

1 **Framework to Analyze Construction Labor Productivity Using Fuzzy Data**
2 **Clustering and Multi-Criteria Decision-Making**

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20 **ABSTRACT**

21 Construction labor productivity (CLP) has a significant impact on the performance
22 and profitability of construction projects. A construction project can benefit from
23 improved labor productivity in many ways, such as a shorter project life cycle and
24 lower project cost. However, budget and resource restrictions force construction
25 companies to select and implement only the most effective CLP improvement
26 strategies. Analyzing labor productivity in order to determine the most effective CLP
27 improvement strategies is a difficult task because labor productivity is influenced by
28 numerous subjective and objective factors. This paper presents a framework for ranking
29 the factors affecting CLP according to their importance for CLP improvement; the
30 framework uses an integration of fuzzy data clustering and multi-criteria decision-
31 making methods. The proposed framework entails asking experts to weight
32 determinant criteria for selecting CLP improvement strategies and then clustering CLP
33 factors and ranking the clusters. This paper's major contribution is providing a
34 systematic approach for analyzing and selecting CLP improvement strategies by
35 identifying the CLP factors with the greatest impact on productivity improvement. The
36 findings of this research will help establish a set of CLP improvement strategies in
37 order to enhance CLP.

38 **INTRODUCTION**

39 Many activities in the construction industry are labor intensive. Therefore,
40 improving construction labor productivity (CLP) is key for improving the overall
41 performance of construction organizations in multiple areas, such as shortening project
42 life cycles and lowering project costs. However, analyzing and improving labor

43 productivity is difficult, as CLP occurs in a complex environment where numerous
44 objective and subjective factors influence labor productivity.

45 Managers of construction companies apply a variety of CLP improvement
46 strategies according to their knowledge and experience, but many do not use a
47 systematic approach for considering the effectiveness of these strategies (Nasir et al.
48 2015). However, some limitations, such as the cost of implementation and limited
49 resources, restrict companies from adopting multiple CLP improvement strategies. The
50 main challenge for construction management teams is identifying the key factors
51 influencing labor productivity in order to be able to prioritize CLP improvement
52 strategies.

53 The objective of this paper is to provide a framework for ranking CLP factors
54 according to their importance for CLP improvement in order to assist construction
55 companies with the prioritization of CLP improvement strategies. The framework
56 involves four steps. First, three determinant criteria for selecting CLP improvement
57 strategies, namely strategy selection criteria (SSCs), are defined. Then, the weight of
58 each criterion is evaluated using experts' opinions and the fuzzy analytic hierarchy
59 process (FAHP) as a fuzzy multi-criteria decision-making (MCDM) method. Next, the
60 fuzzy c-means (FCM) method is used to cluster the CLP factors based on their
61 similarities and dissimilarities in terms of the SSCs. Finally, the Technique for Order
62 Preference by Similarity to Ideal Solution (TOPSIS), a widely used MCDM method, is
63 employed to rank the CLP clusters according to their importance for CLP
64 improvement.

65 Although there are numerous studies on ranking the factors that affect labor
66 productivity on different types of locations and projects, little research has been done
67 on ranking CLP factors in terms of CLP improvement strategy selection. This study
68 fills this gap in the research by presenting a new framework for ranking CLP factors
69 that uses an MCDM method and fuzzy data clustering to determine the factors'
70 importance for CLP improvement strategy selection. The outcomes of this study help
71 construction management teams identify key CLP factors and implement improvement
72 strategies in order to reinforce the factors that positively affect labor productivity and
73 eliminate the factors that have a negative impact on labor productivity.

74 In this study, a CLP improvement strategy is a management strategy that comprises
75 several management practices. According to Ghodrati et al. (2018), management
76 practices are individual practices that are carried out by a construction management
77 team to improve labor productivity. For instance, an incentive program is a CLP
78 improvement strategy that consists of several management practices: performance-
79 based incentives, health and safety incentives, incentives for no rework, etc.

