# **RURAL ECONOMY**

## **Canadian Dairy Demand**

Michele Veeman and Yanning Peng

Project Report 97-03

Alberta Agricultural Research Institute Project No. 940503

# PROJECT REPORT



**Department of Rural Economy** Faculty of Agriculture, Forestry and Home Economics University of Alberta Edmonton, Canada Canadian Dairy Demand

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#### Abstract

The Canadian dairy industry faces a changing market environment as processors react to apparent shifts in consumers' preferences, consumers react to an altered mix of products on retail dairy shelves, and industry adjusts to potential pressures of competition and the challenge of new market opportunities under the impetus of changes arising from international trade. The purpose of this study is to derive a set of updated and disaggregated estimates of demand for major dairy products in a manner consistent with the economic theory of consumer behaviour. These estimates are necessary for policy models, policy analysis and forecasting. Previously dairy demand estimates were only available for broad product groupings such as fluid milk, butter, all cheese and "all other dairy products".

For this study, four weakly separable groupings of major dairy products and related foods are specified. These are milk and other beverages, fats and oils, dairy dessert and related products and cheeses and apparent substitutes. Skim milk powder is assessed not to be a member of any of these groups but is hypothesized to be a member of a fifth dairy subgroup of dairy protein products. Due to data limitations, it was necessary to follow a single-equation approach for this product.

The appropriateness of each product grouping was assessed by a two-stage test. First, each subgroup was tested using non-parametric tests of the axioms of revealed preference, as a means of inferring whether or not choices within each subgrouping are consistent with constrained utility maximization. Second, parametric assessment of each subgroup gave further evidence regarding the appropriateness of the groupings in terms of whether the estimated demand parameters are relatively stable and plausible. Based on satisfactory performance in these tests, parametric analyses for each subgroup were conducted using the linearized version of the almost ideal demand system, incorporating appropriate seasonality and habit formation variables.

Estimates of own-price, cross-price and expenditure elasticities of demand are derived and presented. In general these seem plausible. Signs on the own-price elasticity estimates are as expected; the magnitudes

i

appear to be reasonable. As expected, the majority of the specified foods are price-inelastic. However, butter, cooking/salad oil and other cheese appear to be price-elastic. Yogurt, concentrated milk and ice cream are fairly expenditure elastic while the two cheese types and butter appear slightly expenditure elastic. A summary of own-price and expenditure elasticities is given in the following table (Table 25 of the report).

| Product           | Own-Price Elasticity | Expenditure Elasticity  |
|-------------------|----------------------|---|
|                   | Group                |   |
| Whole Milk        | -0.59**<br>(0.18)    | $     \begin{array}{c}       0.06 \\       (0.07)     \end{array} $ |
| Low-Fat Milk      | -0.11                | 0.06  |
| Soft Drink        | (0.10)<br>-0.98**    | (0.07)<br>1.79**  |
| Coffee and Tea    | (0.15)<br>-0.41**    | (0.20)<br>1.28**  |
|                   | (0.14)               | (0.29)  |
| Orange Juice      | -0.58**<br>(0.16)    | -0.15<br>(0.77)   |
| Concentrated Milk | -0.78<br>(1.14)      | 1.91<br>(1.39)  |
|                   | Group I              | П   |
| Butter            | -1.11**<br>(0.38)    | 1.09**<br>(0.04)  |
| Margarine         | -0.28<br>(0.56)      | 0.85**<br>(0.06)  |
| Cooking/Salad Oil | -1.34<br>(1.19)      | 1.03**<br>(0.11)  |
| Shortening        | -0.27                | 0.85**  |
|                   | (1.73)<br>Group I    | (0.19)<br>II  |
| Ice Cream         | -0.62*<br>(0.36)     | 1.46**<br>(0.29)  |
| Yogurt            | -0.81                | 1.97**  |
| Cottage Cheese    | (0.55)<br>-0.21      | (0.32)<br>0.60*   |
| Cream             | (0.54)<br>-0.51**    | (0.31)<br>0.52**  |
| Cream             | (0.17)               | (0.15)  |
| Cheddar Cheese    | -0.66 Group I        | V<br>1.12**   |
|                   | (1.54)               | (0.12)  |
| Other Cheese      | -1.22<br>(1.16)      | $1.11^{**}$<br>(0.07)   |
| Eggs              | -0.33<br>(0.27)      | 0.92**<br>(0.03)  |
| Beef              | -0.87**<br>(0.40)    | 0.98**<br>(0.04)  |
| Pork              | -0.75**              | 1.01**  |
| Chicken           | (0.24)<br>-0.69**    | (0.04)<br>0.93**  |
|                   | (0.17)               | (0.03)  |
| Skim Milk Powder  | -0.46                | 1.81  |
|                   | (2.16)               | (1.14)  |

| Summary of | of Own | Price and   | l Expenditure | Elasticity | Estimates |
|------------|--------|-------------|---------------|------------|-----------|
| Summary    |        | i i nee une | LAponunuio    | Liubtienty | Lounder   |

<sup>1</sup> Standard errors are shown in parentheses.

#### I. Introduction

The Canadian dairy industry faces a changing market environment as processors react to apparent shifts in consumers' preferences, consumers react to an altered mix of products on retail dairy shelves, and industry adjusts to potential pressures of competition and the challenge of new market opportunities under the impetus of changes arising from provisions of the Canada-U.S. Free Trade Agreement, the North American Free Trade Agreement and the General Agreement on Tariffs and Trade.

The major objective of this project is to apply the economic theory of consumer behaviour and demand in order to derive an updated and theoretically consistent set of own-price, cross-price and income elasticities for a disaggregated set of specified dairy products for which data are available. The purpose of the project is to provide a set of detailed and updated estimates of demand that may be incorporated in policy models by Agriculture and Agri-Food Canada (AAFC) and used for policy analysis and forecasting. Currently dairy demand estimates are only available for broad product groupings such as fluid milk, butter, all cheese and "all other dairy products" (Moschini and Moro, 1993; Ewing, 1994). The dairy products of interest for which parameter estimates are developed in this study include whole milk, low-fat milk, cheddar cheese, other (or specialty) cheese, butter, skim milk powder, ice cream, yogurt, concentrated milk and cottage cheese. As well, fluid cream was included in the analysis.

In this report, following this introduction, a brief overview of the model and related specification issues applied to derive the estimates of demand parameters is given. In the subsequent third section of the report, the underlying data, its sources, and some necessary adjustments of these data for purposes of demand estimation are outlined. An overview of consumption and price trends for the foods considered in the study is in the fourth section. Nonparametric analysis of dairy demand conducted to assess product groupings is reported in the fifth section. The results of the estimation of the price and expenditure elasticities based on parametric analysis that are the major purpose of the study are given in the sixth section of this report. A brief summary of major conclusions is in the seventh and final section. The data series used in the analysis are presented in an appendix.

#### II. The Model and Related Specification Issues

The almost ideal demand system of Deaton and Muellbauer (1980a), derived from the price independent generalized logarithmic expenditure function by Shephard's Lemma, expressed in budget share form is:

$$w_i = \alpha_i + \sum_{j=1}^n \gamma_{ij} \log p_j + \beta_i \log(\frac{X}{P})$$
(1)

where in each period  $w_i$  and  $p_i$  are the expenditure share and price of the ith good in the system, X is the total expenditure on all n goods, and P is a price index defined by:

$$\log P = \alpha_0 + \sum_{j=1}^n \alpha_j \log p_j + \frac{1}{2} \sum_i^n \sum_j^n \gamma_{ij} \log p_i \log p_j.$$
<sup>(2)</sup>

The demand system expressed by (1) and (2) is a non-linear specification since logP is a quadratic function of logp<sub>j.</sub> The linearized almost ideal demand system (LAIDS) is achieved by replacing logP by the linear approximation of Stones Price Index, logP\*, where:

$$\log P^* = \sum_{k=1}^n w_k \log p_k.$$
(3)

This typically provides a good approximation of the original system and is relatively easily estimated. Following the suggestion of Eales and Unnevehr (1988), one period lagged expenditure shares are used for  $w_k$  in (3) to avoid problems of simultaneity. Since the Stone share-weighted price index is not invariant to changes in units of measurement of prices (Moschini, 1995), the commonly used procedure of normalizing the price series on their average value is applied.

To be consistent with the properties of demand theory, the parameters  $\alpha_i$ ,  $\gamma_{ij}$  and  $\beta_i$  should satisfy the following conditions:

(1) Adding up:

$$\sum_{i=1}^{n} \alpha_{i} = 1, \qquad \sum_{i=1}^{n} \gamma_{ij} = 0, \qquad \sum_{i=1}^{n} \beta_{i} = 0.$$
(4)

(2) Slutsky symmetry:

$$\mathbf{Y}_{ij} = \mathbf{Y}_{ji}.$$
 (5)

(3) Homogeneity of degree zero in prices and income:

$$\sum_{j=1}^{n} \gamma_{ij} = 0. \tag{6}$$

#### **Dynamic Specifications**

The specification of Equation (1) assumes that parameters of the demand system are constant, implying a static demand pattern in which consumers fully adjust demand to a new equilibrium in each period of time in response to changes in prices and income in that time interval. This assumption is typically found to be unrealistic since consumers appear to form habits of consumption for certain foods or their tastes may change over time. In practice, provision for dynamic behaviour tends to be important in demand specification (Deaton and Muellbauer, 1980a, b; Pollak and Wales, 1992). Specifically, habit formation provisions that recognize that previous consumption affects preferences and consumption levels in the current period can be incorporated into the demand system, using the procedure of dynamic translation (Pollak and Wales, 1969), a procedure applied by Chen and Veeman (1991) for Canadian meat demand. A slightly different derivation leading to a similar estimating procedure was applied by Blanciforti *et al* (1986). Following this procedure, habit variables are introduced into the LAIDS model so that the coefficients  $\alpha_i$ , which are interpreted as the basic budget share of the ith good in the system, are affected, while all the other coefficients remain unchanged. Alternative approaches to provide for dynamic consumer behaviour in this context could be based on the hypotheses of partial adjustment or adaptive expectations models, giving estimating models in which the lagged dependent variable is an argument (Gujarati, 1978). Finally, some authors have incorporated dynamism in consumer demand analyses by use of the first

difference form of the estimating equation (for example, Eales and Unnevehr, 1988).

The incorporation of habit persistence variables into consumers' preference relationships and demand functions, through the concept of dynamic translating, was first proposed by Stone and extended by Pollak (1970) and others (Pollack and Wales, 1992). Pollak and Wales (1992) suggest several different habit formation specifications. We found three of these to be useful for this study. The simplest dynamic specification assumes that the dynamic translation parameter  $\alpha_i$  follows a linear or log-linear trend with time t, that is:

$$\alpha_{it} = \alpha_i^* + \delta_i t. \tag{7}$$

The time trend specification of (7) suffers from the limitation that it provides no information as to the sources of taste changes. An alternative specification, applied in effect by Blanciforti *et al* (1986), that was used by Chen and Veeman (1991) postulates that habit formation can be modelled as a linear or log-linear function of one-period lagged consumption:

$$\alpha_{it} = \alpha_i^* + \theta_i q_{i,t-1}.$$
 (8)

Another alternative hypothesis of habit behaviour is that  $\alpha_i$  depends not only on past consumption of the good in question but also on previous consumption of other goods in the system, thus:

$$\alpha_{it} = \alpha_i^* + \theta_1 q_{1,t-1} + \dots + \theta_i q_{i,t-1} + \dots + \theta_n q_{n,t-1}.$$
(9)

Since the third specification introduces n(n-1) more parameters into the original system, reducing the degrees of freedom, the concept of Equation (9) can be adapted to the simpler form of one-period lagged total expenditure on the n goods,  $X_{t-1}$ , to represent the overall dynamic effect of lagged consumption expenditures on  $\alpha_{i}$ .

For each specification, quarterly seasonal dummy variables  $DM_2$ ,  $DM_3$ ,  $DM_4$  are also added to account for seasonality in the quarterly data. The demand system incorporating habit formation modelled both as a time trend and as a single-period lagged consumption variable, as well as quarterly seasonality variables, is specified as:

$$w_{it} = \alpha_i^* + \delta_i t + \theta_i q_{i,t-1} + \sum_{j=1}^n \gamma_{ij} \log p_{jt} + \beta_i \log(\frac{X_t}{P_t^*}) + \lambda_{i2} DM_{2t} + \lambda_{i3} DM_{3t} + \lambda_{i4} DM_{4t} + u_{it}.$$
 (10)

In the model of Equation (10), the adding-up restriction implies that:

$$\sum_{i=1}^{n} \delta_{i} = 0, \qquad \sum_{i=1}^{n} \lambda_{i2} = 0, \qquad \sum_{i=1}^{n} \lambda_{i3} = 0, \qquad \sum_{i=1}^{n} \lambda_{i4} = 0, \qquad \sum_{i=1}^{n} \theta_{i} q_{i,i-1} = 0.$$
(11)

Autocorrelation in the residuals can present a problem in econometric analyses that use time-series data. Sometimes we found that accounting for habit persistence, as with a lagged consumption habit variable, corrected this problem. A further approach to the problem of serial correlation is to apply the first difference version of LAIDS model, as suggested by Deaton and Muellbauer (1980a) and applied by Moschini and Moro (1993). We found it necessary to apply first differencing procedures for two dairy demand systems, fats and oils and cheeses and apparent substitutes. Equation (10) written in the first difference form is:

$$\Delta w_{it} = \delta_i + \theta_i \Delta q_{i,t-1} + \sum_{j=1}^n \gamma_{ij} \Delta \log p_{jt} + \beta_i \Delta \log (X_t/P_t^*) + \lambda_{i2} \Delta DM_{2t} + \lambda_{i3} \Delta DM_{3t} + \lambda_{i4} \Delta DM_{4t} + u_{it} - u_{i,t-1}.$$
 (12)  
Since Equation (12) is derived from (10), the previous restrictions on the parameters apply.

