

# OPTIMAL ZONING OF FORESTED LAND CONSIDERING THE CONTRIBUTION OF EXOTIC PLANTATIONS

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**ABSTRACT.** Previous studies suggest that management intensity zoning systems, such as the triad approach, could allow Canada's forest industry to maintain or increase timber harvest levels while simultaneously reducing its environmental impact. In most such studies, the zones are exogenously specified. In this study, we use a linear programming model to endogenously allocate forest land to management intensity zones given several alternative policy scenario formulations. We examine how alternative policy scenarios affect the net present value of the optimal forest management plan, timber output, and the spatial allocation of land to management intensity zones. We conclude that policies which facilitate optimal zoning could enable land use specialization to increase both profits and ecological protection. Such zoning, however, can only happen if provincial governments in Canada revise their forest policies with respect to allocation of forest tenures and establishment of exotic plantations on public forest land.

**Keywords:** timber supply, triad, hybrid poplar

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## INTRODUCTION

Forest management in most of Canada's boreal forest involves relatively low intensity silviculture: it consists of timber harvesting and reestablishing the harvested areas to regenerating forest such that provincial government standards with respect to species mix and stocking standards are met. These practices would be considered extensive forest management using the terminology of Carmean (2007). Because of the relatively small input into stand establishment and tending, very little of the forest land in Canada is considered to be plantation forest by the United Nations Forest Resource Assessment (FAO, 2006). A very large fraction (93%) of Canada's forest land is publicly owned (Natural Resources Canada, 2010). Therefore, public forest policy plays an important role in determining forest management practices.

Planting of exotic tree species is precluded on most of Canada's public land (e.g. Johnston and Williamson, 2008). The exceptions, British Columbia and Quebec, will be discussed later. These rules exist to protect the genetic diversity present in Canada's forests by requiring planting stock to originate from seed sources near the

planting site. Some fear that allowing foreign and hybrid species will reduce the diversity of the gene pool and possibly open the door for genetically modified trees, a practice which Greenpeace (2010) calls "genetic pollution". However, since none of the indigenous tree species in Canada's boreal forest appears suited for short-rotation intensive forestry, these rules limit the possibilities for intensifying the fibre-producing potential of Canada's boreal forest.

Until recently, rights to harvest timber on public land were subject to explicit "use-it-or-lose-it" policies. See, for example, Alavalapati and Luckert (1997) for a discussion of this policy in Alberta. These policies were meant to maximize industrial development by forcing a firm to use all of the public forest allocated to it for timber production, or risk losing it to another firm. So, for example, if a firm decided to preclude harvest on some of its tenure area to provide an ecological benchmark, or to reduce its overall delivered wood costs, the provincial government could have viewed this as a violation of the terms of the tenure agreement, and remove the area in question from the tenure area. It would then have the option of reallocating this land to another firm.

Partly as a result of the Softwood Lumber Agreement between Canada and USA, penalties for “under-cutting” have been removed from provincial forest management legislation. Even without explicit “use-it-or-lose-it” policies, most forms of Canadian forest tenure still require that the forest be managed to maximize the sustained yield of timber – making it uncertain whether a firm would be allowed to retain the portions of its management area that it has set aside. This uncertainty is a substantial disincentive to firms considering a reduction in areas harvested, much to the detriment of calls to preclude industrial activities on a substantial fraction of the boreal forest (e.g. Boreal Songbird Initiative, 2007). Moreover, such large scale removal of forest from the productive land base could negatively impact forestry firms, which have made significant capital investments based on current levels of timber production. Nonetheless, Canada is below average when it comes to ecological benchmarks, having protected only 8% of its forests, compared to the global average of 12.4% in 2000 (FAO, 2001).

Sedjo (1999) identifies a global trend of replacing timber harvested from natural forests with timber from fast-growing plantations. In 2000, plantations produced 35% of global roundwood, and are expected to produce 44% by 2020 (FAO, 2001). Yet data from the United Nations Forest Resource Assessment suggests Canada is not following this trend (FAO, 2006). Instead of harvesting fast-growing plantation timber close to mill sites, most harvesting in Canada is still occurring on virgin forest or relatively slow-growing naturally (or near-naturally) regenerated forest. Hence, Canada’s forestry sector faces upward pressures on log haul costs at a time when plantation forestry in an increasingly globalized economy seems to be exerting downward pressures on forest product prices.

Unfortunately, tree species indigenous to Canada have little potential for short-rotation forestry. Stand level analysis typically shows that intensive management of native species in Canadian boreal regions is not financially feasible (e.g. Adamowicz *et al.*, 2003; Rodrigues, 1998). With a forest-level analysis, an immediate increase in allowable annual cut can be a benefit of intensified silviculture. Yet, even when the allowable cut effect (Schweitzer *et al.*, 1972) is considered, the financial returns to managing native species are mixed (Hegan and Luckert, 2000), and policies in Canada have largely prevented firms from realizing benefits from those cases where returns could be positive (Luckert and Haley, 1995). There are, however, alternatives to native species; and stand-level financial analyses suggest that policy reform could make intensive management of hybrid poplar feasible in Canada’s boreal regions (Anderson and Luckert, 2007). Indeed, some researchers expect that poplar

will lead the way towards tree domestication (Bradshaw and Strauss, 2001). Although policies prevent the use of hybrid poplar on public land in most Canadian provinces, the use of exotics is beginning to gain some acceptance. British Columbia and Quebec have begun allowing hybrid poplar within their public forests, and in 2005 there were 4 900 ha of such plantations (Richardson *et al.*, 2005).

Messier (2007) suggests that “one ha of hybrid poplar can be used to put aside 5 to 14 ha of forest for other [*i.e.* non-timber] purposes” while maintaining the current level of fibre production from the forest. Although “other purposes” could include land use by other industries, he stresses that it should also include protected areas of forests in natural or near-natural states. Along the same line, Victor and Ausubel (2000) foresee a “Great Restoration” of natural forests because “efficient farmers and foresters are learning to spare forestland by growing more food and fiber in ever-smaller areas”. They suggest the continuing evolution towards fast-growing plantations will shrink production forests to about 12% of the world’s woodlands by 2050.