80 This paper is organized as follows: First, a review of past research on the
81 identification of key CLP factors and key CLP improvement strategies is provided.
82 Second, the framework for ranking CLP factors is presented along with an example.
83 The framework consists four phases: (1) component identification (i.e., list of factors
84 influencing labor productivity and determinant criteria for selecting CLP improvement
85 strategies); (2) data collection (i.e., development of survey questionnaires); (3) data
86 preparation (i.e., weighting criteria, checking consistency of data, and aggregating
87 survey data); and (4) data analysis (i.e., clustering data and ranking clusters).

88 **LITERATURE REVIEW**

89 Due to the importance of labor productivity for the overall performance of
90 construction projects, a significant amount of research has been conducted to determine
91 the most influential CLP factors and improve them by developing a variety of analysis
92 models (Heravi and Eslamdoost 2015; Raoufi and Fayek 2018; Alaghbari et al. 2019;
93 Kedir et al. 2019).

94 The factors that influence CLP are multilevel, ranging from the activity level to the
95 organizational level and to national and global levels (Tsehayae and Fayek 2014;
96 Gerami Seresht and Fayek 2019). The different perspectives of personnel (e.g., project
97 managers, supervisors, craft workers and foremen) are therefore required in order to
98 assess the importance of each CLP factor for CLP improvement. Several studies have
99 incorporated the opinions of different project participants through interview and
100 questionnaire surveys and categorized the CLP factors under different groups. For
101 example, Alaghbari et al. (2019) categorized 52 factors under the four groups: human-
102 labor, technical and technological, external, and management. In these studies, the most
103 commonly used method for determining the rank of CLP factors is the relative
104 importance index technique, which only considers one criterion, impact (I), when
105 ranking factors.

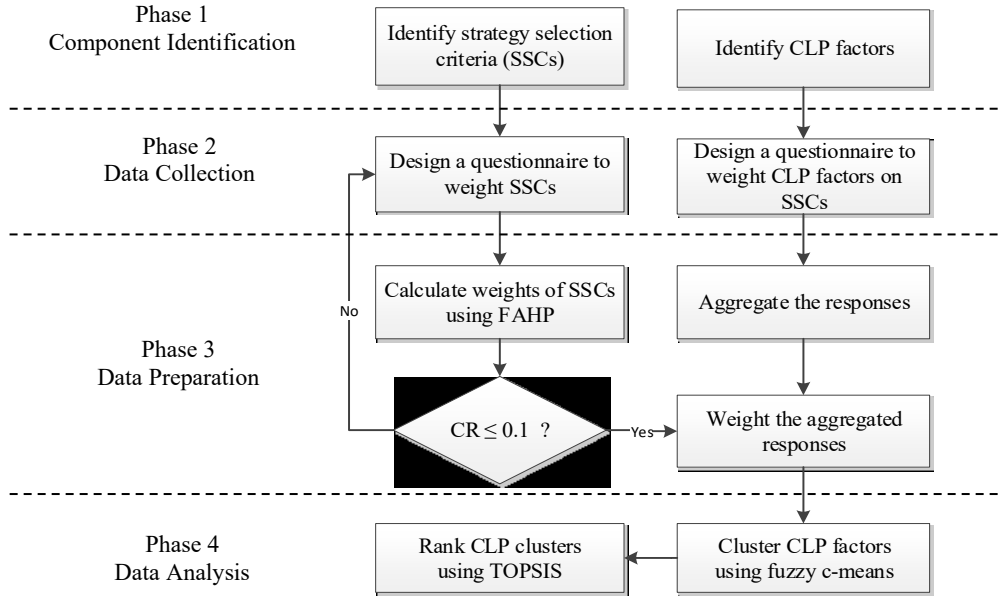
106 Tsehayae and Fayek (2014) gathered 169 CLP factors from existing literature
107 related to North American construction projects and investigated their influence on
108 CLP by developing a protocol for collecting data from several construction companies.
109 They not only focused on the impact (I) of CLP factors on labor productivity, but also
110 considered another criterion, frequency or agreement (FoA), when ranking the CLP
111 factors. FoA evaluates the extent to which each factor exists in a project setting.