#### **Own Price, Cross Price and Income Elasticities**

Based on results of the LAIDS demand system estimation, the estimated coefficients are used to calculate Marshallian price elasticities and income elasticities for each commodity. The formulae that are most frequently used (Buse, 1994), outlined below, are applied for this purpose:

$$e_{ij} = \frac{\gamma_{ij}}{w_i} - \beta_i \frac{w_j}{w_i} - \delta_{ij},$$

$$\eta_i = \frac{\beta_i}{w_i} + 1$$
(13)

where  $e_{ij}$ , the uncompensated price elasticity, indicates the percentage change in the quantity demanded of good i with respect to one percent increase in the price of good j; the parameter  $\delta_{ij}$ , the kronecker delta variable, is unity for the own-price case and zero for the cross-price case; and  $\eta_i$ , the expenditure elasticity,

shows the percentage change in consumption of good i when total expenditure on the n goods is increased by one percent.

#### Separability Assumptions: Choice and Test of Product Groupings

A major objective of this study is to obtain demand parameters for the disaggregated list of dairy products outlined above; for some of these products, data on consumption and prices are only available for relatively short periods of time during recent years. Examples are yogurt and specialty cheese. For others, in particular the "traditional" dairy products such as cheddar cheese, butter and skim milk powder, information on prices and consumption is available for much longer periods of time. To fulfill the objective of estimation of a reliable set of demand parameters, based on the most complete set of available information, the dairy products in question, and other related food items, are grouped into several weakly separable groups, treating each of these as individual demand subsystems. This approach has the added benefit of flexibility in enabling the most appropriate means to be pursued for each subgroup in modelling habit formation or to remedy autocorrelation.

The study involves four groups of related products. These are:

- 1. Milk and other beverages
- 2. Fats and oils group
- 3. Dairy dessert products
- 4. Cheeses and apparent substitutes.

The components of Group 1, Milk and other beverages, are whole milk, low-fat milk, orange juice, soft drinks, tea and coffee, and concentrated milk. The components of Group 2, the Fats and oils group, are butter, margarine, cooking/salad oil, and shortening. Components of Group 3, Dairy dessert products, include ice cream, yogurt, cottage cheese and cream. The components of Group 4, Cheeses and apparent substitutes include cheddar cheese, other cheese (representing primarily mozzarella cheese), eggs, beef, pork, and chicken. Skim milk powder was not a member of any of the groups outlined above and was

therefore treated separately.

We followed a two-stage process to arrive at these product groupings. The first of these involved application of the theory of revealed preference to specific product groupings, chosen initially on the basis of *a priori* considerations. The consistency of consumer choice within each postulated commodity group was tested, using non-parametric procedures. In this assessment the procedure used by Chalfant and Alston (1988) was applied to assess whether the aggregate data for each grouping are consistent with the weak axiom of revealed preference (WARP). The statistical test of Tsur (1989) was also applied to test for significant violations of the generalized axiom of revealed preference (GARP). For the product groupings reported here there is no evidence of significant violations of the axioms of revealed preference. Thus, the results of these tests, which are outlined in detail in Section V of this paper, give a general indication that the product groupings outlined here are appropriate.

The second stage of assessment of appropriateness of each of the suggested product combinations as a weakly separable group was to judge the reasonableness of estimated demand parameters, expressed as elasticity estimates, in terms of expectations based on economic theory, *a priori* beliefs or evidence from other studies. All the product groupings outlined above passed these tests. One product, skim milk powder, failed the two-stage test and is analysed separately.

#### **III.** Data Sources, Problems and Processing Procedures

Demand system estimation requires per capita consumption and retail price data for each of the commodities in the system. The commodities, the sources of data for them, and the time period for which each data series is available are listed in Table 1. Most of the per capita disappearance and consumer price index series are supplied by AAFC based on the allocation to quarterly periods of the annual disappearance data collected and reported by Statistics Canada. Other data series are collected from CANSIM and other sources. All the data series are for quarterly periods.

| Per Capita         | Disappearance | Commodity  | Consumer                       | Price Index   |
|--------------------|---------------|--|--------------------------------|---------------|
| Source Time Period |               |  | Source                         | Time Period   |
| AAFC               | 1965Q1-1994Q1 | 1. Whole Milk  | AAFC                           | 1978Q3-1994Q2 |
| AAFC               | 1966Q1-1994Q1 | 2. Low-Fat Milk = 2% Milk<br>+ Skim Milk + Butter Milk +<br>Chocolate Milk + 1% Milk | AAFC <sup>1</sup>              | 1979Q1-1994Q2 |
| CANSIM             | 1977Q1-1994Q1 | 3. Fluid Cream = Cereal<br>Cream + Table Cream +<br>Whipping Cream + Sour<br>Cream   | CANSIM <sup>2</sup>            | 1965Q1-1994Q1 |
| AAFC               | 1966Q1-1993Q4 | 4. Butter  | AAFC                           | 1965Q1-1994Q2 |
| AAFC               | 1966Q1-1994Q1 | 5. Cheddar Cheese <sup>3</sup>   | AAFC                           | 1965Q1-1994Q2 |
| AAFC               | 1966Q1-1994Q1 | 6. Other Cheese  | Statistics Canada <sup>4</sup> | 1984Q4-1994Q2 |
| AAFC               | 1976Q1-1993Q4 | 7. Skim Milk Powder  | AAFC                           | 1965Q1-1994Q2 |
| AAFC               | 1977Q1-1993Q4 | 8. Ice Cream   | AAFC                           | 1967Q1-1994Q2 |
| AAFC               | 1966Q1-1993Q4 | 9. Yogurt  | Statistics Canada              | 1984Q4-1994Q2 |
| AAFC               | 1979Q1-1993Q4 | 10. Evaporated/Concentrated<br>Milk  | AAFC                           | 1965Q1-1994Q2 |
| AAFC               | 1965Q1-1993Q4 | 11. Cottage Cheese   | AAFC                           | 1978Q3-1994Q2 |
| AAFC               | 1979Q1-1994Q1 | 12. Soft Drink   | CANSIM                         | 1965Q1-1994Q1 |
| AAFC               | 1979Q1-1994Q1 | 13. Orange Juice<br>Concentrated   | CANSIM                         | 1979Q1-1994Q1 |
| AAFC               | 1979Q1-1994Q1 | 14. Orange Juice Except<br>Concentrated  | CANSIM                         | 1979Q1-1994Q1 |
| AAFC               | 1979Q1-1994Q1 | 15. Coffee and Tea   | CANSIM                         | 1971Q1-1994Q1 |
| AAFC               | 1972Q1-1993Q4 | 16. Eggs   | CANSIM                         | 1965Q1-1994Q1 |
| AAFC               | 1979Q1-1993Q4 | 17. Beef   | CANSIM                         | 1978Q3-1994Q1 |
| AAFC               | 1979Q1-1993Q4 | 18. Pork   | CANSIM                         | 1978Q3-1994Q1 |
| AAFC               | 1979Q1-1993Q4 | 19. Chicken  | CANSIM                         | 1978Q3-1994Q1 |
| Oils and Fats⁵     | 1979Q1-1994Q1 | 20. Margarine  | AAFC                           | 1965Q1-1994Q1 |
| Oils and Fats      | 1978Q1-1994Q1 | 21. Shortening   | CANSIM <sup>6</sup>            | 1965Q1-1994Q1 |
| Oils and Fats      | 1978Q1-1994Q1 | 22. Cooking/Salad Oil  | CANSIM                         | 1973Q2-1994Q1 |

## Table 1: Data List, Sources and Time Periods

CANSIM

1979Q1-1993Q4

CANSIM

<sup>1</sup> Consumer price index (CPI) for low-fat milk is not available; the CPI for 2% milk is used.

<sup>2</sup> Since no CPI series for fluid cream is available, the industrial price index (IPI) is used as the relevant price index. <sup>3</sup> Includes processed cheese.

<sup>4</sup> This price series is for "other cheese"; it was directly supplied by the Prices Division of Statistics Canada and is believed to represent primarily mozzarella cheese.

<sup>5</sup> *Oils and Fats* is the monthly publication by Statistics Canada, Catalog number 32-006. The consumption series for margarine, shortening and cooking/salad oil are manufacturer's packaged retail sales. An alternative series of packaged sales of margarine was available from AAFC; as discussed in the text, that series, which consists of both retail and commercial sales, is not used in the study.

<sup>6</sup> The CPI for shortening was terminated in Dec., 1988. The IPI for this commodity is used as a proxy for the retail price index series for the period 1989Q1 to 1994Q1.

<sup>7</sup> The CPI for food and non-alcoholic beverages (1986=100) is derived by dividing current dollar expenditure on this group of commodities by constant dollar expenditure on the group and multiplying by 100.

#### **Converting Consumer Price Indexes to Nominal Prices**

The analysis requires calculations of commodity expenditures, based on quantity and retail price series for each commodity. For this purpose, additional information is used to convert the consumer price indexes to nominal prices. Demand researchers have developed two kinds of methods to convert consumer price indexes to the nominal price series required to generate expenditure shares. The first of these uses city average retail prices from Statistics Canada, *Consumer Prices and Price Indexes*. The nominal prices are derived by multiplying the consumer price index series by the corresponding city average retail prices for a recent base year, applying weights based on consumers' expenditures developed by Statistics Canada for the consumer price index. This procedure was used by Reynolds and Goddard (1991) and Chen and Veeman (1991). The method is not suitable for this study, because data for city average retail prices are not available for all 11 of the dairy products and 10 substitutes that are considered in this study. Data on only nine of these are reported in *Consumer Prices and Price Indexes*.

In this study, the alternative method applied by Moschini and Vissa (1993) is applied based on data from the periodic Family Food Expenditure survey (Statistics Canada, *Family Food Expenditure in* 

*Canada*). This survey provides periodic detailed average weekly data on quantities purchased and expenditures on food by Canadian families. Data are available for all the commodities in question for the years 1969, 1974, 1976, 1978, 1982, 1984, 1986, 1990 and 1992. For each item, nominal price is computed as the ratio of average weekly expenditures and the average weekly quantities consumed per household as reported in each survey year. The prices derived by this process are given in Table 2. To develop full series of the relevant prices, consumer price indexes are converted from quarterly to annual data for corresponding years. By regressing the nominal price data in Table 2 through the origin on the respective annual consumer price indexes, and multiplying the quarterly consumer price indexes by the estimated coefficient, estimates of quarterly prices are produced for the entire sample period. The estimated coefficients, enlarged one hundred times to reflect the retail price level of the products, their price units, as well as the t-values and  $R^2$  of the regressions, are reported in Table 3.

### Conversion of Price Units for Consistency with Per Capita Disappearance Series

The estimated coefficients in column 2 of Table 3 represent the 1986 average retail price levels for the listed food items. The units are those of the Family Food Expenditure Survey; some of these differ from the unit of measurement of the data series on per capita disappearances. This is the case, for example, for ice cream, yogurt, concentrated milk, orange juice, and cooking/salad oil for which quantities are measured in kilograms, but prices are expressed per litre. These price series are converted to be consistent with the consumption units. The densities used for the conversion are 1.1kg/L for ice cream, <sup>1</sup> 1.06763 kg/L for yogurt, 1.07kg/L for concentrated milk, 1kg/L for orange juice and 0.93kg/L for cooking/salad oil, respectively.

<sup>&</sup>lt;sup>1</sup> Ice cream disappearance is determined in terms of ice cream mix which has a higher density than 'finished' ice cream, for which density approximates 0.56 kg/litre.

|  | \$/unit | 1969  | 1974  | 1976 | 1978  | 1982  | 1984  | 1986   | 1990   | 1992  |
|--|---------|-------|-------|------|-------|-------|-------|--------|--------|-------|
| whole milk                             | litre   | 0.264 | 0.351 | 0.47 | 0.542 | 0.823 | 0.875 | 0.941  | 1.008  | 1.049 |
| low-fat milk                           | litre   | 0.246 | 0.336 | 0.45 | 0.507 | 0.768 | 0.825 | 0.852  | 0.954  | 0.973 |
| cream                                  | litre   | 0.924 | 1.165 | 1.47 | 1.722 | 2.429 | 2.676 | 2.877  | 3.333  | 3.452 |
| yogurt                                 | litre   |       | 1.49  | 1.87 | 1.942 | 2.941 | 3.136 | 3.261  | 3.724  | 3.481 |
| butter                                 | kg      | 1.544 | 1.874 | 2.55 | 2.973 | 4.725 | 5.256 | 5.380  | 5.816  | 5.630 |
| cheddar cheese                         | kg      | 1.762 | 1.835 | 2.81 | 3.598 | 4.298 | 7.708 | 8.509  | 9.432  | 9.262 |
| cottage cheese                         | kg      | 0.801 | 1.41  | 1.84 | 2.131 | 3.281 | 3.585 | 3.600  | 4.182  | 4.186 |
| other cheese                           | kg      | 2.118 | 3.298 | 4.39 | 5.168 | 7.255 | 8.019 | 8.818  | 9.542  | 9.433 |
| skim milk<br>powder                    | kg      | 0.862 | 1.308 | 1.46 | 2     | 4.706 | 4.546 | 5.556  | 6.667  | 6.000 |
| concentrated milk                      | litre   | 0.448 | 0.71  | 0.9  | 1.091 | 1.944 | 2.239 | 2.157  | 2.826  | 2.727 |
| ice cream                              | litre   | 0.463 | 0.649 | 0.88 | 0.955 | 1.297 | 1.365 | 1.458  | 1.626  | 1.542 |
| beef                                   | kg      | 1.81  | 2.96  | 2.91 | 3.96  | 4.98  | 5.73  | 5.310  | 6.955  | 6.602 |
| pork                                   | kg      | 1.66  | 2.48  | 3.04 | 3.51  | 4.16  | 4.33  | 4.920  | 5.772  | 5.327 |
| chicken                                | kg      | 1.139 | 1.819 | 2.04 | 2.44  | 2.942 | 3.179 | 3.161  | 3.828  | 3.929 |
| eggs                                   | dozen   | 0.584 | 0.765 | 0.91 | 0.946 | 1.247 | 1.338 | 1.315  | 1.489  | 1.435 |
| coffee & tea                           | kg      | 3.914 | 5.048 |      |       | 11.82 | 12.46 | 14.062 | 14.457 | 9.829 |
| margarine                              | kg      | 0.591 | 1.231 | 1.42 | 1.765 | 1.93  | 2.227 | 2.093  | 2.571  | 2.414 |
| shortening                             | kg      | 0.786 | 1.468 | 1.57 | 1.538 | 2.188 | 2.353 | 2.692  | 3.000  | 2.632 |
| cooking/salad oil                      | litre   |       |       |      | 1.752 | 2.16  | 2.357 | 2.358  | 2.308  | 2.348 |
| orange juice<br>except<br>concentrated | litre   | 0.438 | 0.537 | 0.65 | 0.788 | 1.173 | 1.264 | 1.315  | 1.577  | 1.485 |
| orange juice concentrated              | litre   |       | 1.296 | 1.42 | 2.2   | 2.622 | 2.931 | 2.766  | 3.098  | 2.750 |
| soft drink                             | litre   | 0.405 | 0.503 | 0.73 | 0.631 | 0.942 | 1.018 | 1.174  | 1.048  | 1.026 |