Zoning systems could provide a policy framework for the coexistence of plantations and protected areas. A zoning system frequently discussed in Canada is the triad approach. As its name implies, the triad approach involves three management intensity zones: protected, extensive, and intensive. Logging is typically excluded from the protected zone, regeneration effort is minimal in the extensive zone, and much effort is expended in the intensive zone on regeneration and stand tending. The hope is that the increased productivity in the intensive zone will offset lost production as a result of creating the protected zone (Binkley, 1997; Gladstone and Ledig, 1990; Hunter and Calhoun, 1996). Such zoning creates land use specialization, where the purpose of the intensive zone is to produce timber value, the purpose of the protected zone is to produce or protect non-timber values such as biodiversity and ecosystem function, and the extensive zone will produce and protect some of both.

The guiding land use paradigm for much of Canada’s forest is that of multiple use, which is usually interpreted as meaning that every hectare of forest should be managed in a way that provides acceptable levels of all products and conditions. Vincent and Binkley (1993) conclude that if a forest is divided into identical stands, “optimal management will tend toward dominant use in each stand whenever one of the two products produced by the forest is more responsive to management effort than is the other.” In other words, managers may inefficiently deploy inputs if they are required to produce both timber and non-timber benefits from every stand. The land use specialization permitted by zoning could reduce such inefficiencies.

Our objective is to develop a model to assess how land use specialization might occur through the economic decisions of private firms in Canadian boreal regions if policy constraints were relaxed. We begin by defining policy scenarios that could enable firms to implement zoning, should it make financial sense. We then use a forest management scheduling model to estimate how these policies influence the behaviour of a profit-maximizing forestry firm. Our optimal zoning approach suggests how each policy impacts the net present value of the optimal forest management plan and the spatial composition of the forest, which includes the location of plantations and non-harvested areas. For the purpose of this study, we assume that one possible use of these non-harvested areas is to set them aside as protected areas. We fully realize that low value for timber production is not usually the primary criterion in identifying protected areas, but it may be a consideration.

We build upon previous work by Montigny and MacLean (2006) and Krcmar *et al.* (2003). Both of these studies use forest management models to analyze triad zoning, and both find that higher environmental demands may be satisfied under triad zoning without increasing the financial burdens on the industry, or reducing its wood supply.

Our approach differs from these articles in three major ways: First, these studies exogenously specify land allocations to the different zones. For example, Krcmar *et al.* (2003) constrain their model to only analyze three levels of forest protection – 8%, 12% and 15%. Montigny and MacLean (2006) use scenario planning to simulate effects of 64 predetermined allocations, each within the bounds of 0-15% protection, 39-64% intensive, and 21-61% extensive. In our approach we analyze policies that enable firms to allocate land to the different zones such that the net present value of their actions is maximized. We do not refer to our optimal zoning approach as a triad approach for the simple reason that we are considering five management intensities, and not just three. Second, instead of studying only private land (Montigny and MacLean, 2006) or only public land (Krcmar *et al.*, 2003), we look at interactions between private and public land. That is, we construct a model that allows firms to make land use specialization decisions across public and private land. Finally, instead of conducting a case study of a particular area, we construct a simple stylized forest management unit. This approach allows us to consider the impact of different policies in a more general manner.

In the next section we describe the various policies to be analyzed. Then we describe the starting inventory and yield assumptions for the stylized forest. A linear programming based timber supply model is then devel-

oped. Finally, we show the modelling results for each of the policies, and conclude with a brief discussion.

## POLICY SCENARIO DESCRIPTIONS

We created seven policy scenarios with which we explore the effects of optimal zoning on the firm's profits and harvest volume. Each policy scenario is identified with a three-letter code; the first letter indicates whether total harvest volume (V) or net present value (D) is being maximized; the second indicates whether exotic plantation is forbidden (N), permitted on private land only (P), or permitted on both private and public land (B); the third letter indicates the kind of even-flow constraint imposed where (F) indicates evenflow, (B) indicates evenflow at the maximum sustained yield (MSY) level, and (U) indicates completely unconstrained.

We explore seven policies that allow firms to make land use specialization decisions based on financial incentives.

- VNF** This policy scenario is meant to represent current practice in Alberta. The harvest volume is calculated as the maximum even-flow volume from public land. No exotics are permitted.
- DNF** This policy scenario maximizes net present value (NPV) of timber harvest subject to even flow of harvest volume. No exotics are permitted. It is possible to leave forested land unharvested.
- DNB** This policy scenario is identical to **DNF** except that the harvest volume in each period is constrained to be that found for policy scenario **VNF**. This represents the NPV maximizing harvest schedule which will achieve the harvest volume flow from the base policy scenario.
- DPB** The same as policy scenario **DNB** except exotics are permitted on private land. It is also acceptable to leave some forested land unharvested. Because part of the demand for wood volume is being supplied from private land, some public land could conceivably be freed up for other uses.
- DBB** The same as policy scenario **DPB** except exotics are permitted on both private and public land.
- DBF** The same as policy scenario **DBB** except that the even-flow harvest level is not constrained to the level from **VNF**.
- DBU** The same as policy scenario **DBF** except that there are no flow constraints whatsoever.

These policy scenarios are summarized in Table 1. Scenarios **DBF** and **DBU** are not intended to be representative of likely policies, but are there to emphasize the importance of flow constraints to model results.

Table 1: Summary of policy scenarios.