112 The construction industry has had many opportunities to improve labor
113 productivity by implementing innovative technologies and techniques. However, the
114 influence of new innovations is not significant without efficient management strategies
115 to control and support labor productivity (Nasir et al. 2015). Different studies have
116 recommended several management strategies, such as training, incentive programs,
117 and communication, to improve labor productivity, but only a few have used a
118 systematic approach to evaluate the effectiveness of these strategies. For example,
119 Nasir et al. (2015) and Ghodrati et al. (2018) developed statistical methods to ascertain
120 the implementation level of some specific CLP improvement strategies. The results of
121 their research reveal that construction projects with a high implementation of certain
122 CLP improvement strategies have experienced higher labor productivity than
123 construction projects with a lower level of implementation.

124 In spite of extensive research on the identification of key CLP factors and key CLP
125 improvement strategies, few studies have attempted to develop a framework that
126 investigates the importance of CLP factors in terms of CLP improvement strategy
127 selection. By identifying the CLP factors with the most influence on CLP improvement,
128 such a framework would help construction organizations select CLP improvement
129 strategies more systematically. It would also help construction organizations allocate
130 their limited budget and resources to those CLP improvement strategies that target the
131 most important factors for improving labor productivity, rather than putting effort into
132 strategies with minor or no influence on CLP (Ghoddousi et al. 2015).

133 **FRAMEWORK FOR RANKING CLP FACTORS**

134 This section presents the framework for integrating MCDM methods with fuzzy
 135 data clustering in order to evaluate the importance of CLP factors and rank them. Figure
 136 1 illustrates the framework for clustering and ranking CLP factors.
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139
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Figure 1. Framework for clustering and ranking CLP factors.

141 The proposed framework consists of four phases, as follows:

142 **Phase 1: Component Identification**

143 In the first phase, the two main components of the proposed framework are
 144 identified. First, a list of factors influencing labor productivity is elicited from existing
 145 literature related to construction projects. Second, three determinant criteria for
 146 selecting CLP improvement strategies (i.e., SSCs) are defined. These criteria are
 147 impact (I), frequency or agreement (FoA), and controllability (Ctrl). According to
 148 Tsehayae and Fayek (2014), the criterion I refers to the positive or negative influence
 149 of factors on CLP for the project under study and the criterion FoA shows the extent to
 150 which each factor exists in a project setting. CLP is a function of controllable and
 151 uncontrollable factors (Tsehayae and Fayek 2016). Therefore, selecting CLP
 152 improvement strategies is also influenced by the controllability of CLP factors. For
 153 instance, a construction company has no control over oil prices, so “volatility of oil
 154 prices” is an uncontrollable factor and no improvement strategy can improve it,
 155 whereas “job site orientation program for new craftsmen” is a controllable factor to
 156 some extent and can be improved by allocating a reasonable amount of time and cost.
 157 Accordingly, in this study, the criterion Ctrl is defined as the extent to which each factor
 158 can be controlled by a construction company in terms of cost and time.

159 **Phase 2: Data collection**

160 In the second phase, two survey questionnaires are developed, one regarding CLP
 161 factors and one regarding criteria. To prevent biased results, survey respondents were
 162 randomly selected from a population of 505 construction experts with various

163 positions, such as senior management, project management, and craftspeople in order
 164 to capture different perspectives (Tsehayae and Fayek 2014). In the first questionnaire
 165 (Table 1), namely the factor importance (FI) survey, the respondents indicate their
 166 opinions about CLP factors with respect to each strategy selection criterion using five-
 167 point Likert scales. The data collection effort produced a total of 141 FI surveys from
 168 construction experts with an average of 10 years of experience (Tsehayae and Fayek
 169 2014). The second questionnaire (Table 2), namely the criterion importance (CI)
 170 survey, collects the respondents' opinions on the importance of one strategy selection
 171 criterion relative to another. Thus, the CI survey performs pairwise comparisons among
 172 I, FoA, and Ctrl by asking the respondents to select a preference term from "equal" to
 173 "absolute" when comparing the relative importance of one criterion over another. Each
 174 preference term in Table 2 is represented by a symmetric triangular fuzzy number in
 175 order to compute the criteria's weights in phase 3. The numbers of experts who selected
 176 a specific preference term when comparing the relative importance of one criterion
 177 over another are presented in Table 2. For instance, out of 12 experts who responded
 178 to the CI survey, seven experts selected the preference term "weak" on the right side
 179 of the questionnaire to express that the criterion Ctrl is weakly more important than the
 180 criterion I with respect to selecting CLP improvement strategies.