Table 2: Commodity Prices from Family Food Expenditure Survey\*

\*Note: The average price for each commodity from Family Food Expenditure Survey is calculated by dividing its average weekly expenditure per household by the corresponding average weekly quantities consumed per household for the survey year. Some commodities, such as low-fat milk, beef, pork, coffee & tea, and soft drink, amongst others, are aggregated over more detailed items. Their prices are weighted averages for which the expenditure shares of the disaggregated items are the weights; for beef and pork, the weighted aggregates for 1969 to 1986 are as calculated and reported by Moschini and Moro (1993).

| Food Items & Price Units                 | Estimated<br>Coefficients | t-ratio | $\mathbb{R}^2$ |
|--|---------------------------|---------|----------------|
| whole milk (L)                           | 0.9292                    | 62.36   | 0.9634         |
| low-fat milk (L)                         | 0.8481                    | 99.78   | 0.9857         |
| butter (kg)                              | 5.4073                    | 93.15   | 0.9935         |
| cheddar cheese (kg)                      | 7.7702                    | 21.53   | 0.9282         |
| other cheese (kg)                        | 8.2651                    | 39.02   | 0.5685         |
| ice cream (L)                            | 1.4939                    | 29.07   | 0.9112         |
| yogurt (L)                               | 3.1875                    | 53.52   | 0.7583         |
| cottage cheese (kg)                      | 3.7564                    | 53.95   | 0.9546         |
| skim milk powder (kg)                    | 5.4046                    | 36.27   | 0.976          |
| concentrated milk (L)                    | 2.2942                    | 58.04   | 0.9884         |
| cream (L)                                | 2.9077                    | 46.47   | 0.968          |
| beef (kg)                                | 5.829                     | 36.87   | 0.9349         |
| pork (kg)                                | 5.0183                    | 99.97   | 0.9805         |
| chicken (kg)                             | 3.2936                    | 29.59   | 0.8628         |
| eggs (doz)                               | 1.3285                    | 126.2   | 0.9927         |
| orange juice (L) <sup>1</sup>            | 1.366                     | 62.4    | 0.9116         |
| concentrated org. juice (L) <sup>1</sup> | 2.5883                    | 29.82   | 0.9955         |
| coffee & tea (kg)                        | 15.038                    | 21.06   | 0.4854         |
| margarine (kg)                           | 2.2044                    | 51.81   | 0.9697         |
| shortening (kg)                          | 2.7863                    | 32.8    | 0.9443         |
| cooking/salad oil (L)                    | 2.4103                    | 27.91   | 0.3341         |
| non-alcoholic drinks (L)                 | 1.1279                    | 26.04   | 0.8649         |

Table 3: Estimated Results of Regressing Nominal Prices on the Corresponding Consumer Price Indexes

<sup>1</sup> Consumption and consumer price index series for two kinds of orange juices were available: concentrated orange juice and orange juice except concentrated. To derive the price for orange juice, each of these two consumer price indexes were first converted into nominal prices; their weighted nominal price was then calculated, using consumption for each of the two categories at every sample point as weights.

#### Conversion of Carcass-Weights to Retail-Weights for Beef and Pork

The consumption data for beef and pork are reported on a carcass-weight basis which includes the hide or skin, bone and fat that are removed before retail sale of beef and pork. The factors suggested by Hewston (1987) and Hewston and Rosien (1989) are used to convert beef and pork consumption from carcass to retail weights. These factors have tended to decline over time, reflecting the trend toward leaner carcass. They are listed in Table 4.

| Bee          | f      | Port         | X      |
|--------------|--------|--------------|--------|
| Period       | Factor | Period       | Factor |
| 1972-1978    | 0.76   | 1970-1975    | 0.78   |
| 1979-1985    | 0.74   | 1976-1982    | 0.77   |
| 1986 to date | 0.73   | 1983 to date | 0.76   |

Table 4: Factors to Convert Carcass Weight Data to Retail Weights

#### **IV. Consumption and Price Trends**

The series of quarterly data for per capita disappearance and prices, derived as discussed above, are depicted graphically in this section of the report. For commodities in Group 1, milk and related beverages, these series are in Figures 1 to 6. These show the trend toward declining consumption of whole milk and concentrated milk; the increasing consumption of low-fat milk and soft drinks; and the considerable variability, rather than an obvious trend, in the consumption of orange juice and coffee and tea.

Per capita consumption and price trends for the fats and oils group are shown in Figures 7 to 10 which depict the tendency for consumption of most items in this group to decline. Consumption and price trends of dairy dessert products are depicted in Figures 11 to 14. A slight declining trend and considerable seasonality are evident for ice cream consumption per capita. Yogurt consumption tended to increase from the earlier 1980s to 1989, and has subsequently moderated. Cottage cheese consumption has tended to fall since the early 1980s, while cream consumption has tended to fluctuate around a relatively stable level



Figure 1: Quarterly Per Capita Disappearance and Retail Price for Whole Milk

Figure 2: Quarterly Per Capita Disappearance and Retail Price for Low Fat Milk





Figure 3: Quarterly Per Capita Disappearance and Retail Price for Soft Drink

Figure 4: Quarterly Per Capita Disappearance and Retail Price for Orange Juice





Figure 5: Quarterly Per Capita Disappearance and Retail Price for Coffee and Tea

Figure 6: Quarterly Per Capita Disappearance and Retail Price for Concentrated Milk





Figure 7: Quarterly Per Capita Disappearance and Retail Price for Butter

Figure 8: Quarterly Per Capita Disappearance and Retail Price for Margarine





Figure 9: Quarterly Per Capita Disappearance and Retail Price for Shortening

Figure 10: Quarterly Per Capita Disappearance and Retail Price for Cooking/Salad Oil





Figure 11: Quarterly Per Capita Disappearance and Retail Price for Ice Cream

Figure 12: Quarterly Per Capita Disappearance and Retail Price for Yogurt





Figure 13: Quarterly Per Capita Disappearance and Retail Price for Cottage Cheese

Figure 14: Quarterly Per Capita Disappearance and Retail Price for Cream





Figure 15: Quarterly Per Capita Disappearance and Retail Price for Cheddar Cheese

Figure 16: Quarterly Per Capita Disappearance and Retail Price for Other Cheese





Figure 17: Quarterly Per Capita Disappearance and Retail Price for Eggs

Figure 18: Quarterly Per Capita Disappearance and Retail Price for Beef





Figure 19: Quarterly Per Capita Disappearance and Retail Price for Pork

Figure 20: Per Capita Disappearance and Retail Price for Chicken



since the mid-1980s.

Consumption and price trends of items in the final group, cheese and apparent substitutes, are graphed in Figures 15 to 20. Per capita cheddar cheese consumption has tended to decline slightly over the past decade while other cheese consumption has increased. Consumption per capita of the major protein substitute products of eggs and beef have tended to decline, pork has tended to fluctuate in consumption, and chicken consumption has trended upward.

#### V. Non-parametric Analysis of Dairy Demand

The theory of revealed preference characterizes consumer choice behaviour based on utility or preference maximization. First proposed by Samuelson (1938a, b) this body of economic theory postulates that the individual consumer chooses a bundle of goods which is preferred to all other bundles that are affordable. Tests of the consistency of preferences based on this approach apply non-parametric methods. In contrast to parametric approaches to analyse demand, the theory of revealed preference can be used to study consumer behaviour and to test consistency of consumption patterns, without specifying the form of demand functions. However, to obtain elasticity parameters, a parametric approach involving hypothesized functional forms is required for estimation.

Following revealed preference theory, a consumption bundle a is defined to be directly revealed preferred to a different bundle b if a is chosen when b, which is affordable, could have been chosen. This relationship is denoted by aR<sup>0</sup>b. Based on this definition, the Weak Axiom of Revealed Preference (WARP), specifies that:

$$aR^{0}b$$
 implies not  $bR^{0}a$ . (14)

That is, WARP postulates that if bundle a is directly revealed preferred to b, then b can not be directly revealed preferred to a. Thus WARP is violated if any bundle, such as b, is also directly revealed preferred to a. This violation applies, for example, if a lies inside the budget line associated with b, and b lies inside the budget line of a.

The violation of WARP implies that consumer's behaviour is not consistent with utility maximization, which may be the result of improper assumptions regarding weak separability and commodity grouping. Alternatively, violation of WARP could be indicative of a structural change in the consumer's demand pattern such as may be the consequence of shifts of indifference curves.

Following procedures developed by Varian (1982, 1983), Chalfant and Alston (1988) applied the theory of revealed preference to test for the violation of the WARP in order to assess whether structural change may have occurred in the demand for red meat. To assess the appropriateness of the product groupings of dairy products postulated in this study we first apply Chalfant and Alston's procedure, summarized below, and then proceed to apply a test of the Generalized Axiom of Revealed Preference (GARP). The latter is discussed in more detail in the subsequent section.

At time t, assuming  $P_a$  and  $Q_a$  are the vectors of the price and per capita consumption of bundle a, where  $P_a' = (p_{t1}, p_{t2}, ..., p_{tN})$ ,  $Q_a' = (q_{t1}, q_{t2}, ..., q_{tN})$ , and N denotes the number of goods, the cost of purchasing bundle a is  $P_a' \cdot Q_a$ . Define the expenditure matrix  $\Phi$  by:

$$\Phi = (P_a' \cdot Q_b)_{nxn} = \begin{bmatrix} p_{11}, p_{12}, \dots, p_{1N} \\ p_{21}, p_{22}, \dots, p_{2N} \\ \dots \\ p_{n1}, p_{n2}, \dots, p_{nN} \end{bmatrix} \begin{bmatrix} q_{11}, q_{21}, \dots, q_{nI} \\ q_{12}, q_{22}, \dots, q_{n2} \\ \dots \\ q_{1N}, q_{2N}, \dots, q_{nN} \end{bmatrix}, \text{ where } t = 1, \dots, n \text{ denotes time periods.}$$

Each element in  $P_a' Q_b$  is the cost of purchasing bundle a, evaluated at the different sets of prices that applied when specific bundles were purchased (i.e. at time b). The elements in each column of  $\Phi$  give the cost of obtaining the consumption bundle b at various price vectors, and the elements in each row give the costs of the various bundles at a particular set of prices. By the theory of revealed preference, aR <sup>0</sup>b implies that the actual expenditure at time a exceeds the cost of bundle b at time a prices, so that  $\Phi_{aa} > \Phi_{ab}$ . The WARP is violated if  $\Phi_{aa} > \Phi_{ab}$ , and  $\Phi_{bb} > \Phi_{ba}$  both apply. The violation of the WARP indicates inconsistencies in consumer's preferences.

### **Test Results of WARP**

Taking Group 1 as an example,  $\Phi$ , in this case, is a 60x60 matrix. This is used to form a matrix of quantity indexes  $\Psi$  by dividing every element by the diagonal element in the same row, i.e.  $\Psi_{ij} = \Phi_{ij} / \Phi_{ii}$ . If  $\Phi_{ij} / \Phi_{ii} < 1$ , the bundle of quantities bought at time j was affordable at the prices that applied in time period i, i.e.  $iR^0j$ . If both  $\Phi_{ij} / \Phi_{ii} < 1$  and  $\Phi_{ji} / \Phi_{jj} < 1$  apply, this indicates violation of the WARP. The degree of violation can be judged by the size of the index. Table 5 shows the pairs of data points in  $\Psi$  found to be in violation of the WARP for each of the four groups of dairy products.

