

310 Using our real options approach, we can now determine when to start construction on the four  
311 MVH segments from Wrigley to Inuvik. To calculate final option values  $\phi_h$ , we use the LSM  
312 approach developed by Longstaff and Schwartz (2001). This simulation-based approach is simple  
313 and widely used for obtaining final option values, particularly when multiple uncertainties must  
314 be accounted for in doing so.

315 We have already found paths  $NPV_{h,\omega}$  using the simulations for OSD ( $S_{t,\omega}$ ) and segment  $h$   
316 freight volumes ( $Q_{h,t,\omega}$ ) using Eqn. (12). The final option value of segment  $h$  for the  $\omega$  th  
317 simulation ( $\phi_{h,\omega}$ ) is obtained as follows. Suppose we consider the construction of  $h$  at  $\tau$ ; if  
318  $NPV_{h,\tau,\omega} > 0$ , then we further compare  $NPV_{h,\tau,\omega}$  with the expected return on investment of  
319 delaying,  $\psi_{h,\tau+1,\omega}$ . This value  $\psi_{h,\tau+1,\omega}$  can also be described as the discounted cash flow in year  
320  $\tau$  if the investment is delayed to year  $\tau + 1$ , instead of the traditional ROI (return on investment)  
321 which is usually computed as the ratio of net profit to investment. If  $NPV_{h,\tau,\omega} \geq \psi_{h,\tau+1,\omega}$ , this  
322 means the optimal investment time for  $\omega$  is  $\tau$  and the segment should be constructed in  $\tau$ .  
323 Otherwise, if  $NPV_{h,\tau,\omega} < \psi_{h,\tau+1,\omega}$ , project construction should be considered for the following  
324 year  $\tau + 1$ :

$$\phi_{h,\tau,\omega} = \max\{NPV_{h,\tau,\omega}, \psi_{h,\tau+1,\omega}\} = \max\{NPV_{h,\tau,\omega}, e^{-r}E[\phi_{h,\tau+1,\omega}]\} \quad (13)$$

325 Where  $\phi_{h,\tau,\omega}$  is the option value of segment  $h$  for the  $\omega$ th simulation when investing in year  $\tau$ . We  
326 use a backward calculation to find the final option values. Starting from the last year of the  
327 planning horizon  $T$  (which corresponds to construct year  $\tau = T - 1$ ), the expected return of  
328 delaying segment  $h$  construction is 0 (because this is the last year in the planning horizon, an  
329 investor must decide whether to invest or not). If  $NPV_{h,\tau=T-1,\omega} > 0$ , then we should construct  
330 segment  $h$  in this final planning year, and the optimal investment time is  $\tau = T - 1$  for simulation  
331  $\omega$ . Continuing backwards, in year  $T - 1$  (corresponding to  $\tau = T - 2$ ), if  $NPV_{h,\tau=T-2,\omega} \geq$   
332  $\psi_{h,\tau+1,\omega}$ , we construct. Continuing this process until  $\tau = 1$ , we can obtain the optimal investment  
333 time for segment  $h$  on simulation  $\omega$ ,  $\tau_{h,\omega}^*$ , and the corresponding (optimal) option value,  $\phi_{h,\omega}^*$ .

334 Now, in the LSM approach, least squares regression is used to find  $E[\phi_{h,\tau+1,\omega}]$ . We take the  
335 immediate returns of investing at  $\tau$  (i.e.,  $NPV_{h,\tau,\omega}$ ) as  $X$  values, and take the final option value of

336 delaying the investment at time  $\tau + 1$  (i.e.,  $\phi_{h,\tau+1,\omega}$ ) as  $Y$ . By applying least squares regression,  
337 we estimate the regression coefficients such that we calculate  $\hat{Y} = E[\phi_{h,\tau+1,\omega}]$ . For the functional  
338 form of  $Y = f(x)$ , many polynomial forms have been used including a basic polynomial (power  
339 series) (Zhao, Sundararajan, & Tseng, 2004), Hermite polynomial (Chow & Regan, 2011a),  
340 Laguerre polynomial (Gustafsson, 2015), and the weighted Laguerre polynomial used in the  
341 original LSM approach (Longstaff & Schwartz, 2001). Moreno & Navas (2003) showed that the  
342 options results achieved by using different polynomials for a given degree are similar. However,  
343 we tested the applicability of these polynomials because NPVs, and thus,  $X$  are enormous in  
344 comparison to stock values. Our tests showed that applying basic or Hermite polynomials did not  
345 yield significantly different results, while the Laguerre and weighted Laguerre polynomials were  
346 problematic. Thus, we chose basic polynomials with degree 5, which adequately approximated the  
347 continuous values:

$$Y = \beta_0 + \beta_1 X + \beta_2 X^2 + \beta_3 X^3 + \beta_4 X^4 + \beta_5 X^5 \quad (14)$$

348 Given  $NPV_{h,\omega}$ , the path of NPV given construction decisions at each  $\tau$  (Eqn. (12)),  
349  $E[\phi_{h,\tau+1,\omega}]$  can be estimated using Eqn. (15):

$$E[\phi_{h,\tau+1,\omega}] = \sum_{j=0}^q \beta_j (NPV_{h,\tau,\omega})^j \quad (15)$$

350 Where  $q$  is the polynomial degree ( $q = 5$  for our case) and  $\beta_j$  are the estimated coefficients  
351 using least squares regression.

352 Finally, with the final (optimal) project option value  $\phi_{h,\omega}^*$  and investment time  $\tau_{h,\omega}^*$  for each  
353 segment  $h$  and simulation  $\omega$ , the final project option value, also called the extended NPV ( $NPV^e$ ),  
354 of segment  $h$  is obtained:

$$\phi_h^* = \frac{1}{K} \sum_{\omega=1}^K e^{-r\tau_{h,\omega}^*} \phi_{h,\omega}^* \quad (16)$$

355 The LSM method provides the final option value based on the optimal investment times  
 356 determined for each  $\omega$  ( $\tau_{h,\omega}^*$ ) as shown in Eqn. (16). The final optimal investment time for  
 357 segment  $h$  ( $\tau_h^*$ , which could also be called delay years) is chosen as the investment year  $\tau_{h,\omega}^*$  of  
 358 greatest frequency among all  $\omega$  simulations:

$$\tau_h = mode(\tau_{h,\omega}^*; \omega \in [1, K]) \quad (17)$$

359 To clarify, what we call the optimal investment time is the most likely (or expected) best  
 360 time to invest given the existence of American options.

361 Here we summarize the LSM method. It starts with a forward (in time) calculation of NPVs  
 362 for investment in year  $\tau$  (Eqns. (9)-(11)). It then requires a backward calculation where one  
 363 compares the NPV at  $\tau$  (the cost of investing) against the expected value of deferring further,  
 364 discounted to present values (Eqn. (13)). It is essentially a process where we “check,” for each  
 365 year of the planning period going backward, whether to “strike” (i.e., construct) that year or further  
 366 defer the decision for another year (based on the expected value of deferring), to see how early we  
 367 should invest. To calculate the final project option value ( $\phi_h^*$ , also called  $NPV^e$ ), we take the  
 368 discounted average over all simulations ( $\omega$ ) (Eqn. (16)). The deferral year showing up with  
 369 maximum frequency over the simulations is our final deferral year (Eqn. (17)) – or as stated above,  
 370 the most likely best time to invest.