181 **Table 1.** Sample FI survey questionnaire.

CLP Factor	Frequency or Agreement					Impact					Controllability				
	Never	Rarely	Sometimes	Often	Always	None	Slight	Moderate	Strong	Very Strong	Very Low	Low	Moderate	High	Very High
	Disagree	Slightly Disagree	Neutral	Slightly Agree	Agree										
Power equipment breakdown	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
Instability of political system	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
⋮	⋮	⋮	⋮	⋮	⋮	⋮	⋮	⋮	⋮	⋮	⋮	⋮	⋮	⋮	⋮
Lack of protection from weather effect	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5

182 **Table 2.** CI Survey questionnaire including sample preferences.

Relative Importance of SSCs for Selecting CLP Improvement Strategies												
Question No.	Criterion	Left Criterion is more important					Right Criterion is more important					Criterion
		Absolute (4, 5, 6)	Very Strong (3, 4, 5)	Fairly Strong (2, 3, 4)	Weak (1, 2, 3)	Equal (1, 1, 1)	Weak (1, 2, 3)	Fairly Strong (2, 3, 4)	Very Strong (3, 4, 5)	Absolute (4, 5, 6)		
1	I				3	5	3	1				FoA
2	I					3	7	1	1			Ctrl
3	FoA				2	3	5	2				Ctrl

183 **Phase 3: Data preparation**

184 In the third phase, four steps are followed to prepare the collected data for clustering
 185 and ranking the CLP factors.

186 Step 1: Calculate the relative weight of importance for each criterion using an
 187 MCDM method. The triangular fuzzy preference numbers elicited from the CI survey
 188 responses must be processed through a fuzzy MCDM method in order to assess the
 189 relative importance of the SSC. Therefore, the FAHP method is applied in a manner
 190 similar to Perçin and Aldalou (2018), resulting in the weights of the SSCs shown in
 191 Table 3. W_I , W_{FoA} , and W_{Ctrl} refer to the weights of I, FoA, and Ctrl, respectively.

192 **Table 3.** SSC weights.

	W_I	W_{FoA}	W_{Ctrl}
Weight (0,1)	0.222	0.287	0.491

193 Step 2: Assess the consistency of the respondents' pairwise comparisons in the CI
 194 survey. This is done by calculating the consistency ratio (CR) of the matrix (\tilde{A}), which
 195 includes the fuzzy preference numbers determined in step 1. First, the matrix \tilde{A} is
 196 defuzzified into two crisp matrices; the first matrix (A_1) includes the most likely values
 197 of the fuzzy numbers of the matrix \tilde{A} and the second matrix (A_2) includes the geometric
 198 mean of the lower and upper bounds. Then, based on the approach used by Saaty
 199 (1980), the CR s for matrices A_1 and A_2 are evaluated ($CR_{A_1} = 0.0030$ and $CR_{A_2} =$
 200 0.0047). Since they are less than 0.1, no re-examination of the pairwise judgments of
 201 the CI surveys is required.

202 Step 3: Aggregate the respondents' opinions, elicited through the FI survey, by
 203 assessing the aggregated responses (AR s) (i.e., the levels of I, FoA and Ctrl) for each
 204 CLP factor. Eqs. (5), (6), and (7) compute AR with respect to the criteria I, FoA and
 205 Ctrl, respectively, where the maximum possible AR of the equations is 1.

$$206 \quad AR_I = \frac{\sum_{i=1}^5 i \times A_i}{5} \quad (5)$$

$$207 \quad AR_{FoA} = \frac{\sum_{i=1}^5 i \times B_i}{5} \quad (6)$$

$$208 \quad AR_{Ctrl} = \frac{\sum_{i=1}^5 i \times C_i}{5} \quad (7)$$

209 where A_i , B_i and C_i are the percentages of respondents in the FI survey who rated a
 210 particular factor as i in terms of I, FoA, and Ctrl, respectively. Table 4 shows sample
 211 AR s of 155 CLP factors derived from Tsehayae and Fayek (2014).