Table 5: WARP Violating Pairs

Group 1: whole milk, low-fat milk, soft drink, orange juice, coffee & tea, concentrated milk Period: 1979Q1-1993Q4, n=60.

| i         | j         | Ψ(i,j)  | Ψ(j,i)  |
|-----------|-----------|---------|---------|
| 3:1979Q3  | 42:1989Q2 | 0.99797 | 0.99451 |
| 5:1980Q1  | 18:1983Q2 | 0.98666 | 0.99584 |
| 6:1980Q2  | 14:1982Q2 | 0.99540 | 0.99812 |
| 6:1980Q2  | 15:1982Q3 | 0.99975 | 0.99030 |
| 6:1980Q2  | 54:1992Q2 | 0.99759 | 0.99093 |
| 9:1981Q1  | 15:1982Q3 | 0.99244 | 0.99981 |
| 12:1981Q4 | 54:1992Q2 | 0.99995 | 0.99475 |
| 22:1984Q2 | 54:1992Q2 | 0.99660 | 0.99853 |
| 32:1986Q4 | 54:1992Q2 | 0.99039 | 0.99924 |

Number of Violations: 9 out of 1770; Specific violations are:

Group 2: butter, margarine, shortening, cooking/salad oil. Period: 1978Q1-1994Q1, n=65. Number of Violations: 3 out of 2080; Specific violations are:

| i         | j         | Ψ(i,j)  | Ψ(j,i)  |
|-----------|-----------|---------|---------|
| 5:1979Q1  | 13:1981Q1 | 0.99891 | 0.99950 |
| 33:1988Q1 | 38:1989Q2 | 0.99929 | 0.99429 |
| 33:1988Q1 | 41:1990Q1 | 0.99869 | 0.99744 |

Group 3: ice cream, yogurt, cottage cheese, cream. Period: 1984Q4-1993Q4, n=37. Number of Violations: 4 out of 666; Specific violations are:

| i         | j         | Ψ(i,j)  | Ψ(j,i)  |
|-----------|-----------|---------|---------|
| 7:1986Q2  | 23:1990Q2 | 0.99863 | 0.99959 |
| 7:1986Q2  | 24:1990Q3 | 0.99940 | 0.99875 |
| 18:1989Q1 | 29:1991Q4 | 0.99431 | 0.99992 |
| 26:1991Q1 | 37:1993Q4 | 0.99618 | 0.99824 |

Group 4: cheddar cheese, other cheese, eggs, beef, pork, chicken. Period: 1984Q4-1993Q4, n=37.

Number of Violations: 5 out of 666; Specific violations are:

| i         | j         | Ψ(i,j)  | Ψ(j,i)  |
|-----------|-----------|---------|---------|
| 10:1987Q1 | 32:1992Q3 | 0.99958 | 0.99693 |
| 11:1987Q2 | 28:1991Q3 | 0.99849 | 0.99955 |
| 13:1987Q4 | 32:1992Q3 | 0.99863 | 0.99944 |
| 18:1989Q1 | 31:1992Q2 | 0.99950 | 0.99950 |
| 33:1992Q4 | 35:1993Q2 | 0.99943 | 0.99939 |

Chalfant and Alston did not apply statistical tests to assess the significance of such violations. Instead, the numbers of violating pairs were compared with the total numbers of commodity pairs. The extent of deviation of the quantity indexes from unity in the violating pairs was used to indicate the severity of the violations.

For the dairy product groupings of this study, there are a very small number of violating pairs; the violating index numbers range from 0.98666 to 0.99992. Similar to Chalfant and Alston's test results for red meats, calculations for each of the four groups of dairy products indicate that rejection of the WARP is not very severe.

It is possible that such a lack of violation of the revealed preference axiom may occur if the budget lines have shifted upward over time and thus rarely cross because of this factor. If this is the case, real expenditures will have risen through time. Then at any time i, the cost of bundle j (j < i) at the prices in time i would be cheaper than the actual cost at i, and the cost of bundle j (j > i) at the prices holding in time
i would be greater. This can be expressed as:  $\Phi_{ij} < \Phi_{ii}$  (j < i), and  $\Phi_{ij} > \Phi_{ii}$  (j > i). The extreme case would occur for matrix  $\Psi$  if all elements above the diagonal were to exceed unity and all elements below the diagonal were to be less than one.

Following Chalfant and Alston we check the numbers of elements both below and above the diagonal in  $\Psi$  that are less than one. If there are many instances where this is the case below the diagonal and few instances above the diagonal, it is likely that the real expenditures have grown and that the budget lines have moved outward during the period. If this has been the case, the conclusion of few violations may be spurious. Table 6 lists the number of times out of the total in which  $\Psi(i,j) < 1$  (i>j) and  $\Psi(i,j) < 1$  (i<j) for each of the four groups of dairy products.

| Group | $\Psi(i,j) < 1$ (i>j) | $\Psi(i,j) < 1 \ (i < j)$ |
|-------|-----------------------|---------------------------|
| 1     | 1017 / 1770           | 633 / 1770                |
| 2     | 459 / 2080            | 1538 / 2080               |
| 3     | 277 / 666             | 357 / 666                 |
| 4     | 194 / 666             | 435 / 666                 |

Table 6: Test of Expenditure Changes Over Time

In Group 1, there are 633 out of 1770 elements above the diagonal and 1017 out of 1770 below the diagonal which are less than one. This implies that 36% (633/1770) of the observed bundles were affordable at the prices observed earlier while 43% ((1770-1017)/1770) of the observed bundles were not affordable at later price levels. Since, on average, 40% of the data are not consistent with the hypothesis that budget lines have consistently moved outward over time, it does not appear that this potential explanation of the lack of WARP violations has applied for milk and other beverages. The similar percentages are even higher for the other three groups, at 77%, 63% and 69%, respectively for Groups 2 to 4. It can therefore be concluded that outward shifting of budget lines is not a factor affecting the non-

rejection of the Weak Axiom of Revealed Preference in this study.

# Test Results of GARP

Evidence of non-violation of the WARP is not sufficient to infer that the conditions for utility maximization hold. The Generalized Axiom of Revealed Preference (GARP) is the necessary and sufficient condition for the existence of a non-satiated utility function that rationalizes the data (Varian, 1982, 1983). The GARP is defined as:

aRb implies not 
$$bP^{0}a$$
, (15)

where aRb is defined as bundle a revealed preferred to b, or that there is a sequence of bundles a <sup>1</sup>,  $a^2$ , ...,  $a^k$ , such that  $aR^0a^1$ ,  $a^1R^0a^2$ , ...,  $a^kR^0b$  and where  $bP_a^0$  is defined as b strictly directly revealed preferred to a (Varian, 1982).

Tsur (1989) proposes a procedure to test for the significance of the violation of the GARP. In the case that GARP is volated, this test takes the measurement errors that may exist in the observed data into consideration to check if the violation in the observed data is caused by the measurement error. Following Tsur's algorithm, FORTRAN programming was applied for the following procedures:

- Search for the perturbation vector e<sup>t</sup>: The first step in this procedure is to create a matrix which represents the transitive closure of the direct revealed preference relationships of the expenditure matrix Φ and check for any violations of GARP following Varian's (1982) algorithm. If violations are found, the approach involves consideration of measurement error necessary for the data to satisfy GARP. Thus, when violations are found, the next step is to calculate the perturbation vector e<sup>t</sup> = (e<sup>1</sup>, e<sup>2</sup>, ... e<sup>n</sup>) so that the extent of perturbed expenditure to satisfy GARP is calculated. Up to n iterations of these two steps may be required to calculate a perturbation vector e<sup>t</sup> for which the perturbed data set satisfy GARP. In practice, relatively few iterations are typically required.
- 2) Calculate Tsur's index:  $\hat{\rho} = \sum_{t=1}^{n} \frac{[\log e^{t}]^2}{n}$  (16)

This represents the distance between the perturbed expenditure vector and the observed expenditure

vector (the diagonal elements of  $\Phi$ ). Assuming that  $\epsilon_{j} \sim_{iid} N(0,\sigma^2), j=1,...n$ , is the measurement error,  $S_n^2 = \sum_{j=1}^n \epsilon_j^2/n$  is the distance between the actual and observed expenditure vector and is distributed as the Chi-square statistic:  $(\sigma^2/n)x_n^2$ . Tsur's index  $\hat{\rho}$  is then compared with  $S_n^2$ . Under the null hypothesis of no violation of GARP,  $\hat{\rho} \leq S_n^2$ .

- 3) Calculate  $\bar{\sigma}^2 = n \hat{\rho}/x_n^2(\alpha)$  (17) where  $x_n^2(\alpha)$  is the critical value of the chi-square statistic with sample size *n* and level of significance  $\alpha$ .
- 4) Compare  $\bar{\sigma}^2$  with  $\sigma^2$ , the variance of the logarithm of actual expenditures. If  $\bar{\sigma}^2 < \sigma^2$ , then the observed data are consistent with GARP. Otherwise, if  $\bar{\sigma}^2 \ge \sigma^2$ , the violation of GARP is statistically significant at level  $\alpha$ .

Applying these procedures to each group of price and quantity data, the Tsur test statistics are calculated as follows:

| Group | ρ̂           | n  | $\left. \bar{\sigma}^2 \right _{\alpha=0.01}$ | variance $\sigma^2$ |
|-------|--------------|----|---|---------------------|
| 1     | 0.0000173106 | 60 | 0.0000118                                     | 0.02357333          |
| 2     | 0.0000006541 | 65 | 0.0000005                                     | 0.02453974          |
| 3     | 0.0000019880 | 37 | 0.0000013                                     | 0.01187173          |
| 4     | 0.0000004108 | 37 | 0.0000003                                     | 0.00541966          |

Table 7: Tsur Test Statistics of GARP

The test results indicate that none of the data sets for the four groups of dairy products violate the GARP statistically. It can be inferred that there is a stable set of preferences for the products in question, consistent with utility maximization, so that variation in observed quantities consumed can be explained by changes in prices and expenditure. Thus, the results support the specified groupings of the dairy products in question. We therefore proceed to estimate price and income elasticities for the four groups of dairy

products, treating each group as a weakly separable system and assuming that consumers follow a twostage budgeting process. The imposition of the theoretical restrictions of homogeneity and symmetry is supported by the revealed preference test results; these restrictions are imposed in the subsequent parametric analysis.

#### VI. Empirical Results of the Parametric Analysis of Dairy Demand

#### **Estimation Technique and Software Package**

The linearized version of the almost ideal demand system, for each of the identified subsystems, as discussed above, is estimated using the iterative seemingly unrelated system regression procedure of SHAZAM (7.0). Since the model is based on expenditure shares, to avoid singularity of the variance-covariance matrix one share equation of each system is deleted in the estimation process. The iterative seemingly unrelated regression procedure ensures that the estimated results are not affected by the choice of the share equation to be dropped.

## System One: Milk and Other Beverages

The final specification chosen for this linearized AIDS model includes time trend t, one period lagged own consumption in logarithm form and quarterly dummy variables. Aggregate quarterly data for the period 1979Q1-1993Q4 are used for estimation. The estimated coefficients and their standard errors are presented in Table 8. Most of the coefficients are highly significant. The estimates in Table 9 indicate that all the dependent variables except for orange juice are well explained. Durbin-Watson statistics in Table 9 show no evidence of serial correlation in the disturbances. The inclusion of dummy variables reveals that seasonality has a significant effect on the demand for all the beverages considered except for orange juice and concentrated milk. More specifically, while people consume relatively less low-fat milk and coffee and tea from April to September, their demand for soft drink increases in this period. Demand for whole milk and low-fat milk increases from July to December and demand for low-fat milk tends to increase in the last quarter of the calendar year.

| Variable              | Parameter             | (1)<br>Whole Milk       | (2)<br>Low-Fat<br>Milk  | (3)<br>Soft Drink       | (4)<br>Coffee & Tea     | (5)<br>Orange<br>Juice  | (6)<br>Concentrated<br>Milk |
|-----------------------|-----------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-----------------------------|
| logp <sub>1</sub>     | $\gamma_{i1}$         | 0.03267*<br>(0.01901)   | -0.00035<br>(0.01601)   | -0.02711**<br>(0.00519) | -0.02913**<br>(0.00339) | -0.00369**<br>(0.00160) | 0.02761**<br>(0.00999)      |
| $logp_2$              | $\gamma_{i2}$         | -0.00035<br>(0.0161)    | 0.15845**<br>(0.02309)  | -0.06100**<br>(0.01028) | -0.06292**<br>(0.00624) | 0.00469<br>(0.00331)    | -0.03887*<br>(0.02010)      |
| logp <sub>3</sub>     | $\gamma_{i3}$         | -0.02711**<br>(0.00519) | -0.06100**<br>(0.01028) | 0.09465**<br>(0.03774)  | -0.02868<br>(0.02677)   | -0.01923*<br>(0.01004)  | 0.04136<br>(0.03118)        |
| $logp_4$              | $\gamma_{i4}$         | -0.02913**<br>(0.00339) | -0.06292**<br>(0.00624) | -0.02868<br>(0.02677)   | 0.16375**<br>(0.03009)  | 0.00040<br>(0.00891)    | -0.04342**<br>(0.01950)     |
| logp <sub>5</sub>     | $\gamma_{i5}$         | -0.00369**<br>(0.00160) | 0.00469<br>(0.00331)    | -0.01923*<br>(0.01004)  | 0.00040<br>(0.00861)    | 0.01336**<br>(0.00563)  | 0.00449<br>(0.00950)        |
| $logp_6$              | $\gamma_{i6}$         | 0.02761**<br>(0.00999)  | -0.03887*<br>(0.02010)  | 0.04136<br>(0.03118)    | -0.04342**<br>(0.01950) | 0.00449<br>(0.00950)    | 0.00883<br>(0.04126)        |
| log(X/P*)             | $\beta_{\rm i}$       | -0.10100**<br>(0.00746) | -0.22450**<br>(0.01612) | 0.26399**<br>(0.06772)  | 0.06914<br>(0.07120)    | -0.04005<br>(0.02566)   | 0.03241<br>(0.04962)        |
| $logq_{i,t\text{-}1}$ | $\theta_{\rm i}$      | 0.07681**<br>(0.00723)  | 0.13647**<br>(0.02865)  | 0.01269<br>(0.02041)    | -0.00682<br>(0.01753)   | 0.00189<br>(0.00471)    | 3.76993**<br>(0.64794)      |
| DM <sub>2</sub>       | $\lambda_{i2}$        | -0.00082<br>(0.00084)   | -0.00550**<br>(0.00185) | 0.05715**<br>(0.00876)  | -0.04093**<br>(0.00822) | -0.00234<br>(0.00292)   | -0.00756<br>(0.00687)       |
| DM <sub>3</sub>       | $\lambda_{i3}$        | 0.00244**<br>(0.00097)  | -0.00566**<br>(0.00240) | 0.06941**<br>(0.00850)  | -0.05776**<br>(0.00912) | -0.00468<br>(0.00315)   | -0.00375<br>(0.00659)       |
| $\mathrm{DM}_4$       | $\lambda_{i4}$        | 0.00562**<br>(0.00079)  | 0.00911**<br>(0.00233)  | 0.01749**<br>(0.00806)  | -0.01878**<br>(0.00806) | -0.00312<br>(0.00269)   | -0.01032<br>(0.00696)       |
| t                     | $\delta_{\mathrm{i}}$ | 0.38119**<br>(0.03517)  | 0.75720**<br>(0.08266)  | 0.86428**<br>(0.27061)  | -0.00583<br>(0.28563)   | 0.20720**<br>(0.10308)  | 0.52452**<br>(0.20605)      |
| constant              | $\alpha_{i}$          | -0.00044**<br>(0.00014) | 0.00046**<br>(0.00014)  | 0.00146**<br>(0.00033)  | 0.00000<br>(0.00032)    | -0.00017<br>(0.00011)   | -0.00131**<br>(0.00038)     |