	Policy Scenario						
	VNF	DNF	DNB	DPB	DBB	DBF	DBU
Maximize volume	✓						
Maximize NPV		✓	✓	✓	✓	✓	✓
Exotic (private)				✓	✓	✓	✓
Exotic (public)					✓	✓	✓
Even flow	✓	✓	✓	✓	✓	✓	
Harvest volume at MSY			✓	✓	✓		

Table 2 shows permitted management intensity transitions for the three exotic plantation policies (*i.e.* not permitted, permitted on private land only, or permitted on both public and private land). The rows indicate the management intensity of the harvested stand and the columns indicate the management intensity of the regenerated stand. The cells which contain the letter corresponding to each of the three exotic policies examined, indicate permissible transitions under that policy scenario.

## TIMBER SUPPLY MODEL

We construct a stylized representation of a mill site and the surrounding public and private land. We assume the mill site can access two million ha of land, of which half is public and half is private. The mill site is spatially located directly between the private and public land.

The landscape is segmented into development types, each of which is described using the following five attributes:

1. Ownership. Each development type is either private or public.
2. Haul zone. Each development type is located in one of ten, 20 km wide haul zones. Their midpoint distances range from 10 to 190 kilometers from the mill site (Fig. 1).
3. Management intensity. All private development types start as agriculture and all public development types start as native species growing according to the leave for natural (LFN) yield curves (discussed in next paragraph). Each development type can be differentiated as LFN, native plantation, exotic plantation, agriculture, or protected. For a description of possible transitions for each management intensity, see Table 2.
4. Timber productivity rating. There are four timber productivity ratings (TPRs): good, medium, fair, and unproductive. Within each haul zone,

the TPRs are assigned such that 25% (*i.e.* 25 000 ha) of the land is in each TPR. The unproductive TPR represents land incapable of producing merchantable timber. There are yield curves for each management intensity corresponding to the three productive TPRs, as shown in Figures 2 – 4. These yield curves are meant to be illustrative of the merchantable timber production typical to Canadian boreal conditions, as the “native” curves roughly correspond to yield curves for trembling aspen (*e.g.* Government of Alberta, 1985), while the “exotic” curves were compiled by Anderson and Luckert (2007) using hybrid poplar growth data collected by the Prairie Farm Rehabilitation Administration (2001). The rapid decline in merchantable volume is a result of the relatively early mortality and decomposition of deciduous species in Canada’s boreal forest. Unproductive sites are assumed to have a yield of zero, and are not considered in this analysis.

5. Age. If a development type is forested, it is assigned to a 5-year age class. The age distribution of the starting public forest is assumed to be comprised of young and old timber, with a gap in the middle (see Fig. 5). Such an age class distribution is representative of much of Canada’s forest, which in many regions has experienced little harvesting until recently, and therefore is still predominantly virgin timber (which makes up the older age classes) with some area in the younger age classes as a result of recent harvesting.

## THE MODEL

The model developed here is a linear programming implementation of a Model II forest planning model (Johnson and Scheurman, 1977). The study area is aggregated into development type classes which represent haul zone, ownership, timber productivity rating classes, management intensity, and period of establishment. With a

Table 2: Permitted management transitions. Each cell indicates which of the 3 exotic plantation policies a management transition is permitted. Blank cells indicate that the transition is not permitted under any policy. The letters N, P, and B in the table body correspond to the exotic plantation policy for each of the policy scenarios as indicated by the three-letter scenario code: N indicates policy scenarios where no exotic plantations are permitted, P indicates exotic plantations are permitted on private land, and B indicates runs where exotic plantations are permitted on both public and private land. As an example to aid in interpretation, the “N,P,B” for the cell describing the transition of public land with a pre-harvest intensity of “Natural” and a post-harvest intensity of “Plant (native)” means that the transition is permitted under the N, P, and B exotic policies.

Ownership	Pre-harvest intensity	Post-harvest intensity		
		Natural	Plant (native)	Plant (exotic)
Public	Natural	N,P,B	N, P, B	B
	Plant (native)		N, P, B	B
	Plant (exotic)			B
Private	Plant (exotic)			P, B
	Agriculture			P, B

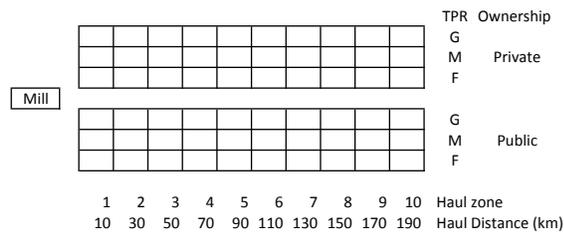


Figure 1: Schematic map of the forest indicating ownership, TPR, and haul zone.

Model II approach, decision variables are created which represent the management activities occurring in a development type class between its period of establishment and final harvest. In our model, decision variables represent the area of each of these development type classes to be harvested and regenerated to each permissible management intensity. There are also decision variables that represent the area of each development type class left unharvested at the end of the planning horizon. Because this is a Model II representation, a set of constraints is imposed to ensure that all of the area harvested in any period of the planning horizon is regenerated as new development types in the same period. We have specified policy constraints which can be used to control the harvest volume in the first period, and the relationship between the harvest level in a period and the period previous to it. Permissible transitions between management intensities vary by policy scenario and are controlled by a set of parameters. Depending on the policy scenario being examined, the objective function of model maximizes either total volume harvested over the planning horizon or net present value.

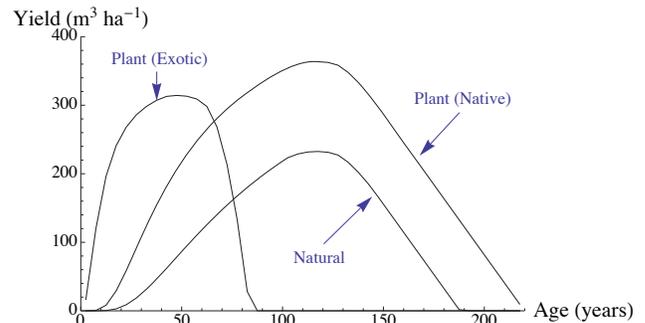


Figure 2: Yield curves for good TPR sites.