212 Step 4: Apply the relative importance of the SSCs for ranking CLP factors. This is
 213 done by calculating the weighted AR of each CLP factor by multiplying the aggregated
 214 responses from Table 4 with the corresponding SSC weights as computed in step 1.
 215 Table 5 shows sample weighted AR s with respect to the criteria I, FoA, and Ctrl for
 216 each CLP factor.

217 **Table 4.** Aggregated CLP data.

CLP factor no.	CLP factor	AR_I	AR_{FoA}	AR_{Ctrl}
1	Power equipment breakdown	0.4450	0.5721	0.9890
2	Instability of political system	0.1270	0.6272	0.0813
⋮	⋮	⋮	⋮	⋮
155	Lack of protection from weather effect	0.7928	0.7080	0.2037

Table 5. Weighted aggregated CLP data.

CLP factor no.	$W_I \times AR_I$	$W_{FOA} \times AR_{FOA}$	$W_{Ctrl} \times AR_{Ctrl}$
1	0.0988	0.1642	0.4915
2	0.0282	0.1800	0.0404
\vdots	\vdots	\vdots	\vdots
155	0.1760	0.2032	0.1012

Phase 4: Data analysis

In the last phase, a fuzzy data clustering technique and an MCDM method are used to cluster and rank the CLP factors, as explained below.

First, due to the overlapping nature of cluster boundaries, FCM is employed to partition the CLP factors (i.e., the data points) into clusters based on their similarities and dissimilarities in terms of the SSCs. The CLP factors are clustered in order to determine a set of CLP factors that are considerably more important than other factors for improving CLP. The identified set of key CLP factors assists construction companies with identifying a set of CLP improvement strategies that will have the most positive influence on CLP. Fuzzy partitioning is conducted through minimizing the objective function (Eq. 6) by the iterative update of the data points' memberships (u_{ij}^m) and the cluster centers (c_j) (Nayak et al. 2015).

$$J_m = \sum_{i=1}^n \sum_{j=1}^l u_{ij}^m d(x_i, c_j)^2 \quad (6)$$

where n and l are the number of CLP factors and clusters, respectively. The parameter that controls the fuzziness of the clusters is $m \in (1, +\infty)$ and $d(x_i, c_j)$ is the Euclidean distance from the data point x_i (i.e., the i_{th} CLP factor) to the cluster center c_j . Shown below, u_{ij}^m is the degree to which the i_{th} CLP factor belongs to the j_{th} cluster.

$$u_{ij}^m = \frac{1}{\sum_{k=1}^c \left(\frac{d(x_i, c_j)}{d(x_i, c_k)} \right)^{\frac{2}{m-1}}} \quad (7)$$

Cluster centers are initialized randomly and calculated as follows in the next iterations.

$$c_j = \frac{\sum_{i=1}^n u_{ij}^m \cdot x_i}{\sum_{i=1}^n u_{ij}^m} \quad (8)$$

Based on c_j , the value of u_{ij}^m for all i and j are computed and the iterations between these two equations are repeated until the minimum J_m or the following condition is achieved.

$$d(C^{(b)}, C^{(b+1)}) < \varepsilon \quad (9)$$

where $C^{(b)}$ is the cluster center matrix in the b_{th} iteration step and ε is the predetermined level of accuracy. As a result of FCM, the CLP factors (i.e., the data points) are divided into ten clusters with their corresponding centers in three dimensions (C_I , C_{FOA} , and C_{Ctrl}), as presented in Table 6. The center of each cluster is the mean importance of its data points. For instance, cluster 1 includes 18 CLP factors

248 with a mean importance of 0.1047, 0.2493, and 0.2663 for the criteria I, FoA and Ctrl,
 249 respectively.

250

Table 6. CLP final clusters.