Table 8: Estimated Coefficients and Standard Errors for the Milk and Other Beverages Group <sup>1</sup> (1979Q1-1994Q4)

|                   | e              |        |
|-------------------|----------------|--------|
|                   | $\mathbb{R}^2$ | D-W    |
| 1. Whole Milk     | 0.9961         | 1.964  |
| 2. Low-Fat Milk   | 0.9895         | 2.1555 |
| 3. Soft Drink     | 0.9271         | 1.8695 |
| 4. Coffee and Tea | 0.8333         | 1.9423 |
| 5. Orange Juice   | 0.565          | 1.8861 |

Table 9: Goodness of Fit and Durbin-Watson Statistics for Individual Equations, Milk and Other Beverages

Time trend, t, and the habit persistence variable,  $\log q_{i,t-1}$ , are significant only in some equations. To assess their significance in this demand system, likelihood ratio (LR) tests are conducted which compare the values of log likelihood functions from the restricted model (Lr) with the unrestricted model (Lu) using the formula LR=-2(Lr-Lu). The LR test statistic is a  $\chi_m^2$  distribution where m is the number of restrictions. The LR test results are listed in Table 10. Both hypotheses that  $H_0: \delta_i = 0$  and  $H_0: \theta_i = 0$  are rejected significantly at the 5% level. Among these six beverage products, the consumption of whole milk, low-fat milk and concentrated milk shows significant evidence of habit formation, and the demand for both low-fat milk and soft drink shows an increase over time. In contrast, the demand for whole milk, orange juice and concentrated milk shows a decreasing trend over time.

| Model   | Log<br>Likelihood<br>Value | LR Test<br>Statistic<br>Value | Number of<br>Restrictions | $\chi_5^2$ at 5% |
|---|----------------------------|-------------------------------|---------------------------|------------------|
| Dynamic LAIDS with time trend and habit variable            | 1146.28                    |                               |                           |                  |
| Dynamic LAIDS without habit variables logq <sub>i,t-1</sub> | 1099.44                    | 93.68                         | 5                         | 11.07            |
| Dynamic LAIDS without time trend t                          | 1122.26                    | 48.04                         | 5                         | 11.07            |

Table 10: Likelihood Ratio Tests for Inclusion of Time Trend and Habit Formation, Milk and Other Beverages

Uncompensated own and cross-price elasticities and income elasticities are calculated at the sample means by (13) for each commodity. These estimates are listed in Table 11. All the own-price elasticities

|                       |               | Price Variables |               |              |                 |                      |             |
|-----------------------|---------------|-----------------|---------------|--------------|-----------------|----------------------|-------------|
| Quantity<br>Variables | Whole<br>Milk | Low-Fat<br>Milk | Soft<br>Drink | Coffee & Tea | Orange<br>Juice | Concentrated<br>Milk | Expenditure |
| Whole Milk            | -0.5931**     | 0.2212          | 0.0639        | -0.0371      | -0.0017         | 0.2922**             | 0.0545      |
|                       | (0.1796)      | (0.1497)        | (0.0583)      | (0.0349)     | (0.0144)        | (0.0927)             | (0.0698)    |
| Low-Fat Milk          | 0.0995        | -0.1081         | 0.0608        | -0.0294      | 0.0526**        | -0.1299              | 0.0545      |
|                       | (0.0680)      | (0.1014)        | (0.0534)      | (0.0300)     | (0.0134)        | (0.0840)             | (0.0679)    |
| Soft Drink            | -0.1646**     | -0.3681**       | -0.9823**     | -0.2812**    | -0.0846**       | 0.0950               | 1.7857**    |
|                       | (0.0264)      | (0.0571)        | (0.1462)      | (0.0906)     | (0.0293)        | (0.0916)             | (0.2015)    |
| Coffee & Tea          | -0.1465**     | -0.3184**       | -0.2083       | -0.4121**    | -0.0081         | -0.1841**            | 1.2774**    |
|                       | (0.0330)      | (0.0726)        | (0.1521)      | (0.1418)     | (0.0339)        | (0.0778)             | (0.2857)    |
| Orange Juice          | 0.0169        | 0.4080**        | -0.1661       | 0.2983       | -0.5760**       | 0.1701               | -0.1512     |
|                       | (0.0884)      | (0.2024)        | (0.4184)      | (0.3144)     | (0.1545)        | (0.2729)             | (0.7375)    |
| Concentrated<br>Milk  | 0.6750**      | -1.3021*        | 0.8520        | -1.4398**    | 0.0939          | -0.7854              | 1.9063      |
| IVIIIK                | (0.3203)      | (0.6724)        | (1.1064)      | (0.6498)     | (0.2613)        | (1.1427)             | (1.3875)    |

 Table 11: Milk and Other Beverages, Marshallian Price and Expenditure Elasticities at the Sample Means <sup>1</sup> (1979Q1-1993Q4)

have the expected signs; each is relatively price-inelastic and all but two are significant at the 5% level, the exceptions being low-fat milk and concentrated milk. Among 30 cross price elasticities, 16 are significant at the 5% level and 1 is significant at the 10% level. The signs on the cross-price elasticity estimates indicate that whole milk is a substitute for concentrated milk; a similar relationship is suggested for whole milk with low-fat milk and soft drink, but the latter relationships are not statistically significant. The results suggest that low-fat milk complements consumption of coffee and tea and concentrated milk and has a substitute relationship with all the other beverages; however only the substitute relationship with orange juice is significant. There is an apparent tendency for consumers to be less responsive to changes in low-fat milk prices than to changes in whole-milk prices. There is an apparent tendency for consumers to respond less in increasing consumption of whole milk when prices of low-fat milk increase than is the case with low-fat milk consumption when whole milk prices adjust, although these cross-price relationships are

not hightly significant. The nature of these relationships is consistent with the results of the habit persistence variable for whole milk and low-fat milk. These suggest that habit formation is important for both milks, but is relatively more important for low-fat milk. Concentrated milk shows a strong complementary relationship with low-fat milk and coffee and tea, and a substitute relationship with whole milk. The expenditure elasticities for whole milk, low-fat milk, concentrated milk and orange juice are not statistically significant, which may suggest that income is not a factor significantly affecting the demand for these products. However, soft drinks and coffee and tea are expenditure-elastic commodities.

It is difficult to compare these estimates with previous studies as the demand estimates for milk by Moschini and Moro (for both 1962 to 1988 and 1986 to 1988) and by Hassan and Johnson (which relate to the period from 1950 to 1972) are for the aggregate grouping of fluid milk. Those estimates fall between the range reported here for whole milk and low-fat milk and thus do not appear to be inconsistent with the estimates reported here. Price elasticity estimates by Reynolds (1991) based on cross-sectional data from Statistics Canada's 1986 *Family Food Expenditure Survey* are higher than from these other studies, which all use time-series data. The tendency for lower-fat milk to exhibit relatively less own-price elasticity than whole milk also applies to the results reported by Reynolds.

## System Two: Fats and Oils

The fat and oil products included in the group are butter, margarine, cooking/salad oil and shortening. Estimated coefficients for this system and goodness of fit tests for individual equations in the system are in Tables 12 and 13. Consumption and price data for these commodities are available from 1984Q4 to 1993Q4. The consumption series are per capita disappearance of butter and manufacturers' retail sales of packaged margarine, shortening and cooking/salad oil expressed in per capita terms. We also assessed consumption in terms of total packaged sales which is composed of both retail and commercial sales for each of the three specified products but found inconsistent results using these data series. An explanation of this inconsistency is that while a considerable portion of sales of fats and oils are for use as ingredients in

| Variable             | Parameter      | (1)<br>Butter           | (2)<br>Margarine        | (3)<br>Cooking/Salad<br>Oil | (4)<br>Shortening      |
|----------------------|----------------|-------------------------|-------------------------|-----------------------------|------------------------|
| $\Delta logp_1$      | $\gamma_{i1}$  | -0.03309<br>(0.20835)   | -0.09123<br>(0.14696)   | 0.04573<br>(0.10410)        | 0.07859<br>(0.09119)   |
| $\Delta logp_2$      | $\gamma_{i2}$  | -0.09123<br>(0.14696)   | 0.20421<br>(0.16787)    | -0.00519<br>(0.10943)       | -0.10779<br>(0.08326)  |
| $\Delta logp_3$      | $\gamma_{i3}$  | 0.04573<br>(0.10410)    | -0.00519<br>(0.10943)   | -0.03471<br>(0.12366)       | -0.00583<br>(0.07543)  |
| $\Delta logp_4$      | $\gamma_{i4}$  | 0.07849<br>(0.09119)    | -0.10779<br>(0.08326)   | -0.00583<br>(0.07543)       | 0.03503<br>(0.08393)   |
| $\Delta \log(X/P^*)$ | $\beta_{i}$    | 0.05098**<br>(0.02126)  | -0.04629**<br>(0.01679) | 0.00272<br>(0.01109)        | -0.00740<br>(0.00940)  |
| ∆lagX                | $\theta_{i}$   | -0.01614**<br>(0.00524) | 0.01226**<br>(0.00414)  | 0.00115<br>(0.00269)        | 0.00272<br>(0.00229)   |
| $\Delta DM_2$        | $\lambda_{i2}$ | 0.01733*<br>(0.00907)   | -0.00908<br>(0.00713)   | -0.00844*<br>(0.00467)      | 0.00019<br>(0.00397)   |
| $\Delta DM_3$        | $\lambda_{i3}$ | 0.01005<br>(0.01095)    | -0.01623*<br>(0.00861)  | -0.01039*<br>(0.00566)      | 0.01656**<br>(0.00480) |
| $\Delta DM_4$        | $\lambda_{i4}$ | 0.01967*<br>(0.01009)   | -0.02020**<br>(0.00791) | -0.01760**<br>(0.00521)     | 0.01812**<br>(0.00444) |

Table 12: Estimated Coefficients for the Fats and Oils Group <sup>1</sup> (1978Q1-1994Q1)

Table 13: Goodness of Fit and Durbin-Watson Test Results for Individual Equations, Fats and Oils Group

| Dependent Variables Butter |        | Margarine | Cooking/Salad Oil |  |
|----------------------------|--------|-----------|-------------------|--|
| $\mathbb{R}^2$             | 0.4848 | 0.5153    | 0.3150            |  |
| D.W.                       | 2.5723 | 2.5094    | 2.5474            |  |

food processing and service industries, a large portion is also used for frying during manufacture and in restaurants. Eventually much of this is not consumed by humans but is processed for animal feed and other non-food purposes. Thus the alternative data set that includes this component may not reflect consumers' behaviour and consumption for fats and oils.

The initial estimation of this demand system excluding habit persistence variables but including quarterly seasonal dummy variables gave Durbin-Watson tests indicating the existence of autocorrelation. This problem persisted when the habit persistence variable was added to the LAIDS model. Therefore the first difference version of the LAIDS model was applied as in equation (12), initially including both a time trend and habit formation. However, the Likelihood Ratio test result, in Table 14, shows that H<sub>0</sub>:  $\delta_i=0$ , i=1,..., n cannot be rejected at the 5% level indicating that time is not a factor in demand for fats and oils. Nonetheless, H<sub>0</sub>:  $\theta_i=0$ , i=1,..., n is significantly rejected at the 5% level, suggesting that the demand for fats and oils is affected by the habit formation variable. We found that the inclusion of a dynamic term, in the form of the lagged expenditure variable, appears to reflect better the nature of habit persistence for these commodities than the lagged consumption variable. Thus, based on the LR test results, the best specification for the first difference LAIDS model excludes the constant term and includes seasonal dummy variables and the habit persistence variable, modelled as lagged expenditure on the fats and oils group (denoted by  $\Delta$ lagX in the tables summarizing these results).

| Models                                 | Log Likelihood<br>Value | LR Test<br>Statistic Value | Number of<br>Restrictions | $\chi_{3}^{2}$ at 5% |
|--|-------------------------|----------------------------|---------------------------|----------------------|
| With time and habit variables          | 508.958                 |                            |                           |                      |
| Without habit variables $\Delta lag X$ | 503.768                 | 10.38                      | 3                         | 7.815                |
| Without time trend (no constant)       | 508.897                 | 1.103                      | 3                         | 7.815                |

Table 14: Likelihood Ratio Tests for Time Trend and Habit Formation, Fats and Oils Group

The estimated coefficients and their standard errors for each equation in the system, with restrictions imposed, are presented in Table 12. Standard errors are higher than for the milk and other beverages group,

reflecting the problem of multicollinearity that affects the data set for fats and oils, arising from correlation between the price series for cooking/salad oil with both margarine and shortening. Deletion from the system of shortening, a minor item in consumption, did not improve the estimates. Margarine and cooking/salad oil are considered to be sufficiently important consumption items that deletion of either of these would constitute misspecification of the demand system for fats and oils. Habit formation evidently affects the demand for butter and margarine. Seasonal variation in consumption is significant for all four fat and oil products. The goodness of fit, as listed in Table 13, is not high; it is not unusual to find this for share models fitted in first difference form (Moschini and Moro, 1993).