The model was implemented in GNU MathProg (Makhorin, 2010b) and solved using the GNU Linear Programming Kit (Makhorin, 2010a). GNU MathProg permits the use of set notation and operations in the development of mathematical programming models. Our model formulation uses this capability extensively, as it allows for a concise representation of the model. The source code for the GNU MathProg models is available from the University of Alberta’s Education and Research Archive at the permalink <http://hdl.handle.net/10402/era.28408>. The model is defined mathematically below.

**Control parameters** Control parameters are used to specify some of the most basic assumptions in the model. The parameter  $T$  represents the number of periods in the planning horizon.  $N$  represents the minimum harvest age in periods. In all of the model runs,  $T = 40$ , and  $N = 1$ . Each period represents five years. By setting  $N = 1$  we create decision variables that allow for harvest of one-period old stands. We could have reduced the

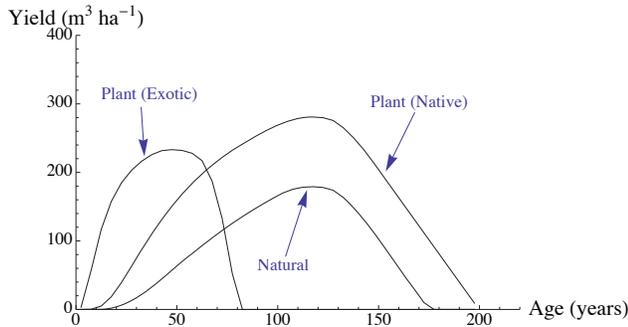


Figure 3: Yield curves for medium TPR sites.

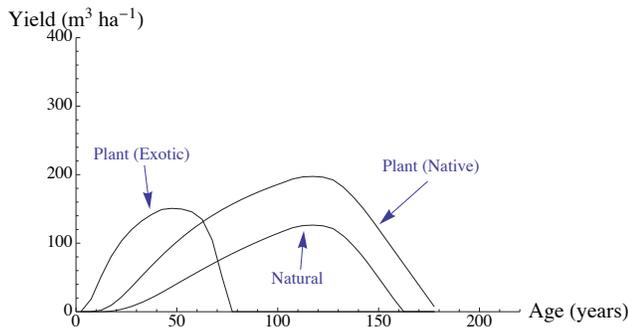


Figure 4: Yield curves for fair TPR sites.

number of decision variables by setting  $N$  to a larger number.

**Sets** We use a number of sets to define the model.  $H$  is the set of haul zones,  $S$  is the set of site classes,  $S^o$  is a subset of  $S$  representing the productive site classes,  $O$  is the set of ownership classes,  $I$  is the set of management intensity classes,  $A$  is the set of possible age classes,  $B^e$  is the set of birth periods for existing development type classes based on the starting age class distribution, and  $B^f$  is the set of birth periods for future development type

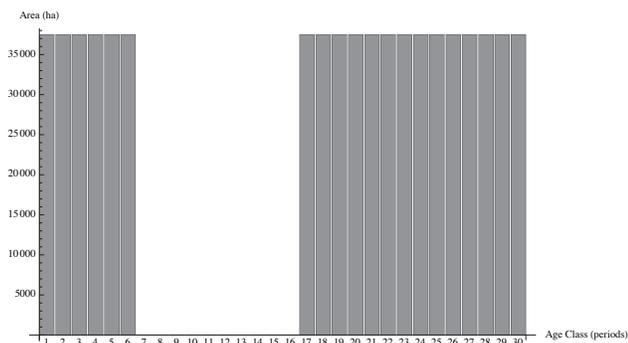


Figure 5: Starting age class distribution for stylized forest. Age classes are in five-year wide periods.

classes. The membership of the set  $B^e$  is determined by the age class distribution of the existing forest. The membership of  $B^e$  shown below reflects the data we used.

Establishment period refers to the period in which a development type class was established. We use the convention that the first period in the planning horizon is designated as 1, the second as 2, and so on. For development type classes that were established before the beginning of the planning horizon (*i.e.* existing development type classes), we use the convention that the establishment period is 0 for a development type class established in the period immediately before the start of the planning horizon, -1 for a development class type established two periods before the start of the planning horizon, and so on.

The sets used in the model formulation are defined below.

$$H = \{1, \dots, 10\}$$

$$S = \{\text{Good, Medium, Fair, Unproductive}\}$$

$$S^o = \{\text{Good, Medium, Fair}\}$$

$$O = \{\text{Public, Private}\}$$

$$I = \{\text{Natural, Plant(Native), Plant(Exotic), Agriculture}\}$$

$$A = \{1, \dots, 80\}$$

$$B^e = \{-29, -28, \dots, -16, -5, -4, \dots, 0\}$$

$$B^f = \{1, \dots, T\}$$

We define a number of other sets using the basic definitions above. The set of all possible combinations of haul zone and productive TPR classes is  $\Phi = H \times S^o$ .

The set  $\Omega^e$  is the set of 2-tuples representing all pairs of establishment and harvest periods for existing development types which correspond to a harvest age greater than  $N$  periods. It is defined as

$$\Omega^e = \{(i \in B^e, j \in B^f) : j - i \geq N\} \quad (1)$$

We define a similar set of 2-tuples for future development types:

$$\Omega^f = \{(i \in B^f, j \in B^f) : j - i \geq N\}. \quad (2)$$

For each establishment period for existing development type classes, we create a set of permissible harvest periods based on the minimum harvest age, and a set of permissible establishment periods for each harvest period. This set is used in the constraint used to balance establishment and harvest.

$$\Phi_{i \in B^e}^{ex} = \{j \in B^f : j - i \geq N\} \quad (3)$$

$$\Phi_{j \in B^f}^{ey} = \{i \in B^e : j - i \geq N\} \quad (4)$$

We do the same for future development type classes.

$$\Phi_{i \in B^f}^{fx} = \{j \in B^f : j - i \geq N\} \quad (5)$$

$$\Phi_{j \in B^f}^{fy} = \{i \in B^f : j - i \geq N\} \quad (6)$$

The management intensity transition rules specified in Table 2 are implemented as two sets of 3-tuples, which are populated in the data section of the GNU MathProg implementation of the model. The set of 3-tuples  $\Lambda^e$  contains all permitted combinations of  $O$ ,  $I$  for harvested development type classes, and  $I$  for regenerated development type classes. If the 3-tuple  $(o, i, j)$  is in  $\Lambda^e$ , it is permissible to transfer existing development type classes in ownership  $o$  and management intensity  $i$  to management intensity  $j$  immediately post-harvest. A similar set of 3-tuples  $\Lambda^f$  contains all permitted combinations of  $O$ ,  $I$  for regenerated development type classes, and  $I$  for harvested development type classes.