### 371 **Data and Modeling Inputs**

372 Data was gathered from the Northern Transportation Company Limited (NTCL), BBE Expediting  
 373 (a northern logistics company based in Edmonton, Canada), Statistics Canada (2019), Canadian

374 Coast Guard (CCG), and various literature available online. Key modeling input parameters are  
375 listed in Table 1 and further discussed in this section.

## 376 **Freight Demand**

377 In order to model freight demand as a stochastic process, we calculate the volatility and drift of  
378 historical freight demands on the four adjacent segments of the Mackenzie River shown in Figure  
379 1. Because freight demand data is not available, we used freight volumes provided by NTCL, the  
380 largest and oldest barge transport company operating on the Mackenzie River (until its bankruptcy  
381 in 2016) (Zheng, Kim, Du, & S.A., 2016). Until 2016 when its assets and operations were taken  
382 over by the GNWT, NTCL estimated that it carried about 80% of marine freight on Great Slave  
383 Lake; certainly, NTCL was the only marine freight operator to service the entire length of the  
384 Mackenzie River, from Great Slave Lake to the mouth of the Beaufort Sea (and beyond). NTCL  
385 provided tow letters from 2002-2015, which provided detailed information about their barging  
386 operations (dates; tug and barge configurations; freight type, volume, and origins and destinations).  
387 A comprehensive description of the data is documented in a Transport Canada report (Zheng, Kim,  
388 Atley, & Du, 2016). We thus (as per Figure 3) estimated freight volumes (based on the assumption  
389 that NTCL volumes are 80% of the total) originating from, delivered to, and traversing through  
390 each of the four Mackenzie Valley segments (Figure 1). To be conservative, we excluded  
391 consideration of potential future road use related to economic growth. Thus, the historical freight  
392 volumes delivered through the four adjacent segments on the Mackenzie River were obtained  
393 (Figure 3). Next, the volatility of historical freight volumes was calculated as per Eqn. (4). We  
394 also obtained the GDP data of all industries in the NWT during the last decade (2009-2018) (NWT  
395 Bureau of Statistics, 2019), to further calculate the volatility of this GDP. The volatility of  
396 historical freight volumes was computed as the average of the volatility of the historic freight

397 volume and that of the historical NWT GDP. Finally, we calculated the drift (Eqn. (3)) of the NWT  
398 GDP data to represent a trend in freight demands on the four segments (as specified earlier).

399 The average daily freight volume is used for calculating the future barging capacity. Based  
400 on the annual freight volume data gathered from NTCL and OSD data gathered from the CCG, we  
401 first calculate the average daily freight volume for 2002 and 2014. Furthermore, as NTCL carried  
402 approximately 80% of the total freight transported on the Mackenzie River, we divide the NTCL  
403 volumes by 80% to represent the total Mackenzie River freight volumes.

#### 404 **Open Season Days (OSD)**

405 The length of the Mackenzie River's summer shipping season, or OSD, is dictated by the dates the  
406 CCG installs and removes navigational buoys. We use it as the climate proxy because OSD is a  
407 human decision significantly impacted by environmental factors including air and water  
408 temperature (and thus, ice breakup, freeze-up, and floating ice), precipitation, water levels, and  
409 water volumes. These factors are all, in turn, impacted by climate change. Although these  
410 environmental factors could be directly used in our model instead of OSD, they are very location  
411 specific and we do not understand how they combine to result in the CCG decisions. To model the  
412 impact of different climate factors (and more importantly, how they combine to determine the  
413 shipping capabilities of the Mackenzie River) is beyond the scope of this work (and more in the  
414 purview of hydrological and environmental engineers). Overall, the OSD is the final manifestation  
415 of the CCG's decisions of when to place and remove buoys, which ultimately determines whether  
416 barge operations happen or not.

417 The CCG provided placement and removal dates of three buoys by Rader Island (near  
418 Norman Wells, about the halfway point of the Mackenzie River) from 1997-2017, from which  
419 OSD was calculated.

#### 420 **Freight Transport Costs by Mode**

421 Approximate freight transport costs by mode (barge, truck, and airlift) in the NWT were obtained  
422 from BBE Expediting Ltd., a provider of expediting, supply chain logistics, and cargo handling  
423 services in the Canadian North. BBE suggested delivery costs from Edmonton to Inuvik are, in  
424 Canadian dollars, \$680-730/tonne by barge, and \$580-610/tonne by truck. Based on these numbers,  
425 we assumed the following. 1) Shipping costs between Wrigley and Inuvik are proportional by  
426 distance and are the average of the resulting range; 2) freight delivery by air is about 10 times that  
427 of barge per unit tonne (GNWT Department of Transportation, 2011); 3) these transportation costs  
428 hold over the entire study period and 4) the shipping costs to all communities were constant at the  
429 estimated rate from Wrigley to Inuvik. Thus, the costs of transport from Wrigley to Inuvik were  
430 calculated to be as follows: \$260/tonne by barge, \$225/tonne by truck, and \$2,600/tonne by air.

#### 431 **Other Cost Components and Parameters**

432 In addition to the freight transport costs (by mode) introduced in the previous section, we also  
433 consider roadway construction costs (which implicitly includes the costs of supporting  
434 infrastructures like bridges and culverts) and road maintenance costs. Other indirect benefits and  
435 external costs were not considered due to the complexities in defining these costs and lack of data  
436 to quantify them. The construction and maintenance cost components, as well as other important  
437 parameters, are described below.

438        ***Construction Costs***

439        The total construction cost of the all-weather road from Wrigley to Inuvik is reported to be \$1.67  
440        billion (Tetra Tech EBA, 2011; CBC News, 2013). For the purposes of this paper, we assume that  
441        the cost to construct each of the four segments is proportional to the planned distances of each  
442        segment (Tetra Tech EBA, 2011), as shown in Table 2.

443        ***Maintenance Costs***

444        Maintenance costs are accepted to be a significant and thus, important cost element for  
445        transportation infrastructures, to ensure the long-term physical and functional integrity of the  
446        infrastructure over an expected lifespan (Schroten, et al., 2019). However, data on maintenance  
447        costs are often unavailable. In this paper, we assumed maintenance costs for both the planned all-  
448        weather highway and the barging-airlift system are 5% of total freight movement costs, and later  
449        show the results of a sensitivity analysis of the maintenance cost.

450        ***Discount Rate***

451        The discount rate is required to convert future monetary values to a present value in a benefit-cost  
452        analysis (García-Gusano, Espegren, Lind, & Kirkengen, 2016). We estimate the discount rate as  
453        the mean of the average inflation for Canada between 2009 and 2018 (Bank of Canada, 2019),  
454        which is 1.59%.