Marshallian price elasticities and expenditure elasticities for each commodity are calculated at their sample means and are listed in Table 15. The estimated expenditure elasticities are highly significant, but the standard errors of price elasticities are relatively high, a consequence of the multicollinearity noted above. The own price elasticity estimates suggest that butter and salad oil are price-elastic and margarine and shortening are price-inelastic. The positive cross-price elasticities indicate substitute relationships between butter and cooking/salad oil as well as butter and shortening. In contrast, complementary relationships apply between the other pairs of fats and oils. The tendency for complementarity to be exhibited from aggregate consumption patterns of butter and margarine appears counter intuitive to the common perception of these as substitute products for many individual consumers or in many uses. However, numbers of other studies have found indications of complementarity between butter and margarine in various countries (Pitts and Herlihy 1982). Estimates of negative cross-price elasticities for butter and margarine consumption in Canada based on Canadian data are consistently reported by Goddard and Amuah (1989) and are also reported by Chang and Kinnucan (1991, 1992). Chang and Kinnucan only report positive cross-elasticities estimates for Canadian butter and margarine from single-equation models.

Following Pitt and Herlihy, a possible hypothesis that may be applied to explain the apparent complementarity between butter and margarine is that households may tend to spend a fixed amount of

| Quantity          |           |           | Price Variable       | S          |             |
|-------------------|-----------|-----------|----------------------|------------|-------------|
| Variables         | Butter    | Margarine | Cooking/Salad<br>Oil | Shortening | Expenditure |
| Butter            | -1.1115** | -0.1948   | 0.0739               | 0.1392     | 1.0932**    |
|                   | (0.3802)  | (0.2693)  | (0.1907)             | (0.1668)   | (0.0389)    |
| Margarine         | -0.2192   | -0.2745   | -0.0013              | -0.3510    | 0.8460**    |
|                   | (0.4882)  | (0.5586)  | (0.3646)             | (0.2769)   | (0.0559)    |
| Cooking/Salad Oil | 0.4257    | -0.0578   | -1.3368              | -0.0574    | 1.0262**    |
|                   | (0.9989)  | (1.0509)  | (1.1920)             | (0.7254)   | (0.1067)    |
| Shortening        | 1.7027    | -2.1750   | -0.1043              | -0.2709    | 0.8475**    |
|                   | (1.8789)  | (1.7158)  | (1.5570)             | (1.7284)   | (0.1936)    |

Table 15: Fats and Oils, Marshallian Price Elasticities and Expenditure Elasticities at the Sample Means <sup>1</sup> (1978Q1-1994Q1)

expenditure on fats and oils. If the price of margarine increases, since its own price elasticity of demand is -0.25, the proportional decline in margarine consumption is evidently less than its proportional increase in price. Thus, although the quantity consumed will have fallen, the expenditure on margarine will increase. If the household budget for fats and oils tends to be fixed, a decrease in expenditure on one or more of the other commodities in the system will be observed. In the case of this study, the cross-price elasticities between margarine and the other fats and oils in the group are all negative, indicating that expenditure on each item falls. The implications of price increases for butter are somewhat different, in view of the price-elastic estimate of demand for this commodity. With an increase in the price of butter, the consumption decrease for this item is proportionately greater than the price increase. Thus expenditure on butter declines, enabling an increase in expenditure on other fats and oils. If there are only two commodities in the demand system, for example, butter and margarine, margarine necessarily must substitute for butter. With more than two commodities, the released expenditure is available for distribution among all or some of the other items in the system. From the results of this study, such increases in expenditure occur for cooking/salad oil and shortening, rather than margarine. Alternatively, the existence of negative cross-price elasticity estimates for butter and margarine may simply reflect the feature that many households may buy both these commodities.

The estimates in Table 15 also indicate that the demand for cooking/salad oil and shortening increases by a much larger percentage when the price of butter increases than is the case for the change in consumption of butter when the prices of cooking/salad oil and shortening change. That is, amongst these substitute products, salad oil and shortening apparently substitute more for butter than vice versa. Butter and cooking/salad oil are expenditure-elastic products, but margarine and shortening are relatively expenditure inelastic. Compared to the results from other studies, the own price elasticity estimates tend to be somewhat higher for butter and lower for margarine than were reported by Hassan and Johnson (based on data previous to 1973) and Goddard and Amuah (on data from 1973 to 1986). The expenditure elasticity estimates are generally comparable to those reported by Goddard and Amuah. As is generally the case for expenditure elasticities, these are higher than income elasticity estimates such as by Hassan and Johnson (1976).

## System Three: Dairy Dessert and Related Products

The LAIDS model which best explains consumer's behaviour for dairy dessert and related products, a group that includes ice cream, yogurt, cottage cheese and cream, includes dynamics and quarterly dummy variables. Time trend and habit formation appear in the forms of logt and logq <sub>i,t-1</sub>, respectively. Most of the estimated coefficients in Table 16 are significant. The tests of goodness of fit and the D-W tests reported in Table 17 are satisfactory. The LR test results in Table 18 favour the inclusion of both time trend and habit formation variables. Yogurt, in particular, has followed an increasing trend in consumption and appears to exhibit habit persistence. Demand for these products varies seasonally; this is particularly evident for ice cream and yogurt. Of the 16 price elasticity estimates listed in Table 19, 4 are significant at the 10% level, and 6 are significant at the 5% level. All the products are price-inelastic. Yogurt is relatively more price-

| Variable          | Parameter               | (1)<br>Ice Cream        | (2)<br>Yogurt           | (3)<br>Cottage<br>Cheese | (4)<br>Cream            |
|-------------------|-------------------------|-------------------------|-------------------------|--------------------------|-------------------------|
| logp <sub>1</sub> | $\gamma_{i}$            | 0.09811<br>(0.07382)    | -0.10428*<br>(0.06254)  | -0.04989<br>(0.03403)    | 0.05606<br>(0.07149)    |
| $logp_2$          | $\gamma_{i2}$           | -0.10428*<br>(0.06254)  | 0.07209<br>(0.09792)    | 0.10112**<br>(0.04985)   | -0.06893<br>(0.07759)   |
| logp <sub>3</sub> | $\gamma_{i3}$           | -0.04989<br>(0.03403)   | 0.10112**<br>(0.04985)  | 0.06369<br>(0.04511)     | -0.11492**<br>(0.03604) |
| $logp_4$          | $\gamma_{i4}$           | 0.05606<br>(0.07149)    | -0.06893<br>(0.07759)   | -0.11492**<br>(0.03604)  | 0.12779<br>(0.10342)    |
| log(X/P*)         | $eta_{i}$               | 0.09576<br>(0.06067)    | 0.18507**<br>(0.06207)  | -0.03390<br>(0.02655)    | -0.24693**<br>(0.07860) |
| $logq_{i,t-1}$    | $\theta_{i}$            | 0.01591<br>(0.01737)    | 0.02861**<br>(0.00989)  | -0.00254<br>(0.00353)    | -0.00863<br>(0.01645)   |
| DM <sub>2</sub>   | $\lambda_{\mathrm{i}2}$ | 0.05165**<br>(0.00853)  | -0.05829**<br>(0.00986) | 0.00001<br>(0.00402)     | 0.00663<br>(0.01169)    |
| DM <sub>3</sub>   | $\lambda_{\mathrm{i}3}$ | 0.04251**<br>(0.00872)  | -0.06851**<br>(0.00856) | -0.00060<br>(0.00354)    | 0.02660**<br>(0.01149)  |
| $\mathrm{DM}_4$   | $\lambda_{\mathrm{i4}}$ | -0.02231**<br>(0.00873) | -0.05235**<br>(0.00455) | -0.00367**<br>(0.00184)  | 0.07833**<br>(0.00954)  |
| log(t)            | $\delta_{i}$            | -0.02211**<br>(0.00355) | 0.01950**<br>(0.00400)  | -0.01064**<br>(0.00199)  | 0.01326**<br>(0.00524)  |
| Constant          | $lpha_{ m i}$           | -0.00647<br>(0.14485)   | -0.28861*<br>(0.14870)  | 0.19890**<br>(0.06345)   | 1.09620**<br>(0.18656)  |

Table 16: Estimated Coefficients and Standard Errors for Dairy Dessert and Related Products <sup>1</sup> (1984Q4-1993Q4)

| Dependent Variables | Ice Cream | Yogurt | Cottage |
|---------------------|-----------|--------|---------|
| R <sup>2</sup>      | 0.9732    | 0.9138 | 0.9488  |
| D-W                 | 1.6896    | 1.5052 | 1.927   |

Table 17: Goodness of Fit and Durbin-Watson Test Results for Individual Equations, Dairy Dessert and Related Products

Table 18: Likelihood Ratio Tests for Time Trend and Habit Formation, Dairy Dessert and Related Products

| Model                                 | Log Likelihood<br>Value | LR Test<br>Statistics | Number of Restrictions | $\chi_3^2$ at 5% |
|---------------------------------------|-------------------------|-----------------------|------------------------|------------------|
| With time and habit variables         | 420.344                 |                       |                        |                  |
| Without habit variable $logq_{i,t-1}$ | 416.313                 | 8.062                 | 3                      | 7.815            |
| Without time trend log t              | 395.965                 | 48.758                | 3                      | 7.815            |

Table 19: Dairy Dessert and Related Products, Marshallian Price and Expenditure Elasticities at the Sample Means<sup>1</sup> (1994Q4-1993Q4)

| Quantity  |           | Price Variables |           |           |             |  |  |  |
|-----------|-----------|-----------------|-----------|-----------|-------------|--|--|--|
| Variables | Ice Cream | Yogurt          | Cottage   | Cream     | Expenditure |  |  |  |
| Ice cream | -0.6241*  | -0.5895*        | -0.2788*  | 0.0319    | 1.4604**    |  |  |  |
|           | (0.3615)  | (0.3233)        | (0.1696)  | (0.3165)  | (0.2917)    |  |  |  |
| Yogurt    | -0.7462** | -0.8083         | 0.4468*   | -0.8596** | 1.9673**    |  |  |  |
|           | (0.3303)  | (0.5487)        | (0.2631)  | (0.3152)  | (0.3244)    |  |  |  |
| Cottage   | -0.5071   | 1.2738**        | -0.2121   | -1.1533** | 0.5987*     |  |  |  |
| Cheese    | (0.4065)  | (0.6005)        | (0.5433)  | (0.3620)  | (0.3142)    |  |  |  |
| Cream     | 0.2081    | -0.0420         | -0.1822** | -0.5055** | 0.5216**    |  |  |  |
|           | (0.1489)  | (0.1670)        | (0.0734)  | (0.1650)  | (0.1523)    |  |  |  |

responsive than other items in this group and cottage cheese is the least price-responsive. Strong substitute relationships are found between yogurt and cottage cheese and are suggested for ice cream and cream although these coefficients are not significant. Complementary relationships are evident for ice cream and yogurt and also for ice cream and cottage cheese as well as for yogurt and cream. Complementarity also applies for cottage cheese and ice cream. All the expenditure elasticities are significant. The demand for ice cream and yogurt is expenditure elastic; the estimates for cottage cheese and cream are somewhat lower. No other comparison estimates are available for these particular individual dairy products.

# System Four: Cheese and Apparent Substitutes

Commodities in this group include cheddar cheese, the category of other or specialty cheese (which relates primarily to mozzarella cheese, the largest item of other/specialty cheese consumed in Canada) and other protein products, specifically eggs, beef, pork and chicken. We initially and unsuccessfully tried to treat processed cheese, which is included in cheddar cheese, as a separate commodity.

The data for this group are best described by the first difference version of the linear AIDS model which incorporates a time trend, habit formation and seasonality. Specifically, the importance of the time trend is implied by the statistical significance of the constant term and habit persistence is modelled best by lagged expenditure on cheese and apparent substitutes (denoted by  $\Delta$ lagX). The estimated coefficients for the period 1984Q4 to 1993Q4 are displayed in Table 20. Goodness of fit and Durbin-Watson test results are indicated in Table 21. Multicollinearity is evident in the price series for this group of commodities. Seasonality in demand applies for the commodities in this system. The results of the LR test for the existence of dynamics, given in Table 22, indicate that in this system, time trend is significant at the 5% level and the variable representing habit formation is significant at about 10%. The trends have been positive in consumption of other cheese and chicken and negative for beef. The habit formation variable is significant for other cheese, eggs and chicken.