For each combination of ownership and current management intensity (from-intensity), we create a set of the permissible post-harvest management intensities (to-intensities). For each combination of ownership and to-intensity, we create a set of permissible from-intensities. For existing development types,

$$\Psi_{o \in O, mb \in I}^{ex} = \{md \in I : (o, mb, md) \in \Lambda^e\} \quad (7)$$

$$\Psi_{o \in O, md \in I}^{ey} = \{mb \in I : (o, mb, md) \in \Lambda^e\} \quad (8)$$

and for future development types,

$$\Psi_{o \in O, mb \in I}^{fx} = \{md \in I : (o, mb, md) \in \Lambda^f\} \quad (9)$$

$$\Psi_{o \in O, md \in I}^{fy} = \{mb \in I : (o, mb, md) \in \Lambda^f\}. \quad (10)$$

The set of 2-tuples  $\Theta^e$  and  $\Theta^f$  represent the valid combinations of ownership and from-intensity for development types left unharvested at the end of the planning horizon. These are defined in the data section of the model.

The set of 5-tuples  $U = H \times S^o \times \Theta^e \times B^e$  is used to represent valid combinations of haul zone, TPR, ownership, from-intensity, and establishment period for existing development types. The set of 5-tuples  $V = H \times S^o \times \Theta^f \times B^f$  represents the same for future development types.

The set of 7-tuples  $W = H \times S^o \times \Lambda^e \times \Omega^e$  contains valid combinations of haul zone, TPR, ownership, from-intensity, to-intensity, establishment period, and harvest period for existing development type classes. The set  $X = H \times S^o \times \Lambda^f \times \Omega^f$  does the same for future development type classes.

**Parameters** The parameter  $R$  is used to represent the real annual discount rate. The parameter  $M_t$  is used to represent the midpoint (in years) of each period  $t \in \{1, \dots, T\}$ . Because we are using five-year periods, we calculate  $M_t = \frac{5}{2} + 5(t - 1)$ . The parameter  $D_t$  is used to represent the discount factor for each period  $t \in \{1, \dots, T\}$  assuming all costs and revenues occur at the midpoint of the period. It is calculated as  $D_t = (1 + R)^{-M_t}$ .

The yield tables, indexed by management intensity, TPR, and age, are stored in the parameter  $Y_{m \in I, s \in S, a \in A}$ . The initial forest inventory, indexed by ownership, haul class, TPR, management intensity and establishment period is stored in the parameter  $Q_{o \in O, h \in H, s \in S, m \in I, bp \in B^e}$ . The mean haul distance for each haul zone class is stored in  $F_{h \in H}$ . The haul cost for each haul zone class is  $C_{h \in H}^r = 0.07F_h$ . The mill-gate value of wood ( $\$ m^{-3}$ ) is stored in the parameter  $P$ . Logging cost ( $\$ ha^{-1}$ ) is stored in the parameter  $C_{bm \in I}^l$  which is fixed for each management intensity of the stand at harvest. Reforestation cost ( $\$ ha^{-1}$ ) is stored in the parameter  $C_{bd \in I}^r$  which is fixed for the management intensity of the regenerated stand. Land procurement costs are the costs of changing the management intensity of an area of land at the moment between harvest and regeneration. For example, the acquisition of private land for exotic plantation establishment comes at a cost. The land procurement cost is stored in  $C_{mb \in I, md \in I}^p$ .

**Variables** We create decision variables to represent the area (ha) of forest assigned to various prescriptions:

- $u_{h,s,o,mb,tb}$  represents the area of each valid combination of haul zone, TPR, ownership, management intensity, and establishment period in existing development type classes left unharvested at the end of the planning horizon,
- $v_{h,s,o,mb,tb}$  represents the area of each valid combination of haul zone, TPR, ownership, management intensity, and establishment period in future development type classes left unharvested at the end of the planning horizon,
- $w_{h,s,o,mb,md,tb,td}$  represents the area of each valid combination of haul zone  $h$ , TPR  $s$ , ownership  $o$ , from-intensity  $mb$ , and establishment period  $tb$  in existing development type classes, to be scheduled for final harvest in harvest period  $td$  and transferred to to-intensity  $md$ , and
- $x_{h,s,o,mb,md,tb,td}$  represents the area of each valid combination of haul zone  $h$ , TPR  $s$ , ownership  $o$ , from-intensity  $mb$ , and establishment period  $tb$  in future development type classes, to be scheduled for final harvest in harvest period  $td$  and transferred to to-intensity  $md$ .

We also create some accounting variables to aid in model formulation.

- $NPV$  represents net present value (\$),
- $TV$  represents the total volume harvested over the planning horizon ( $m^3$ ),

- $PV_{t \in \{1, \dots, T\}}$  represents the volume harvested in each period  $T$ .

All the decision and accounting variables, except for  $NPV$ , are constrained to be non-negative:  $NPV$  can take on any real value.

**Objective function coefficients** Coefficients are needed for the objective function for each of our decision variables. Depending on the policy scenario being examined, the model maximizes either volume or NPV.