455        Inflation increases the prices of materials and labor, such that the initial and final costs of a  
456        construction project can differ (Musarat, Alaloul, & Liew, 2020). This is called “construction  
457        inflation.” The level of construction activity also has a direct influence on construction inflation  
458        (Zarenski, 2020). With construction actively progressing, the growth in total construction costs  
459        will generally outpace the net cost of labor and materials. Thus, to capture this, we applied inflation



460 to the labor and materials costs. Although the discount rate is also impacted by many other factors  
461 besides inflation, we have focused on using the inflation rate in this paper for simplicity.

### 462 ***Planning Horizon***

463 The planning horizon is the time within which investment decisions are assessed (Cortazar, Gravet,  
464 & Urzua, 2008). There are few explanations on how and why specific planning horizon lengths  
465 are chosen in the real options literature. Considering that the GNWT has started to build some  
466 portions of the MVH, and plan to continue working on the Environmental Assessment in the next  
467 step (GNWT, 2019), we assumed the planning period for the four segments is 15 years (2019-  
468 2033).

469 In addition, the construction time and the highway life of building an all-weather highway in  
470 Northern Canada are dictated by many factors, such as geometric and structural design details,  
471 labor and equipment availability, site conditions (including permafrost conditions), and weather.  
472 In this paper, we assume the construction time and life of all the four segments to be 3 and 20 years  
473 respectively.

### 474 **Results**

475 We present numerical results for each segment's final project option value ( $NPV^e$ ) and optimal  
476 investment times. We also explore the sensitivity of  $NPV^e$  results to the key parameters and inputs:  
477 OSD volatility, freight demands volatility, and segment construction costs.

### 478 **Project Value and Investment Year**

479 Following the methodology and input data and assumptions (Data and Modeling Inputs), we  
480 obtained the  $NPV^e$  and optimal investment (i.e., delay) year for each of the four segments of the

481 MVH (Table 3). The calculations were run 100 times to obtain 100  $NPV^e$  values for each segment,  
482 and averages are reported.

483 Segment 2 has the largest value (\$917M) at an optimal 7-year delay investment time,  
484 followed by Segment 1 (9-year delay), Segment 3 (12-year delay), and Segment 4 (14-year delay).  
485 Note that Segment 4 is not recommended to be constructed until the end of the planning period;  
486 however, given that this analysis only considers a delay option, the greatest value may be obtained  
487 by delaying this segment even further or not constructing it at all. The average deterministic NPV,  
488 when investing at the calculated construction year, is the average of all deterministic NPVs  
489 calculated for each pair of OSD and freight demand simulated paths. We observe that this value is  
490 significantly smaller than the  $NPV^e$ s of all segments, supporting the decisions to delay project  
491 investments that would result from the application of our method.

492 Stentoft (2004) showed that project valuations obtained using the LSM approach will  
493 converge to their true values (Figure 4). We further illustrate the results of Figure 4 by plotting the  
494 CDFs (cumulative distribution functions) in Figure 5. Figure 5 also shows the 100 run results for  
495 each segment  $NPV^e$ s divided into seven equal bins as per the x-axis. The primary y-axis indicates  
496 the number of  $NPV^e$  results in each bin, while the secondary y-axis represents the cumulative  
497 proportion of results. Figure 5 shows that most  $NPV^e$  results (i.e., over half, or 50%) are in the  
498 first two bins (shown as dark grey bars). We also note that all  $NPV^e$ s for all segments are greater  
499 than the average deterministic NPV reported in Table 3.

500 Given project costs and both climate and demand uncertainties, the optimal action for each  
501 segment is to delay construction in a “wait and see” approach. In terms of segment construction  
502 ordering, Segment 2 should be initiated first in Year 7, followed by Segment 1 in Year 9, Segment  
503 3 in Year 12, and Segment 4 in Year 14 (or beyond, given that the maximum delay allowed is until

504 the last year of the planning horizon, and the optimal time to invest could possibly be beyond this  
505 horizon or maybe indefinite). We expected our results to support the construction of Segments 1  
506 or 4 first, followed by the inner segments (adjacent to the segment that was built first), given the  
507 limited means to reach the inner segments (i.e., marine in the summer, winter roads in winter,  
508 airlift all year round). However, the results can be attributed to several key factors. First,  
509 investment costs for Segment 2 are smaller than those of the other segments, given they are  
510 proportional to their distances (246, 75, 149, and 348 km, respectively). However, we can also  
511 observe that investment cost alone is not the sole driver of segment construction order, given that  
512 Segment 1 is to be constructed before Segment 3 despite its much higher price tag. The impacts of  
513 demand magnitudes and uncertainties, and other inputs described in *Data and Modeling Inputs*,  
514 vary across segments and may have disproportionate impacts. Second, segments costs do not  
515 account for the dependencies introduced in construction ordering – meaning, the implications of,  
516 for example, Segment 2 being constructed first are not accounted for when looking at the costs of  
517 constructing the other segments. To account for this in a “brute force” manner would mean  
518 simulating every permutation of segment ordering and resulting costs, and the problem would  
519 grow rapidly in size with more and more segments or network size. Thus, further methodological  
520 work is required to account for these dependencies.

521         Interestingly, our results with respect to MVH segment construction order are consistent with  
522 the GNWT’s current construction plan, which includes building the infrastructures along Segment  
523 2 first, followed by Segment 1; no funding commitments or plans have yet been made to  
524 constructing Segments 3 and 4 (GNWT Department of Infrastructure, 2019). The GNWT has  
525 already secured funding for Segments 1 and 2, and started construction on Segment 2 with Segment

526 1 to follow immediately afterwards, different from our analysis recommending that they delay  
527 until year 7 for Segment 2 and year 9 for Segment 1.

528 It is notable that despite high investment costs, the costs of uncertainty within this freight  
529 system are significant enough to justify the investment – particularly that the costly Segment 1  
530 should still be constructed before the less costly Segment 3. Overall, investment costs have been a  
531 major barrier to the construction of the MVH. Secured funds currently total approximately \$160  
532 million (CBC, 2016; GNWT Department of Infrastructure, 2019); the federal government did not  
533 include funding for the MVH projects in its 2019 budget (CBC, 2019).

#### 534 **Sensitivity of Results**

535 We explored the sensitivity of the segments' project values ( $NPV^e$ ) to various inputs, starting with  
536 OSD volatility. Figure 6 shows that the project option values increase with increasing OSD  
537 volatility (each point represents the average of 100 runs). As OSD volatility grows, the potential  
538 cost of airlift in bad seasons increases significantly, and thus, the value of each investment  
539 increases.

540 We then explored the impact of OSD drift. Figure 7 shows that project values increase with  
541 increasing % changes to OSD drift (which refers to a decrease in OSD drift – as the drift is  
542 negative, % change increase means more negative drift). Each point on the figure represents the  
543 average of 100 runs. As OSD drift decreases (% change increase), the potential airlift costs in poor  
544 shipping seasons increase significantly, and thus, the value of each investment increases.