As shown in Table 23, all the expenditure elasticities are highly significant. Cheddar cheese, other

| Variable             | Parameter              | (1)<br>Cheddar<br>Cheese | (2)<br>Other<br>Cheese  | (3)<br>Eggs             | (4)<br>Beef            | (5)<br>Pork             | (6)<br>Chicken          |
|----------------------|------------------------|--------------------------|-------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| $\Delta logp_1$      | $\gamma_{\mathrm{i}1}$ | 0.02440<br>(0.10812)     | 0.04153<br>(0.10765)    | 0.00681<br>(0.02214)    | -0.10660*<br>(0.06397) | 0.00730<br>(0.04058)    | 0.02657<br>(0.03118)    |
| $\Delta logp_2$      | $\gamma_{i2}$          | 0.04153<br>(0.10765)     | -0.02192<br>(0.12295)   | -0.00441<br>(0.02580)   | 0.11107<br>(0.07282)   | -0.07247*<br>(0.03780)  | -0.05382*<br>(0.02994)  |
| $\Delta logp_3$      | $\gamma_{i3}$          | 0.00681<br>(0.02214)     | -0.00441<br>(0.02580)   | 0.02577**<br>(0.01023)  | -0.01642<br>(0.01124)  | 0.00029<br>(0.00683)    | -0.01205*<br>(0.00660)  |
| $\Delta logp_4$      | $\gamma_{i4}$          | -0.10660*<br>(0.06397)   | 0.11107<br>(0.07282)    | -0.01642<br>(0.01124)   | 0.04123<br>(0.14231)   | -0.01151<br>(0.07591)   | -0.01777<br>(0.04294)   |
| $\Delta logp_5$      | $\gamma_{i5}$          | 0.00730<br>(0.0406)      | -0.07247*<br>(0.0378)   | 0.00029<br>(0.0068)     | -0.01151<br>(0.0759)   | 0.06818<br>(0.0646)     | 0.00820<br>(0.0266)     |
| $\Delta logp_6$      | $\gamma_{i6}$          | 0.02657<br>(0.03118)     | -0.05382*<br>(0.02994)  | -0.01205*<br>(0.00660)  | -0.01777<br>(0.04294)  | 0.00820<br>(0.02663)    | 0.04886*<br>(0.02806)   |
| $\Delta \log(X/P^*)$ | $\beta_{i}$            | 0.00819<br>(0.00830)     | 0.01125<br>(0.00741)    | -0.00324**<br>(0.00120) | -0.00861<br>(0.01476)  | 0.00348<br>(0.01177)    | -0.01107**<br>(0.00506) |
| $\Delta lag(X)$      | $\theta_{\rm i}$       | -0.00023<br>(0.00038)    | -0.00060**<br>(0.00034) | 0.00012**<br>(0.00006)  | 0.00044<br>(0.00068)   | -0.00021<br>(0.00054)   | 0.00049**<br>(0.00023)  |
| $\Delta DM_2$        | $\lambda_{i2}$         | 0.00401*<br>(0.00239)    | -0.00152<br>(0.00216)   | -0.00036<br>(0.00036)   | 0.02507**<br>(0.00424) | -0.03020**<br>(0.00332) | 0.00299**<br>(0.00151)  |
| $\Delta DM_3$        | $\lambda_{i3}$         | -0.00017<br>(0.00322)    | 0.00980**<br>(0.00288)  | -0.00037<br>(0.00049)   | 0.01327**<br>(0.00589) | -0.02222**<br>(0.00485) | -0.00031<br>(0.00200)   |
| $\Delta DM_4$        | $\lambda_{i4}$         | 0.00010<br>(0.00286)     | 0.01557**<br>(0.00254)  | 0.00218**<br>(0.00044)  | -0.00691<br>(0.00504)  | -0.00043<br>(0.00412)   | -0.01051**<br>(0.00174) |
| Constant             | $\alpha_{i}$           | 0.00032<br>(0.00117)     | 0.00178*<br>(0.00105)   | -0.00025<br>(0.00017)   | -0.00282<br>(0.00208)  | -0.00010<br>(0.00166)   | 0.00106<br>(0.00071)    |

Table 20: Estimated Coefficients for Cheese and Apparent Substitutes <sup>1</sup> (1984Q4-1993Q4)

| Table 21: Goodness of Fit and Durbin-Watson Test Results for Individual Equations, Cheese and Apparent |
|--|
| Substitutes  |

| Dependent Variables | Cheddar<br>Cheese | Specialty<br>Cheese | Eggs   | Beef   | Pork   |
|---------------------|-------------------|---------------------|--------|--------|--------|
| R <sup>2</sup>      | 0.2552            | 0.6097              | 0.8689 | 0.6559 | 0.7954 |
| DW                  | 2.7384            | 2.8218              | 2.7044 | 3.1112 | 2.623  |

| Model                                  | Log<br>Likelihood<br>Value | LR Test<br>Statistics | Number of<br>Restrictions | $\begin{array}{r} \chi_5^2\\ \text{at 10\%} \end{array}$ | $\chi_5^2$ at 5% |
|--|----------------------------|-----------------------|---------------------------|--|------------------|
| With time and habit variables          | 749.167                    |                       |                           |  |                  |
| Without habit variables $\Delta lag X$ | 744.637                    | 9.06                  | 5                         | 9.24   | 11.07            |
| Without time trend (constant term)     | 743.590                    | 11.154                | 5                         | 9.24   | 11.07            |

Table 22: Likelihood Ratio Tests for Time Trend and Habit Formation, Cheese and Apparent Substitutes

Table 23: Cheese and Apparent Substitutes, Marshallian Price and Expenditure Elasticities at the Sample Means<sup>1</sup> (1984Q4-1993Q4)

|                       | Price Variables   |                 |          |           |           |           |              |
|-----------------------|-------------------|-----------------|----------|-----------|-----------|-----------|--------------|
| Quantity<br>Variables | Cheddar<br>Cheese | Other<br>Cheese | Eggs     | Beef      | Pork      | Chicken   | Expenditures |
| Cheddar               | -0.6597           | 0.5807          | 0.0927   | -1.5635*  | 0.0726    | 0.3602    | 1.1170**     |
| Cheese                | (1.5435)          | (1.5389)        | (0.3162) | (0.9112)  | (0.5834)  | (0.4448)  | (0.1186)     |
| Other                 | 0.3849            | -1.2183         | -0.0457  | 1.0120    | -0.7133** | -0.5258*  | 1.1062**     |
| Cheese                | (1.0164)          | (1.1627)        | (0.2437) | (0.6855)  | (0.3599)  | (0.2824)  | (0.0700)     |
| Eggs                  | 0.1825            | -0.1054         | -0.3283  | -0.3964   | 0.0303    | -0.2986*  | 0.9159**     |
|                       | (0.5739)          | (0.6696)        | (0.2654) | (0.2906)  | (0.1785)  | (0.1708)  | (0.0310)     |
| Beef                  | -0.3022*          | 0.3193          | -0.0459  | -0.8738** | -0.0262   | -0.0466   | 0.9754**     |
|                       | (0.1825)          | (0.2081)        | (0.0320) | (0.4043)  | (0.2180)  | (0.1226)  | (0.0421)     |
| Pork                  | 0.0261            | -0.2691*        | 0.0006   | -0.0470   | -0.7516** | 0.0282    | 1.0129**     |
|                       | (0.1499)          | (0.1401)        | (0.0252) | (0.2794)  | (0.2400)  | (0.0985)  | (0.0435)     |
| Chicken               | 0.1665            | -0.3206*        | -0.0708* | -0.0846   | 0.0682    | -0.6914** | 0.9326**     |
|                       | (0.1899)          | (0.1826)        | (0.0402) | (0.2607)  | (0.1632)  | (0.1708)  | (0.0308)     |

the most price-inelastic product of the group. Comparison of price elasticity estimates for this group with those from the studies by Hassan and Johnson (1976) and Moschini and Moro (1993) shows generally comparable results, although the price elasticity estimate for eggs from this study is somewhat higher, but still relatively price-inelastic. Moschini and Moro's price-elasticity estimate for cheese is for cheddar cheese alone, and is slightly lower (at -0.55) than the estimate of -0.66 of this study. The earlier estimate for cheese by Hassan and Johnson however, relates to the aggregate of all cheeses and is somewhat higher (at -0.86) than Moschini and Moro's estimate for cheddar cheese, a feature that accords with the indication from this study that the demand for other (specialty) cheese exhibits more price responsiveness than does the demand for cheddar cheese. The two cheese types appear to substitute for each other. Cheddar cheese appears to be complementary in consumption with beef but a consumption substitute for eggs, pork and chicken, while other cheese appears to relate to these four high protein products in the opposite manner to cheddar cheese; however, these cross-price elasticity estimates are not significant.

## The Results for Skim Milk Powder

The estimation of price and income elasticity demand parameters for skim milk powder (SMP) poses particular problems. These problems are not unexpected in view of certain characteristics of the Canadian market and the data series for this product. These include the highly regulated market for this product, the traditional nature of skim milk powder production as a residual joint product with butter; and the fact that prices and stocks of skim milk powder at the wholesale level reflect administered target floor prices and market clearing activities that are put into effect by the Canadian Dairy Commission. Further, there are apparent inconsistencies in the data series available for skim milk powder, as shown by the extensive variability in per capita disappearance data, especially in earlier years and the indication of poor data quality shown in two instances of apparent negative disappearance (Figure 21).



Figure 21: Quarterly Canadian Per Capita Disappearance of Skim Milk Powder, Kilograms Per Person

Preliminary estimation included skim milk powder in the "Fluid Milks and Related Beverages" group. This increased the number of violations of revealed preference and did not give a negative estimate of own price elasticity for skim milk powder. Anomalous results were also found when skim milk powder was assessed as a potential member of two other dairy product groups, specifically, cheeses and dairy desserts. In each instance the inclusion of skim milk powder introduced problems in the estimated results for these systems.These problems were typically counter-theoretic skim milk powder price elasticity estimates and unstable results. It is concluded that skim milk powder is not appropriately included in any of the four dairy demand subsystems that are identified in this study. It may be that skim milk powder and other dairy proteins should appropriately be viewed as a fifth dairy demand subsystem but price series for related products such as whey and casein are not available. Thus, given current data series and for the reasons outlined above, system estimation was not possible for this commodity. It was, therefore, necessary to pursue the process of single equation estimation to analyse demand for skim milk powder.

From the theory of consumer behaviour, consumer's demand for a commodity is expected to depend on the prices of the available commodities and total expenditure. Based on the concept of weak separability and the related process of two-stage budgeting, it is assumed that the demand for skim milk powder is only affected by the prices of food products and total expenditure on foods. Thus:

$$Q_{SMP} = f(P_{SMP}, P_1, \cdots, P_n, P_f, E_f)$$
(18)

where  $Q_{smp}$  and  $P_{smp}$  are the per capita disappearance and price of skim milk powder, E f is per capita expenditure on food including non-alcoholic beverages, P 1, ... P denote the prices of the dairy and substitute products concluded to be relevant in the preceding analyses of dairy products and related foods and P denotes the price of other food. The consumer price index for food and non-alcoholic beverages is used as a proxy for P f. Data for the period from 1984Q1 to 1993Q4 are used in order to exclude the two anomalous data observations of negative per capita disappearance. A double-logarithmic functional form is chosen as the single-equation demand function specification.

The process of estimation started with the inclusion of prices for all 22 of the dairy and related products specified in the preceding analyses. These were then reduced, one at a time, dropping each time the least significant price variable until the prices of all remaining commodities were significant. This procedure gave two related product prices, the price of chicken,  $P_{ck}$ , and the price for other food,  $P_f$ , as relevant related products affecting the demand for skim milk powder. Since major uses of skim milk powder are as a milk protein in a variety of processed foods and likely substitutes for this milk protein are other food protein sources, such as whey powder and casein (for which time series data on prices and consumption are

not available) it can be concluded that the price of chicken is the best available proxy variable, for which data are available, of prices of protein substitutes to skim milk powder.

Two variants of the basic single-equation model of demand for skim milk powder are tested. No significant seasonality is found in the demand for skim milk powder and thus seasonal dummy variables are not included in this model. Based on the observation of an apparent decline in the per capita consumption data for skim milk powder from 1990 (Figure 21) a dummy variable DD, defined as one for the period following 1990Q1 and zero elsewhere, is added to the intercept of the model. This variable is significant, suggesting that there is a structural change in the consumption data for skim milk powder from 1990 onwards. It is hypothesized that this apparent structural change is related to changes in the administrative support procedures of the Canadian Dairy Commission (CDC). Specifically, the Canadian Milk Supply Management Committee of CDC reduced national market sharing quota by 3% in January 1990 and by a further 3% in August 1991.

First order autocorrelation was apparent in initial testing of the model; this problem is reduced with the addition of a single-period lagged dependent variable, LQ <sub>smp</sub>, to the explanatory variables, based on the hypothesis that technical or institutional rigidities hamper the adjustment of purchases of skim milk powder to desired levels. The resulting first specification of the demand model includes, in addition to skim milk powder price, single-period lagged per capita disappearance LQ <sub>smp</sub>, P<sub>ck</sub>, P<sub>f</sub>, E<sub>f</sub> and the dummy variable DD, as the hypothesized explanatory variables. This is estimated using the ordinary least squares procedure of SHAZAM. The results are in Table 24.

One basic property of well behaved demand functions is that these exhibit homogeneity of degree zero in prices and income. That is, when all prices and total expenditure change by the same proportion, there is no change in quantity demanded. The results of the first specification, in Table 24, are tested for homogeneity. This property requires that the sum of the own-price, cross-price and income elasticities for skim milk powder add to zero. The test result indicates that the sum of the four coefficients is not significantly

Table 24: Results of Two Specifications of the Single Equation Model of Demand for Skim Milk Powder

| Specification 1:  |
|---|
| $\begin{aligned} Q_{smp} &= -14.266 - 0.2343 LQ_{smp} - 1.3435 P_{smp} + 3.5036 P_{ck} - 5.0087 P_{f} + 1.9556 E_{f} - 0.4808 DD. \\ & (6.759) \ (0.136) \ & (2.223) \ & (1.431) \ & (3.215) \ & (1.123) \ & (0.20) \ & s.e. \end{aligned}$                               |
| $R^2 = 0.5134,$   |
| Specification 2:  |
| $ \begin{aligned} Q_{smp} &= -10.188 \ \text{-}0.1869 LQ_{smp} \ \text{-}0.4627 (P_{smp}/P_{f}) \ \text{+}2.390^{**} (P_{ck}/P_{f}) \ \text{+}1.8121 (E_{f}/P_{f}) \ \text{-}0.6658^{**} DD. \\ (12.23) \ (0.134) \ (2.156) \ (1.196) \ (1.139) \ (0.149) \end{aligned} $ |
| $R^2 = 0.5516$ ,  |

different from zero. In addition to providing some support for the model, confirmation that the property of homogeneity of degree zero holds also confirms that the demand for skim milk powder can be specified as a function of relative prices and real expenditure and that parameter estimates will not be biased by deflation. The deflator is chosen to be  $P_f$ , in order to conserve degrees of freedom. The consequent preferred second specification of the demand function for skim milk powder is:

$$\log(Q_{SMP}) = \alpha + \beta \log(Q_{SMP-1})_{t-1} + \gamma_1 \log(P_{SMP}/P_f) + \gamma_2 \log(P_{CK}/P_f) + \gamma_3 \log(E_f/P_f) + \delta DD + u_t.$$
 (19)

where  $\gamma_1$ ,  $\gamma_2$  and  $\gamma_3$  are, respectively, the estimates of own price elasticity of skim milk powder, the cross price elasticity of skim milk powder with respect to chicken price and the skim milk powder expenditure elasticity. Based on the property of homogeneity, the cross price elasticity of demand for skim milk powder with respect to  $P_f$  can be calculated as  $\sum_{1}^{3} \gamma_i$ . The estimates of Equation 19 are in Table 24. Auxiliary tests indicate that the problem of multicollinearity, which is apparent for the first specification, is much reduced. The standard error of the coefficient on the own price variable is higher and the R<sup>-2</sup> is lower than desired but the equation is relatively stable, yields sensible results and better explains variation in per capita disappearance of skim milk powder than any other approach that we assessed.