**Volume maximization** In the volume maximization case, the objective function coefficients are simply the harvest volumes associated with a management intensity, TPR class, and age class stored in the yield table parameter. The coefficients  $\omega^v$  refer to yields for existing stands and  $\chi^v$  refer to future stands (Eqs. 11-12).

$$\omega_{h,s,o,mb,md,tb,td}^v = Y_{mb,s,td-tb} \forall (h, s, o, mb, md, tb, td) \in W \quad (11)$$

$$\chi_{h,s,o,mb,md,tb,td}^v = Y_{mb,s,td-tb} \forall (h, s, o, mb, md, tb, td) \in X \quad (12)$$

**NPV maximization** The coefficients for the NPV maximization objective function represent the discounted net revenue ( $\$/\text{ha}^{-1}$ ) associated with each decision variable. The coefficients for existing stands are represented by  $\omega$ ; coefficients for future stands are represented by  $\chi$  (Eqs. 13-14).

**Equations** Now that definitions are complete, we specify the linear program in Eqs. 15–22 (Table 3).

Depending on the policy scenario, either a volume or NPV maximizing objective function is chosen (Eq. 15). The initial area constraints (Eq. 16) ensure that all of the existing forest area is assigned to harvest or no-harvest decision variables and that the area harvested from each development type class cannot be greater than the area available. The establishment-harvest transfer constraints (Eq. 17) ensure that all area harvested from a development type class is regenerated as a new development type class, possibly with a different management intensity. The net present value accounting constraint (Eq. 18) serves to assign the net present value to the variable  $NPV$  for use in the objective function and reporting purposes. Similarly, the total harvest volume accounting constraint (Eq. 19) transfers the total volume harvested to the variable  $TV$  for use in the objective function and reporting. Accounting constraints are also used to transfer periodic volume harvested to appropriate accounting variables (Eq. 20). These are used in periodic volume flow constraints (Eq. 21) and the initial period harvest level constraint (Eq. 22).

The different policy scenarios are modeled by choosing the appropriate objective function (Eq. 15), modifying or removing the periodic harvest volume constraints (Eqs. 21 and 22), and changing  $\Lambda^e$  and  $\Lambda^f$  in the data section of the model to specify the permitted changes in management intensity.

**Data** The analysis presented here is for a stylized example: however we attempted to use data within the range of plausibility. All costs and revenues are expressed in constant Canadian dollars.

Buongiorno and Gilles (2003) argue that timberland investments have a risk level similar to corporate bonds and therefore a potential benchmark discount rate for forestry investment analysis are Aaa corporate bond yields in the United States. Between 1970 and 1999 these yielded an average nominal rate of return of 9.1% in the wake of average inflation of 5.2% corresponding to a real rate of return of 3.7%. For this study, we set  $R = 0.037$ .

We set the mill-gate price for timber  $P$  to  $\$/\text{m}^3$  based on an average mill-gate value for Canada (WRI, 2000).

Costs associated with harvesting and log hauling are based on Kuhnke *et al.* (2002). Kuhnke reports an logging cost of  $\$/\text{m}^3$  and an average harvest yield of  $180 \text{ m}^3 \text{ ha}^{-1}$  in Alberta. We chose to express logging costs on a per unit area basis, so we set  $C^l = 17 \times 180 = 3060 \text{ \$/ha}$ . Log haul costs ( $C^r$ ) are set at  $\$/\text{m}^3/\text{km}$ .

When exotic plantations are established land procurement costs ( $C^p$ ) are incurred. On public land we assume a property right similar to grazing leases in Alberta, which can be procured for approximately  $\$/\text{ha}/\text{year}$  (Government of Alberta, 2003). Since we assume that land converted to an exotic plantation stays an exotic plantation, we use the real interest rate of 3.7% to convert this perpetual payment into a lump sum present value cost of  $\$/\text{ha}$ . For private land, procurement could include either purchasing or leasing. For example, Alberta-Pacific Forest Industries Inc., which is one of the few forestry firms operating in the boreal forest establishing hybrid poplar plantations on an operational basis, procures land using long-term leases with Alberta landowners at a rate of  $\$/\text{ha}/\text{year}$  (Thomas and Kaiser, 2003). Once again, since land converted to an exotic plantation stays an exotic plantation, we use the real interest rate of 3.7% to convert this annual payment into a lump sum present value cost of  $\$/\text{ha}$ . As an empirical check, this present value cost closely approximates the average purchase price for agricultural land around Alberta-Pacific's mill, which for 2006 was  $\$/\text{ha}$  (Government of Alberta, 2012). For both private and public land, we assume that land is procured for the above costs, regardless of soil productivity.

Table 3: Equations of the linear program.

$$\omega_{h,s,o,mb,md,tb,td} = \left( (P - C_h^r) Y_{mb,s,td-tb} - C_{mb}^l - C_{mb,md}^p - C_{md}^r \right) D_{td} \quad \forall (h, s, o, mb, md, tb, td) \in W \quad (13)$$

$$\chi_{h,s,o,mb,md,tb,td} = \left( (P - C_h^r) Y_{mb,s,td-tb} - C_{mb}^l - C_{mb,md}^p - C_{md}^r \right) D_{td} \quad \forall (h, s, o, mb, md, tb, td) \in X \quad (14)$$

$$\max Z = NPV \quad \text{or} \quad \max Z^v = TV \quad (15)$$

$$u_{h,s,o,mb,tb} + \sum_{md \in \Psi_{o,mb}^{ex}} \sum_{td \in \Phi_{tb}^{ex}} w_{h,s,o,mb,md,tb,td} = Q_{o,h,s,mb,tb} \quad \forall (h, s, o, mb, tb) \in U \quad (16)$$

$$v_{h,s,o,mb,tb} + \sum_{md \in \Psi_{o,mb}^{fx}} \sum_{td \in \Phi_{tb}^{fx}} x_{h,s,o,mb,md,tb,td} - \sum_{m1 \in \Psi_{o,mb}^{fy}} \sum_{t1 \in \Phi_{tb}^{fy}} x_{h,s,o,m1,mb,t1,tb} - \sum_{m1 \in \Psi_{o,mb}^{ey}} \sum_{t1 \in \Phi_{tb}^{ey}} w_{h,s,o,m1,mb,t1,tb} = 0 \quad \forall (h, s, o, mb, tb) \in V \quad (17)$$