545 Table 4 shows the change in optimal delay years against OSD volatility. As  $NPV^e$  increases  
546 with OSD volatility, recommended investment delay also decreases. Also, we observe that over  
547 all OSD volatility values, the order of segment construction does not change. Overall, the results

548 are rather robust to changes in OSD volatilities, which is largely driven by the relatively high  
549 investment costs: Segment 2 is the smallest at \$153M, while Segment 4 is the largest at \$710M.  
550 Smaller OSD volatilities (i.e., a negative % change) mean less expected airlift needs and thus lower  
551 freight costs on the current barge/airlift delivery paradigm, and thus, smaller roadway project  
552 benefits and longer project deferral. However, Segments 1-3 are still recommended for  
553 construction within the planning period, although Segment 3 is very close to the end. Segment 4  
554 construction should be delayed to the very end of the planning period (and possibly beyond),  
555 except when OSD volatilities grow to extremes at 40-50%.

556 Figure 8 shows that project values also increase steadily with increasing freight demand  
557 volatility. Greater uncertainty in freight volumes means there is greater uncertainty in airlift costs  
558 (particularly when freight volumes are close to or exceed river freight capacities based on OSD).  
559 However, proportional changes in freight demand volatility appear to have a much larger impact  
560 on  $NPV^e$  compared with OSD volatility.

561 Table 5 shows the change in optimal delay years against freight demand volatility. Again,  
562 greater volatility in freight demands results in higher  $NPV^e$  and decreased project deferral periods.  
563 When freight demand volatilities are reduced by 40%, none of the segments of this roadway  
564 construction project are recommended for construction during the planning period (if not in the  
565 last year, then beyond the planning period). However, the results change as freight demands  
566 increase, with Segment 2 construction deferral decreasing most rapidly towards the Segment 2, 1,  
567 3, 4 project ordering. When freight demand volatility is high, the resulting volatility in potential  
568 airlift costs is also high, which makes roadway construction more attractive – higher values and  
569 thus, lower deferral times.

570 As previously discussed, construction costs are a major barrier to building all-weather  
571 roadways in the north. We further examine the resulting project values by segment investment  
572 costs (Figure 9). Generally, smaller investment costs lead to higher  $NPV^e$  values. However, there  
573 are some outliers. The points shaded in red suggest that increasing investment costs will result in  
574 increased rather than decreasing  $NPV^e$ , while the blue point suggests that the decrease in  $NPV^e$  is  
575 higher than expected. These anomalies are simply due to the fact that the LSM method  
576 approximates true  $NPV^e$  values, and they can be addressed by increasing the number of simulated  
577 paths ( $\omega$ ) and/or increasing the number of polynomials. However, both come at the expense of  
578 computational efficiency.

579 Table 6 shows the change in optimal years of delay against changing investment costs. The  
580 results again show that Segment 2 should always be constructed first with a 7- or 8-year delay,  
581 while Segment 4 should always be delayed to the last year of the planning period (and possibly  
582 further). The results again suggest that the results are fairly robust to even large investment cost  
583 differences (with  $\pm 10\%$  being quite extreme) in terms of delay years and project sequencing. Also,  
584 Segment 2 has the second largest initial freight demand at about 58,000 tonnes, while Segment 4  
585 has the smallest at about 45,000 tonnes. The benefits of building Segment 2 to alleviate the  
586 uncertainties of the barging system continue to outweigh costs most significantly compared to the  
587 other segments.

588 Finally, we also explored the sensitivity of project values to maintenance costs (Figure 10).  
589 The maintenance costs of both the barge-airlift and highway systems increase and decrease,  
590 respectively, at the same rate. As maintenance costs increase (i.e., by 50%, from 5% to 7.5%), the  
591 increase in potential airlift costs in poor shipping seasons exceeds the increase in highway  
592 maintenance costs alone – thus, the value of each investment increases. At a 50% (or 2.5%)

593 increase to 7.5% maintenance costs, the total investment value increases at approximately the same  
594 value, between 2-4%. When maintenance costs are decreased by 50%, we observe a similar  
595 proportional decrease in the total systems costs.

## 596 **Verification of Results**

597 We test the LSM methodology by applying the decision rules (generated in a learning environment)  
598 in a non-learning environment. The major decision rules obtained from LSM are encapsulated in  
599 each segment's coefficient matrix of Eqn. (14), which contain estimates for  $\beta_0 \dots \beta_5$  for each year  
600 of the planning horizon (year  $T - 1$  to 1). To test our method, we apply these coefficients to newly  
601 simulated values of OSD and freight demand, and find the resulting project values ( $NPV^e$ ). The  
602 previous project values generated in the learning environment (first shown in Table 3) and the new  
603 project values resulting from a non-learning environment are shown in Table 7 for comparison.  
604 We observe that two sets are within 0.33-1.09%. The  $NPV^e$  results in the learning environment  
605 (Figure 4) converge to their true values; the  $NPV^e$  results from the non-learning environment also  
606 converge to those values, supporting the validity of our method.

## 607 **Conclusions**

608 This paper demonstrates the use of ROA to account for uncertainties like climate change and  
609 freight demand to support flexible transportation infrastructure investment decisions. We apply  
610 ROA to assess decisions about constructing the Mackenzie Valley Highway (MVH) in Canada's  
611 Northwest Territories, to replace marine shipping. We demonstrate that construction decisions  
612 difficult to support using traditional benefit-cost analysis are in fact justified due to uncertainties  
613 significantly impacting project valuations and the allowance of project deferral (or "wait and see")  
614 options.

615           After choosing marine OSD as a proxy for climate change impacts on barging operations,  
616 OSD and freight demand were modeled as Geometric Brownian Motions. Next, we developed a  
617 benefit-cost model to quantify the value of constructing the four segments of the MVH from  
618 Wrigley to Inuvik at different times during the planning horizon. Finally, we implemented ROA  
619 using the LSM approach to calculate individual project values and optimal investment times. The  
620 results indicate that Segment 2 (Tulita–Norman Wells) should be constructed first after a seven-  
621 year delay, followed by Segment 1 (Wrigley–Tulita) with a nine-year delay, while Segment 3  
622 (Norman Wells–Fort Good Hope) and Segment 4 (Fort Good Hope–Inuvik) should wait until the  
623 last few years of the planning period. All in all, the results recommend that decision-makers take  
624 more time in their decisions, in order to gain more opportunities to changes these costly decisions  
625 as conditions change.