Cluster no.	Number of CLP factors	Cluster center		
		C_I	C_{FoA}	C_{Ctrl}
1	18	0.1047	0.2493	0.2663
2	18	0.1790	0.2234	0.3682
3	13	0.1067	0.1702	0.4390
4	18	0.0553	0.1784	0.1113
5	13	0.1423	0.0695	0.2872
6	17	0.0828	0.0501	0.0587
7	15	0.1652	0.0689	0.1056
8	16	0.0590	0.0503	0.3899
9	8	0.0903	0.1706	0.2050
10	19	0.1345	0.2171	0.0692

251 Second, the MCDM method used for ranking the CLP clusters obtained through
 252 the FCM technique is TOPSIS. This method identifies the CLP cluster that has the
 253 shortest distance to the positive-ideal solution (A^*) and the longest distance from the
 254 negative-ideal solution (A^-). The positive-ideal solution consists of the highest values
 255 (i.e., 0.1790 for C_I , 0.2493 for C_{FoA} , and 0.4390 for C_{Ctrl}) of SSC among CLP clusters,
 256 and the negative-ideal solution includes the lowest values (i.e., 0.0553 for C_I , 0.0501
 257 for C_{FoA} , and 0.0587 for C_{Ctrl}). Hence, by considering the distances from the positive-
 258 ideal solution (S_i^+) and negative-ideal solution (S_i^-), the ranks of the clusters are
 259 calculated as follows:

260
$$RC_i = \frac{S_i^-}{S_i^+ + S_i^-} \quad (10)$$

261 where RC_i is the relative closeness of the i_{th} CLP cluster to the positive-ideal solution.
 262 By implementing all the steps of the TOPSIS method, the relative closeness and,
 263 consequently, the rank of each CLP cluster is determined, as shown in Table 7. The
 264 highest value of relative closeness belongs to cluster 2, which consists of 18 CLP
 265 factors: (1) crew experience, (2) cooperation between craftsmen, (3) craftsman learning
 266 speed, (4) job site orientation program, (5) remuneration, (6) shortage of consumables,
 267 (7) material order tracking system, (8) waiting time for manlifts, (9) quality of work
 268 tools, (10) rework sources, (11) cleanliness of work area, (12) work conditions (noise,
 269 dust, and fumes), (13) foreman experience, (14) foreman skill, (15) adequacy of job
 270 instructions, (16) health and safety training, (17) materials management practices, and
 271 (18) zero accident techniques.

272 These factors have the highest importance for CLP improvement. This result will
 273 help construction companies implement a set of CLP improvement strategies in order
 274 to improve the identified key factors. For example, for foreman experience and foreman
 275 skill, which are among the identified CLP factors in the first ranked CLP cluster, one
 276 CLP improvement strategy would be to implement training programs to improve the
 277 experience and skills of foremen.

Table 7. Cluster ranks.

Cluster no.	RC	Rank
1	0.6082	3
2	0.8328	1
3	0.7895	2
4	0.2797	8
5	0.5073	5
6	0.0587	10
7	0.2419	9
8	0.5825	4
9	0.4236	6
10	0.3312	7

279 CONCLUSIONS AND FUTURE RESEARCH

280 Budget and resource restrictions force construction organizations to prioritize CLP
 281 improvement strategies according to their effect on CLP factors. Hence, it is necessary
 282 to rank CLP factors based on their importance for CLP to help construction
 283 organizations identify the most effective CLP improvement strategies. This study
 284 proposed a hybrid model for ranking CLP factors using the integration of fuzzy data
 285 mining and MCDM methods. Two questionnaires were designed to measure the
 286 weights of SSCs based on experts' opinions and collect experts' opinions about each
 287 CLP factor with respect to the selection criteria. The first contribution of this paper is
 288 defining a new criterion, controllability, which influences the selection of CLP
 289 improvement strategies. The second contribution is using a fuzzy MCDM method for
 290 aggregating SSCs for CLP improvement strategies. The third contribution of this paper
 291 is presenting a framework of MCDM and fuzzy data clustering for ranking CLP factors
 292 based on their importance for CLP improvement. This importance is measured in terms
 293 of three criteria that influence the selection of CLP improvement strategies. The last
 294 contribution is providing a systematic approach for analyzing and selecting CLP
 295 improvement strategies by identifying the most effective CLP factors. The results of
 296 this paper will help construction organizations identify key CLP factors and implement
 297 a set of CLP improvement strategies in order to improve the identified key factors. The
 298 findings of this work provide a basis for future research, including ranking CLP factors
 299 with actual collected data and using a fuzzy MCDM method such as fuzzy TOPSIS.

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