$$\sum_{(h,s,o,mb,md,tb,td) \in W} \omega_{h,s,o,mb,md,tb,td} w_{h,s,o,mb,md,tb,td} + \sum_{(h,s,o,mb,md,tb,td) \in X} \chi_{h,s,o,mb,md,tb,td} x_{h,s,o,mb,md,tb,td} - NPV = 0 \quad (18)$$

$$\sum_{(h,s,o,mb,md,tb,td) \in W} \omega_{h,s,o,mb,md,tb,td}^v w_{h,s,o,mb,md,tb,td} + \sum_{(h,s,o,mb,md,tb,td) \in X} \chi_{h,s,o,mb,md,tb,td}^v x_{h,s,o,mb,md,tb,td} - TV = 0 \quad (19)$$

$$\sum_{(h,s) \in \Phi} \sum_{(o,mb,md) \in \Lambda^e} \sum_{tb \in \Phi_{td}^{ey}} \omega_{h,s,o,mb,md,tb,td}^v w_{h,s,o,mb,md,tb,td} + \sum_{(h,s) \in \Phi} \sum_{(o,mb,md) \in \Lambda^f} \sum_{tb \in \Phi_{td}^{fy}} \chi_{h,s,o,mb,md,tb,td}^v x_{h,s,o,mb,md,tb,td} - PV_{td} = 0, \quad \forall td \in \{1, \dots, T\} \quad (20)$$

$$PV_t - PV_{t-1} = 0, \quad \forall t \in 2, \dots, T \quad (21)$$

$$PV_1 = K \quad (22)$$

Conversion costs represent the costs incurred when the firm chooses to convert public land to an exotic plantation. In this case we assume native timber has been harvested and there will be costs to achieving a bare land state similar to private land. A previous Alberta study found that land clearing costs are approximately

\$300/ha (Westworth and Associates, 1994). This cost covers unearthing the stumps, as well as piling and burning them. Since land converted to an exotic plantation is assumed to stay an exotic plantation, the conversion cost is only paid once.

For stand establishment or reforestation costs ( $C^r$ ) we follow Insley *et al.* (2002) who assume that the costs of leave-for-natural reforestation is \$5/ha and that native plantations cost \$930/ha, which is assumed to cover the present value cost of site preparation, nursery stock, and planting.

For exotic plantations, Alberta-Pacific’s reforestation costs are provided by Thomas and Kaiser (2003), and when they are discounted to year zero and summed, the present value is \$1 231/ha. In addition to this value, for exotic plantations we estimate that a post-harvest cost of \$175/ha will be necessary to unearth and burn the stumps after harvesting. Our estimate for this post-harvest cost is less than the \$300/ha public land conversion cost because we assume that once the land has been converted to a plantation, subsequent harvests of the short-rotation plantations will require less piling and burning.

We define a reforestation cost ( $C^r_{mb,mdj}$ ) which is used to represent the sum of conversion and stand establishment costs for development type classes transitioning from management intensity  $mb$  to  $md$  at the time of harvest.

## RESULTS

The results from each of the seven policy scenarios are summarized in Table 4 and Fig. 6. In the status quo policy scenario of volume maximization, no exotics, and even-flow (VNF), all public forest land is managed using the plant (native) intensity. An even-flow timber harvest volume of 11.3 million  $m^3$ /period is achieved with an NPV of \$0.196 billion.

Table 4: Policy scenario run summary.

Policy scenario	Period 1	Total	
	Harvest Vol. ( $m^3 \times 10^6$ )	Harvest Vol. ( $m^3 \times 10^9$ )	NPV ( $\$ \times 10^9$ )
VNF	11.3	0.453	0.196
DNF	9.18	0.367	0.982
DNB	11.3	0.453	0.200
DPB	11.3	0.453	1.41
DBB	11.3	0.453	1.50
DBF	30.6	1.22	2.71
DBU	79.0	1.65	3.07

When the objective is changed to NPV maximization (policy scenario DNF), the results change in an interesting way: harvest volumes decrease by about 20%, but NPV is five times what it was in the status quo policy scenario. This is achieved by reducing the management intensity on fair sites, and medium sites in haul zone 4 and further. There is more land being scheduled for nat-

ural regeneration, and a substantial fraction scheduled for no harvest at all.

Policy scenario DNB was created by modifying DNF such that the harvest in the first period was constrained to be equal to the first period harvest from policy scenario VNF. As must be, the harvest levels were the same, and the NPV increased slightly to \$0.200 million. This run was created to provide a NPV maximizing baseline against which we compared the remaining NPV maximizing policies.

In policy scenario DPB, the model was constrained to provide the same harvest level as DNB, but exotics were permitted on private land. NPV increased 7-fold. All good site private land in haul zones 1–5 and some of the land in haul zone 6 was converted to plantation. The management intensity on all public land was reduced to no harvest or natural regeneration. The proportion of the area allocated to no harvest increases with increasing haul distance and decreasing site productivity, as expected. A substantial proportion of the public land is never harvested under this policy scenario, potentially freeing it up for other uses.

In policy scenario DBB, planting of exotics is permitted on public land. Because of the lower land acquisition costs, much of the exotic plantation area shifts from private to public land. Exotic plantations occur only on good sites. The NPV is improved by about 6% over the policy scenario prohibiting exotics on public land.

In policy scenario DBF, the first period harvest level is no longer constrained to the level obtained in the status quo run (VNF). Periodic harvest levels almost triple to 30.6 million  $m^3$ , and NPV increases to almost 14 times the baseline level. All good TPR private land in haul zones 1–9 is converted to exotic plantations. Most good TPR and some medium TPR sites on public land are converted to plantations. Most of the remaining land is managed on a leave-for-natural basis, although some of the fair TPR land in the far haul classes is assigned to the no harvest management intensity.