626           Our research offers the following contributions. We combine Benefit-Cost Analysis with  
627 ROA in the construction of a framework that allows for the assessment of a major transportation  
628 infrastructure project, considering the costs of coordinated operations of multiple modes (marine,  
629 air, ground), and incorporating the significant uncertainties presented by climate change (and  
630 demand) on both transportation infrastructure and operations. Our framework provides  
631 quantitative support for flexibility in infrastructure investment decisions, supporting decision-  
632 makers in taking a “wait and see” approach to massive investments subject to massive uncertainties.  
633 This is particularly important in northern Canada, where infrastructure investment decisions are  
634 dominated by the need for climate change adaptation; however, with this need growing ever more  
635 critical throughout the world, our method can be broadly applied to assess any major transportation  
636 infrastructure investment considerations. Our framework provides a means to quantify and clearly  
637 communicate how uncertainties can be included in benefit-cost analyses, to support flexibility in



638 investment decisions – stakeholders in northern Canada include Indigenous governments, federal  
639 and territorial governments, resource companies, and others. In this paper, we focused solely on  
640 transportation infrastructure and freight operations costs, and did not consider other indirect  
641 benefits and external costs that are often difficult to quantify and also, debated (e.g., benefits from  
642 more employment and tourism, profits from more natural resource exploration, and Arctic  
643 sovereignty (Mackenzie Aboriginal Corporation, 2007)). These considerations can add  
644 significantly to project benefits. Overall, we see our framework as one tool in a larger decision-  
645 support toolbox for transportation investments in northern Canada.

646       There are many opportunities to improve and build on this work. First, it is important to  
647 consider winter roads in capturing a comprehensive picture of the entire transportation system.  
648 Second, although GBM is the most common process used to represent uncertain inputs in ROA,  
649 these inputs may not follow the assumptions of GBM. Third, as mentioned earlier, the  
650 methodology should be improved to account for project interdependencies and interdependent  
651 outcomes. Fourth, both construction and maintenance costs should be considered as important  
652 sources of uncertainty in such models of infrastructure decision-making. However, because the  
653 focus of this research was to consider how climate change uncertainties could be quantitatively  
654 incorporated into infrastructure decisions in northern Canada, we did not consider other  
655 uncertainty sources besides climate change and freight demand for the sake of model complexity  
656 and tractability. In future research, we aim to include more sources of uncertainty (potentially  
657 leading to real options both “on” and “in” system), with contributions towards developing more a  
658 computationally efficient solution method that allows for this.

659 **Data Availability Statement**

660 Some or all data, models, or code that support the findings of this study are available from the  
661 corresponding author upon request. Some or all data, models, or code generated or used during the  
662 study are proprietary or confidential in nature and may only be provided with restrictions. The  
663 NTCL tow letters data is confidential. Available data includes Canadian Coast Guard buoy  
664 placement and removal dates. Maps and model code can also be made available upon request.

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671

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859

860

861 Table 1 Model Data Sources

<b>Input</b>	<b>Unit</b>	<b>Source</b>	<b>Application</b>
Freight demand	Tonne	NTCL	Benefit-Cost Analysis; stochastic (GBM) model
Historical open season days (OSD)	Days/year	Canadian Coast Guard	Climate proxy; stochastic (GBM) model
Freight transport costs			
· Barge	\$/tonne	BBE Expediting	Benefit-Cost Analysis
· Truck	\$/tonne	BBE Expediting	
· Air	\$/tonne	BBE Expediting	
Construction timeline	Years	GNWT	
Life of all-weather road	Years	GNWT	
Other parameters			
· Discount rate	%	Bank of Canada	
· Investment cost	\$	GNWT	
· Variable cost	\$/tonne	<i>Assumption</i>	
· Plan period	Years	<i>Assumption</i>	
· Average daily freight volumes	Tonne/day	NTCL, CCG	

862

863 Table 2 Segment Lengths and Construction Costs

MVH Segment	Distance (Km)	Construction Cost (\$B)
1	246	0.50
2	75	0.15
3	149	0.30
4	348	0.71
Total	818	1.67

864

865 Table 3 Final Project Values ( $NPV^e$ ), Optimal Investment Time, and Average Deterministic

866 NPV

MVH Segment	$NPV^e$ (\$M)	Delay years from 2019 (construction year)	Average Deterministic NPV (\$M)
1	784	9 (2028)	278
2	917	7 (2026)	463
3	590	12 (2031)	157
4	457	14+ (2033+)	69

867

868 Table 4 Optimal Delay Years by OSD Volatility

% change	Segment 1	Segment 2	Segment 3	Segment 4
-50	11	9	13	14
-40	11	8	13	14
-30	10	8	13	14
-20	10	8	12	14
-10	10	8	12	14
0	9	7	12	14
10	9	7	12	14
20	9	7	11	14
30	9	7	10	14
40	9	7	10	13
50	8	6	10	13

869

870 Table 5 Optimal Delay Years by Freight Demand Volatility

% change	Segment 1	Segment 2	Segment 3	Segment 4
-40	14	14	14	14
-30	14	12	14	14
-20	13	9	14	14
-10	11	8	14	14
0	9	7	12	14
10	8	6	10	13
20	7	5	8	11
30	6	4	7	9
40	5	2	6	8

871

872 Table 6 Optimal Delay Years by Investment Cost

% change	Segment 1	Segment 2	Segment 3	Segment 4
-10	9	7	12	14
-8	9	7	12	14
-6	9	8	11	14
-4	9	7	12	14
-2	9	8	11	14
0	9	7	12	14
2	10	7	12	14
4	10	7	12	14
6	10	7	12	14
8	10	7	12	14
10	10	8	12	14

873



874 Table 7 Comparison of  $NPV^e$ s in Learning and Non-learning Environments

MVH Segment	$NPV^e$ in learning environment (\$M) (average of 100 runs)	$NPV^e$ in non-learning environment (\$M) (average of 100 runs)	Percentage difference (%)	Acceptable? (Y/N) <sup>1</sup>
1	784	781	-0.38	Y
2	917	920	0.33	Y
3	590	588	-0.34	Y
4	457	452	-1.09	Y

875 <sup>1</sup> If  $NPV^e$  results in the non-learning environment converge to the true values in Figure 4, they are  
876 considered acceptable.

Figure 1 NWT transportation network and planned Mackenzie Valley Highway (in four segments, from Wrigley to Inuvik) [Adapted from the Government of the Northwest Territories (2018a) and Kim & Li (2020)].

Figure 2 Infrastructure decision modeling process.

Figure 3 Freight volumes delivered on the four segments of the Mackenzie River, 2002-2014.

Figure 4 MVH project  $NPV^e$  results (each segment's box-and-whiskers represents 100 runs each).

Figure 5 MVH project  $NPV^e$  results (each segment's CDF represents 100 runs each).

Figure 6 Sensitivity of  $NPV^e$  to OSD volatility (each point represents average of 100 runs).

Figure 7 Sensitivity of  $NPV^e$  to OSD drift (each point represents average of 100 runs).

Figure 8 Sensitivity of  $NPV^e$  to freight demand volatility (each point represents average of 100 runs).

Figure 9 Sensitivity of  $NPV^e$  to segment investment cost (each point represents average of 100 runs).

Figure 10 Sensitivity of  $NPV^e$  to maintenance cost (each point represents average of 100 runs).



Fig. 1

Part 1: Modeling uncertain inputs

Part 2: Benefit-Cost Analysis (BCA)

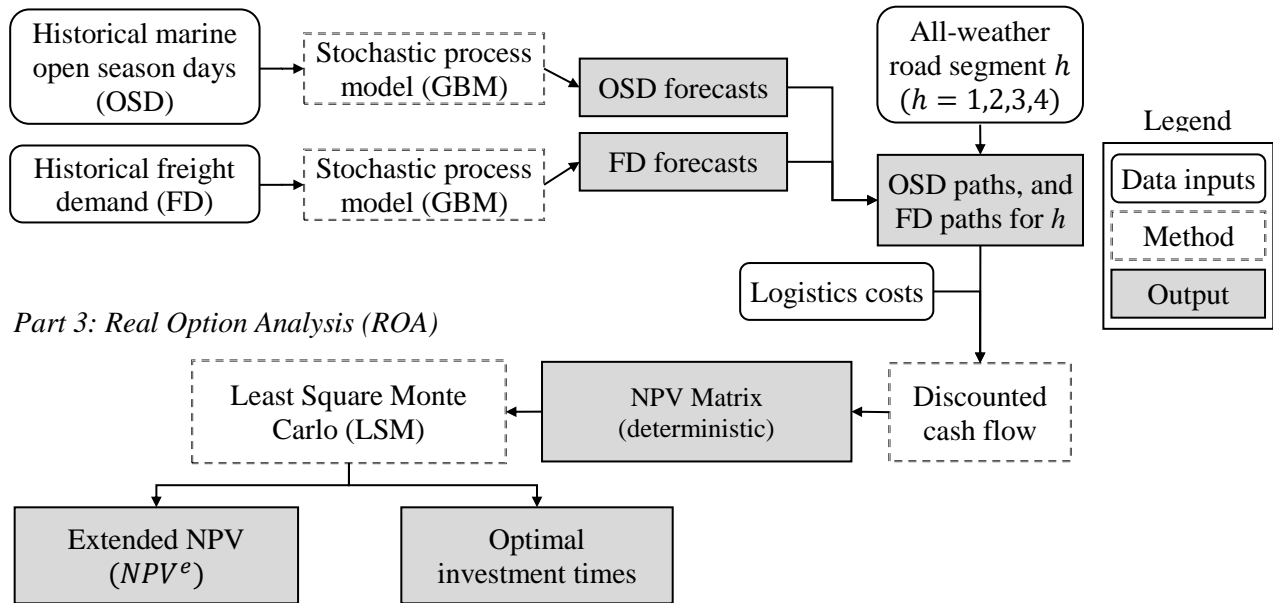


Fig. 2

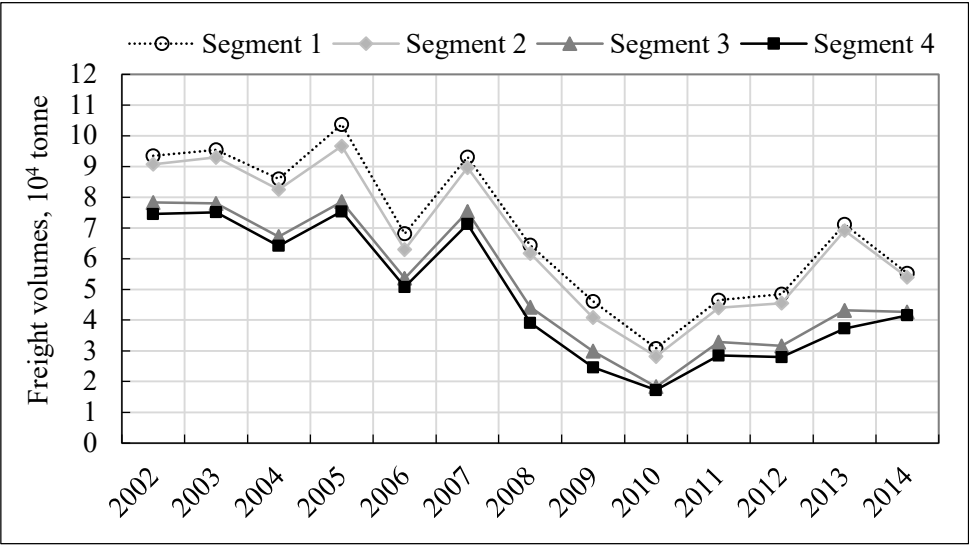


Fig. 3