In the last policy scenario we examine (DBU), there are no constraints on volume flow. This policy scenario shows optimal zonation that would result from a stand-level analysis given the parameters. All good site private land would become exotic plantation, as would medium TPR land in haul zone 1. On public land, all good TPR land, and all medium TPR land in haul zones 1–8 would become exotic plantation. The rest of the land would be managed with the leave for natural intensity, except for a small portion managed using the no harvest intensity.

One thing to notice is that there is a tendency for the older development type classes to be left unharvested across all policies examined. This occurs because all of the yield curves we use eventually decline with age (Figs. 2–4). After the curves reach their maximum, the

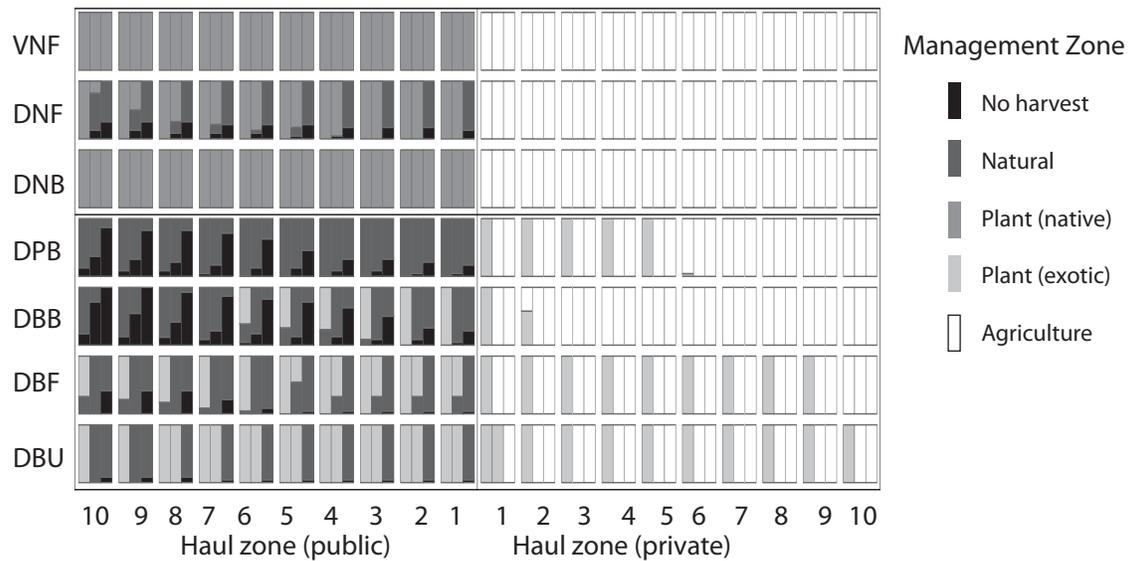


Figure 6: Allocation of land to management intensity by ownership, haul zone, and timber productivity rating. The leftmost bar in each triplet represents good sites, the middle medium sites, and the rightmost fair sites. The mill is assumed to be in the center of this representation.

net revenue associated with timber harvest declines with age.

## DISCUSSION

Our model results suggest that current tenure systems require reforestation efforts that are inconsistent with both profit maximization and the establishment of protected forest areas. Specifically, we find significant costs associated with “use-it-or-lose-it” and sustained yield policies. There are also to be costs associated with policies preventing exotic plantations on public land. These findings add support to previous work by Luckert and Haley (1993), who suggest that “Canadian forest policies encourage behaviour in private firms which may significantly reduce the value of public forest resources.”

Policies encouraging firms to manage every hectare of land for timber production appear to be inefficient. Giving firms options for reducing their logging footprint seems to increase the NPV for the firms and reduce area required for timber harvest. Such efficiency gains arise because net revenue is related to log-haul distance and site class. Our model also suggests that reducing the the area required for timber harvest by establishing exotic plantations, whether on private or public land, increases NPV. As an added bonus, public land no longer required to feed the mill could be put to other uses, such as protected areas. Even though maximum sustained yield harvest levels could be maintained, preserving more land

would require provincial governments to forego increasing timber production beyond MSY levels.

A somewhat unexpected result is that no-harvest areas are not simply allocated to poor land located far from the mill. Harvest costs that vary with stand yields and the abundance of low yielding old stands combine to preserve some over-mature stands on good and medium sites within various haul zones. Preserving over-mature stands for environmental and financial reasons differs from current forest policies, which often require the oldest stands be harvested first. Instead, our modelling suggests that harvesting should focus on middle-aged stands that have not yet experienced high mortality. Then, by regenerating these areas with native LFN or exotic plantations, the oldest stands are preserved and the forestry sector made more competitive. Society benefits from protected areas and timber revenue.

Such zoning emphasizes land use specialization, which differs from Canada’s current emphasis on managing each hectare of land for multiple uses. Vincent and Binkley (1993) argue against such multiple-use management, suggesting it is inefficient in generating both timber and non-timber products. Our findings support this argument by suggesting that policies which enable firms to pursue zoning could reduce such inefficiencies. The power of these policies comes from enabling firms to allocate land to different zones such that their profits are maximized. Such optimal zoning is a departure from the central planning approach usually proposed in the literature.

A valid criticism of our approach is that it only considers net present value of timber harvest when choosing which areas to protect, and gives no economic value to the protected areas (even though our approach does lead to a smaller harvesting footprint). It is possible, however, to incorporate more than just profit maximization within our optimal zoning technique. For example, explicit values for protected areas could also be included in future work.

Finally, our model results suggest that policies allowing public land exotic plantations permit a trade-off between biodiversity and protected areas, such that low biodiversity exotic plantations are exchanged for high biodiversity preservation. And yet, while public land exotic plantations are common in other jurisdictions, they are almost nonexistent in Canada. This absence could be related to public perception. Indeed, more research is required on the public perception of exotic plantations within Canada's public forests.

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