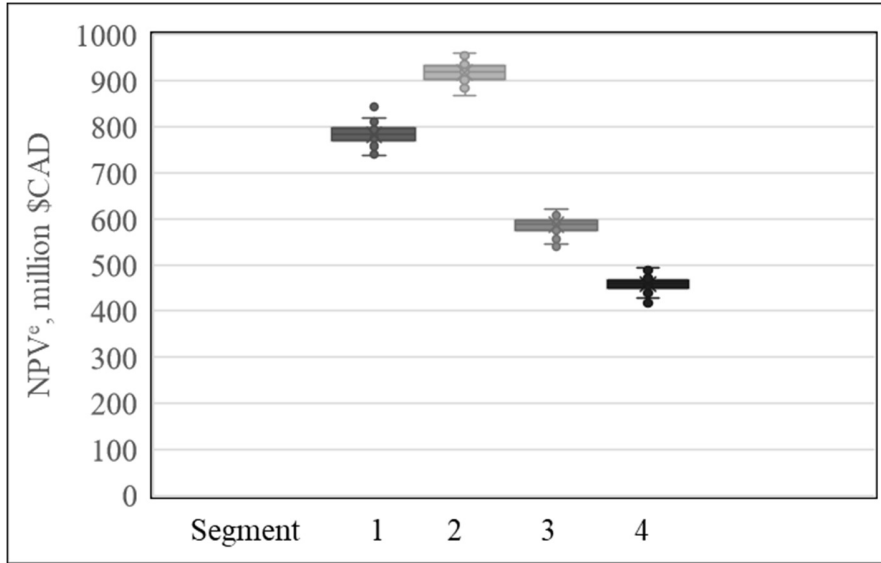


Fig. 4

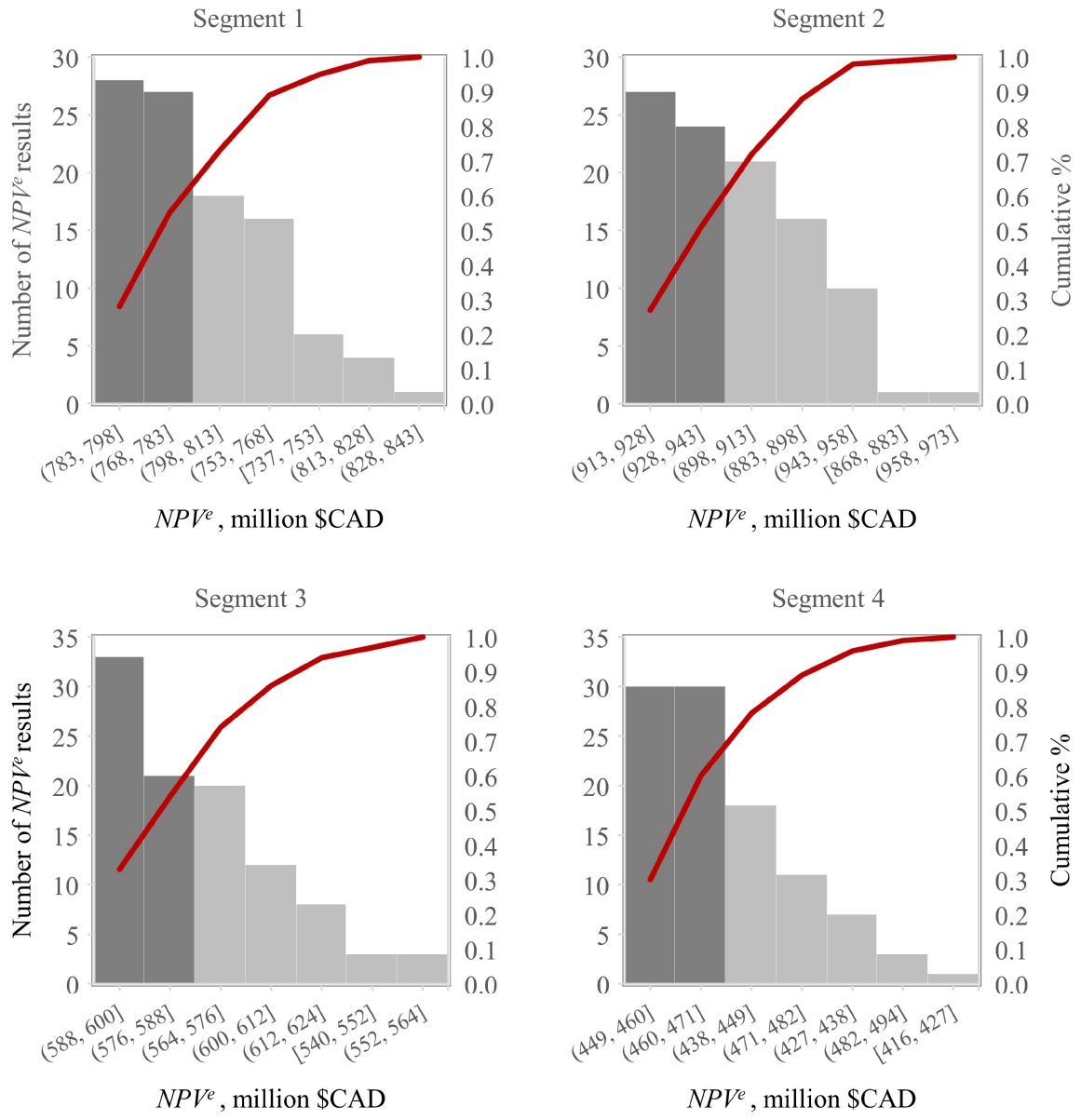


Fig. 5

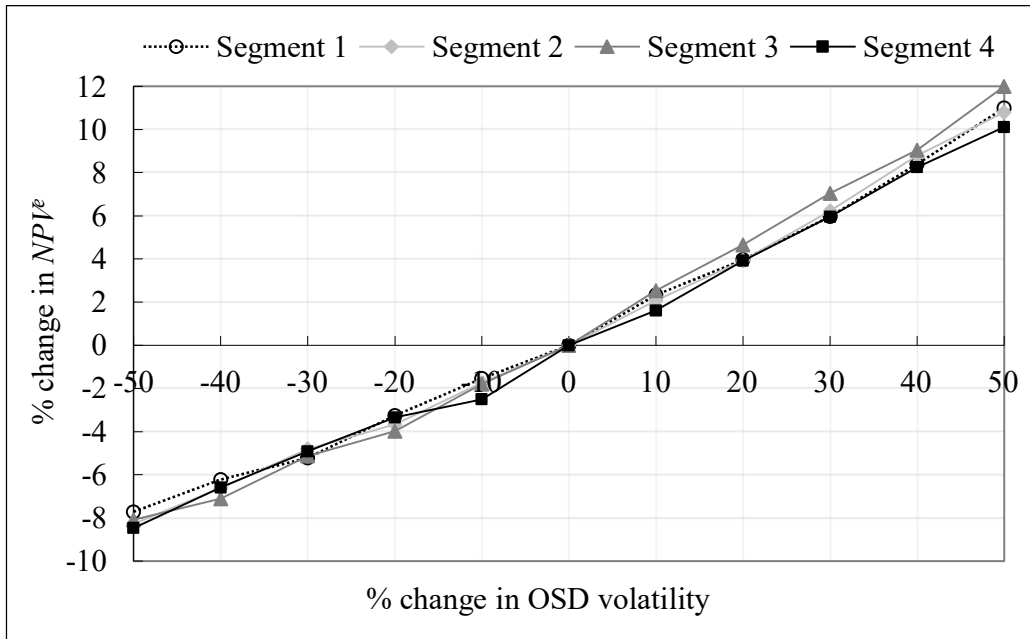


Fig. 6



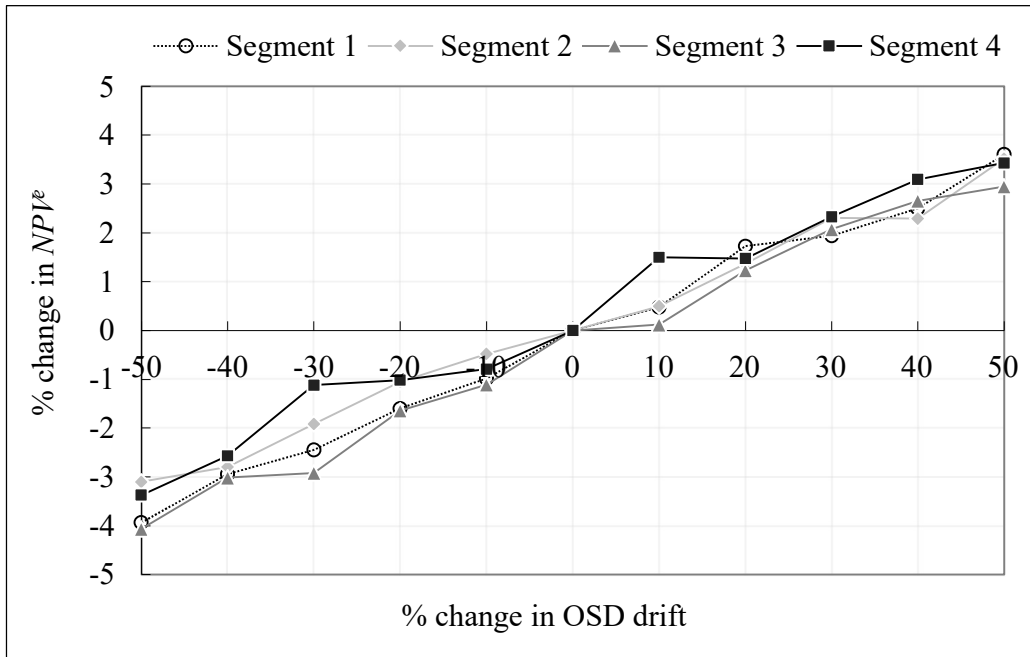


Fig. 7

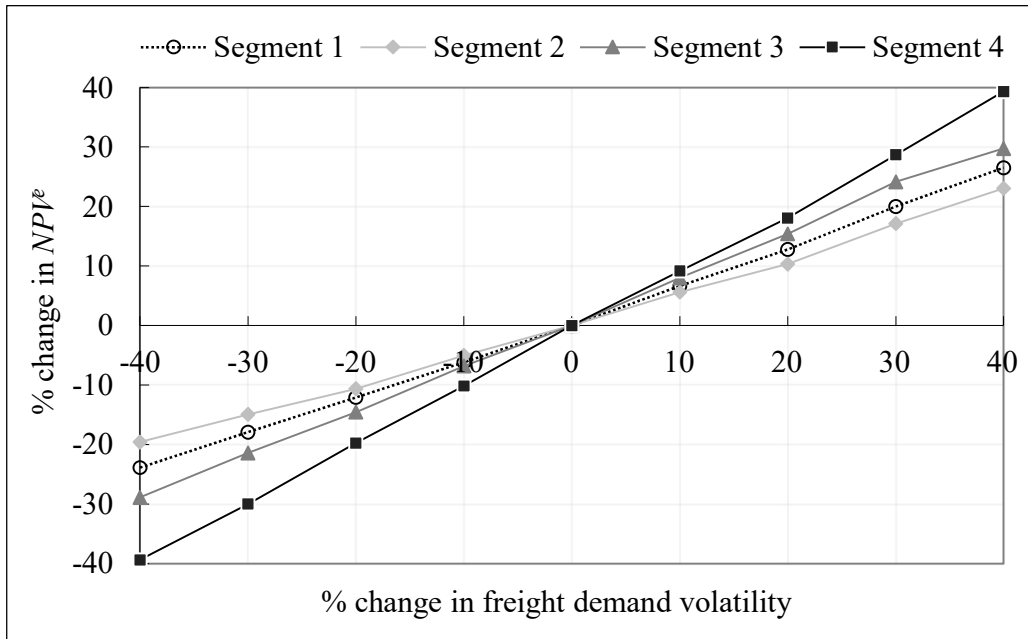


Fig. 8

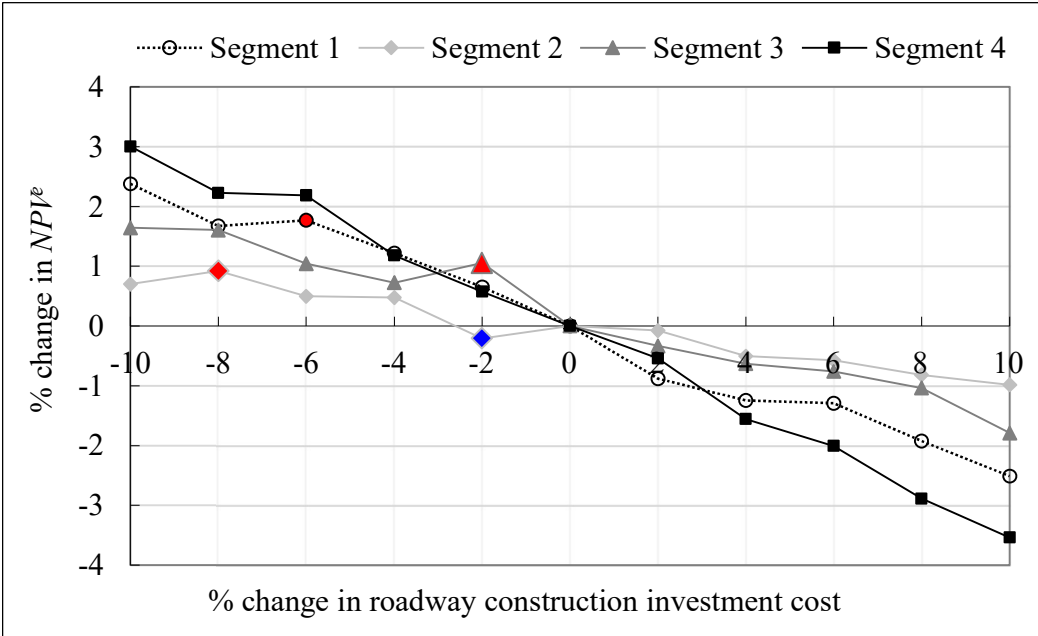


Fig. 9

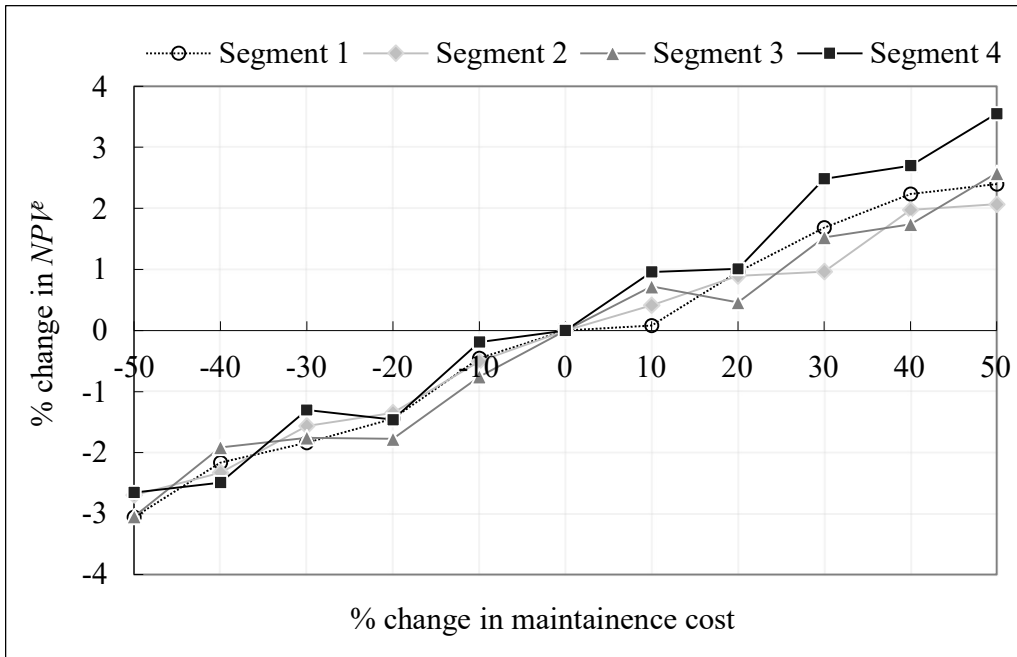


Fig. 10