From these results the demand for skim milk powder is price inelastic--the estimated own price elasticity

of demand is -0.46. If inclusion of the lagged dependent variable into this model is taken into account to calculate an estimate of the long-run elasticity of demand, the long-run equilibrium own-price elasticity estimate is somewhat lower, based on -0.463/(1+0.187)=-0.39. These estimates are reasonably consistent with the own-price elasticity parameter reported in 1976 by Hassan and Johnson for skim milk powder (-0.19), since it can be expected that current estimates of the absolute value of this parameter will exceed much earlier estimates as changes in food processing technology over the past two decades have widened the range of dairy food protein substitutes. Nonetheless, demand for skim milk powder is relatively priceinelastic. The expenditure elasticity for skim milk powder from this study is 1.1, implying that a one percent rise in total expenditure on food and non-alcoholic beverages will be associated with an increase in skim milk powder expenditure by 1.1 percent. Recognizing that expenditure elasticity estimates tend to exceed income elasticity measures, there appears to have been an increase in expenditure (income) elasticity of demand for skim milk powder, relative to the results reported in 1976 by Hassan and Johnson. This may have arisen from an increasing use of skim milk powder as an input in the processing of manufactured and specialty food items. It can be hypothesized that this tendency may also underly the relatively large expenditure-elasticity estimate for concentrated milk that was obtained from the results for the first commodity sub-group.

## VII. Summary of Conclusions and Suggestions for Further Research

The purpose of this study is to derive a set of updated and disaggregated estimates of demand for major dairy products in a manner consistent with the economic theory of consumer behaviour. To this effect, four weakly separable groupings of major dairy products and related foods are specified. These are milk and other beverages, fats and oils, dairy dessert and related products and cheeses and apparent substitutes. Skim milk powder is assessed not to be a member of any of these weakly separable groups; it is hypothesized to be a member of a fifth dairy subgroup of dairy protein products but since data are only available for one of these, skim milk powder, it was necessary to follow a single-equation approach to

estimation of demand parameters for this product.

The appropriateness of each product grouping was assessed by a two-stage test. Each subgroup was first tested, using non-parametric tests of the axioms of revealed preference, as a means of inferring whether or not choices within each subgrouping are consistent with constrained utility maximization. Second, parametric assessment of each subgroup gave further evidence regarding the appropriateness of the groupings in terms of whether the estimated demand parameters are relatively stable and plausible. Based on satisfactory performance in these tests, parametric analyses for each subgroup were conducted using the linearized version of the almost ideal demand system, incorporating also appropriate seasonality and habit formation variables for each subgroup.

The estimates of own-price, cross-price and expenditure elasticities of demand are presented in the preceding Tables 11, 15, 19, 23 and 24. These are discussed in the earlier sections of the report. Multicollinearity affects two groups, fats and oils and cheese and apparent substitutes. Under these circumstances, the estimated elasticities may still provide accurate forecasts if the pattern of interrelationship among the affected prices is the same in the forecast period as in the sample period (Judge *et al*, 1985). In general the price elasticity estimates seem plausible. Signs on the own-price elasticity estimates are as expected; the magnitudes appear to be reasonable. As expected, relatively few of the specified foods are price-elastic. Butter, cooking/salad oil and other cheese appear to be in this category. Relatively more of the items are relatively expenditure elastic. In general, however, the expenditure elasticities generated from the approaches of this study are, as expected, rather higher than the income elasticities generated from a full demand system, such as Hassan and Johnson (1976) or Moschini and Moro (1993). A summary of own-price and expenditure elasticities is given in Table 25.

| Product           | Own-Price Elasticity | Expenditure Elasticity |
|-------------------|----------------------|------------------------|
|                   |                      | oup I                  |
| Whole Milk        | -0.59**              | 0.06                   |
|                   | (0.18)               | (0.07)                 |
| Low-Fat Milk      | -0.11                | 0.06                   |
|                   | (0.10)               | (0.07)                 |
| Soft Drink        | -0.98**<br>(0.15)    | 1.79**<br>(0.20)       |
| Coffee and Tea    | -0.41**              | 1.28**                 |
| conce and rea     | (0.14)               | (0.29)                 |
| Drange Juice      | -0.58**              | -0.15                  |
|                   | (0.16)               | (0.77)                 |
| Concentrated Milk | -0.78                | 1.91                   |
|                   | (1.14)               | (1.39)                 |
|                   | Gro                  | up II                  |
| Butter            | -1.11**              | 1.09**                 |
|                   | (0.38)               | (0.04)                 |
| Margarine         | -0.28                | 0.85**                 |
|                   | (0.56)               | (0.06)                 |
| Cooking/Salad Oil | -1.34<br>(1.19)      | 1.03**<br>(0.11)       |
| Shortening        | -0.27                | 0.85**                 |
| shortening        | -0.27<br>(1.73)      | (0.19)                 |
|                   |                      | ıp III                 |
| ce Cream          | -0.62*               | 1.46**                 |
|                   | (0.36)               | (0.29)                 |
| Yogurt            | -0.81                | 1.97**                 |
| C                 | (0.55)               | (0.32)                 |
| Cottage Cheese    | -0.21                | 0.60*                  |
|                   | (0.54)               | (0.31)                 |
| Cream             | -0.51**              | 0.52**                 |
|                   | (0.17)               | (0.15)                 |
|                   |                      | ıp IV                  |
| Cheddar Cheese    | -0.66<br>(1.54)      | 1.12**<br>(0.12)       |
| Other Cheese      | -1.22                | (0.12)                 |
|                   | (1.16)               | (0.07)                 |
| Eggs              | -0.33                | 0.92**                 |
| 00*               | (0.27)               | (0.03)                 |
| Beef              | -0.87**              | 0.98**                 |
|                   | (0.40)               | (0.04)                 |
| Pork              | -0.75**              | 1.01**                 |
|                   | (0.24)               | (0.04)                 |
| Chicken           | -0.69**              | 0.93**                 |
|                   | (0.17)<br>Single 1   | (0.03)                 |
| N                 |                      | Equation               |
| Skim Milk Powder  | -0.46<br>(2.16)      | 1.81<br>(1.14)         |

| Table 25: Summary | of Own | Price and | Expenditure | Elasticity | Estimates <sup>1</sup> |
|-------------------|--------|-----------|-------------|------------|------------------------|
|                   |        |           |             |            |                        |

<sup>1</sup> Standard errors are shown in parentheses.

In the light of the analysis outlined here, there are some areas in which further research work seems warranted. Data availability restricted the disaggregation of fluid milk into two categories, fluid milk and low-fat milk. It is of interest to attempt to disaggregate further the latter category, since patterns of consumption for milk with 2% fat, 1% fat and skim milk (as well as the minor fluid commodities of chocolate milk and butter milk) may vary appreciably in consumption. It may be easier to develop an accurate data set for these commodities at the provincial level rather than the national level, due to the nature of regulation for fluid milk. Similarly, lack of data constrained the analysis of cheese consumption to two categories, cheddar (including processed cheese) and other (specialty) cheese. Disaggregation of the latter category is of interest for policy modelling. It would require disaggregation of the consumption series into mozzarella consumption and other specialty cheese consumption and would also require an appropriate specialty cheese price series. The only feasible source for such a price series would seem to be import data. Assessment of the availability of such a series is recommended.

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# Appendix A

| Period | Whole Milk<br>L | Low-Fat Milk<br>L | Soft Drink<br>L | Orange Juice<br>Kg | Coffee & Tea<br>Kg | Concentrated<br>Milk Kg |
|--------|-----------------|-------------------|-----------------|--------------------|--------------------|-------------------------|
| 1979Q1 | 10.3261         | 15.3220           | 14.1675         | 0.9896             | 1.1865             | 0.5710                  |
| 1979Q2 | 10.2137         | 15.1382           | 17.9119         | 1.0716             | 1.2547             | 1.7525                  |
| 1979Q3 | 10.2840         | 14.8785           | 20.2289         | 0.8731             | 1.2536             | 1.4396                  |
| 1979Q4 | 10.5739         | 15.9345           | 16.9272         | 1.1708             | 1.0985             | 0.5907                  |
| 1980Q1 | 10.1577         | 15.5738           | 13.7541         | 1.0039             | 1.2585             | 1.0000                  |
| 1980Q2 | 9.9910          | 15.3940           | 17.1333         | 1.2369             | 1.2199             | 1.0216                  |
| 1980Q3 | 10.1368         | 15.1956           | 19.6049         | 1.0336             | 0.9065             | 1.6988                  |
| 1980Q4 | 10.2175         | 16.0312           | 15.1637         | 0.8941             | 1.2858             | 1.1408                  |
| 1981Q1 | 9.7877          | 15.7193           | 14.2453         | 1.1911             | 1.4291             | 1.5211                  |
| 1981Q2 | 9.5850          | 15.4807           | 18.2618         | 1.0066             | 1.2844             | 1.1529                  |
| 1981Q3 | 9.7368          | 15.3076           | 19.1299         | 0.9471             | 1.0391             | 2.4421                  |
| 1981Q4 | 9.8824          | 16.3972           | 16.7105         | 1.1456             | 1.3559             | 0.5401                  |
| 1982Q1 | 9.3849          | 16.0643           | 13.0904         | 1.0912             | 1.1862             | 1.4267                  |
| 1982Q2 | 9.2391          | 16.0162           | 18.1306         | 1.1418             | 1.1226             | 1.2930                  |
| 1982Q3 | 9.2050          | 15.7279           | 19.5715         | 0.7825             | 1.0660             | 1.6448                  |
| 1982Q4 | 9.2468          | 16.6079           | 15.7209         | 0.6099             | 1.2215             | 1.0271                  |
| 1983Q1 | 8.7701          | 16.3120           | 13.5021         | 0.9319             | 1.2472             | 1.1925                  |
| 1983Q2 | 8.5523          | 16.1655           | 17.7621         | 0.9183             | 1.0536             | 0.8410                  |
| 1983Q3 | 8.7107          | 16.1636           | 20.8058         | 0.9894             | 1.1061             | 0.9797                  |
| 1983Q4 | 8.8385          | 16.9307           | 17.0358         | 0.7201             | 1.1845             | 1.3623                  |
| 1984Q1 | 8.4667          | 16.9312           | 14.8664         | 1.2545             | 1.2338             | 0.5290                  |
| 1984Q2 | 8.1868          | 16.5255           | 18.2370         | 0.8150             | 1.2786             | 1.1974                  |
| 1984Q3 | 8.0595          | 16.1484           | 21.6640         | 0.6921             | 1.1106             | 0.6435                  |
| 1984Q4 | 8.3388          | 17.1513           | 17.5203         | 0.7666             | 1.2240             | 0.2717                  |
| 1985Q1 | 7.9687          | 16.8236           | 13.3253         | 1.0901             | 1.1044             | 0.9320                  |
| 1985Q2 | 7.6740          | 16.6779           | 22.1066         | 0.7658             | 1.1475             | 0.8004                  |
| 1985Q3 | 7.6512          | 16.5348           | 21.5240         | 0.5792             | 1.1596             | 1.2133                  |
| 1985Q4 | 7.7373          | 17.5504           | 19.2730         | 0.6847             | 1.2742             | 0.8080                  |
| 1986Q1 | 7.5093          | 17.4939           | 15.9495         | 0.8301             | 1.4223             | 0.6055                  |
| 1986Q2 | 7.3117          | 17.2728           | 22.8237         | 0.8368             | 1.0302             | 1.0344                  |
| 1986Q3 | 7.3544          | 17.2004           | 23.1240         | 0.7703             | 1.1375             | 0.9621                  |
| 1986Q4 | 7.4074          | 18.0911           | 19.4283         | 0.9786             | 1.2107             | 0.6520                  |
| 1987Q1 | 7.4246          | 18.0311           | 15.1385         | 0.9430             | 1.1867             | 0.9088                  |
| 1987Q2 | 6.9691          | 17.7944           | 22.6587         | 0.7864             | 1.2970             | 0.9102                  |

Table 1. Quarterly Per Capita Disappearance of Fluid Milks and Related Beverages (1979Q1-1993Q4)

| Period | Whole Milk | Low-Fat Milk | Soft Drink | Orange Juice | Coffee & Tea |         |
|--------|------------|--------------|------------|--------------|--------------|---------|
|        | L          | L            | L          | Kg           | Kg           | Milk Kg |
| 1987Q3 | 7.0217     | 17.6754      | 25.4044    | 0.9794       | 1.1645       | 0.6888  |
| 1987Q4 | 7.1141     | 18.6511      | 20.9484    | 0.9201       | 1.4125       | 0.5324  |
| 1988Q1 | 6.8374     | 18.5531      | 18.4741    | 0.9400       | 1.3833       | 0.6638  |
| 1988Q2 | 6.7037     | 17.9133      | 24.1445    | 0.7144       | 1.1535       | 0.8099  |
| 1988Q3 | 6.6112     | 17.7267      | 25.9650    | 0.8446       | 1.0939       | 0.8389  |
| 1988Q4 | 6.6330     | 18.2517      | 18.2424    | 0.7869       | 1.2021       | 0.6733  |
| 1989Q1 | 6.2207     | 18.1161      | 17.4787    | 0.7792       | 1.1809       | 0.7338  |
| 1989Q2 | 6.0037     | 17.8536      | 24.7896    | 0.8522       | 1.1241       | 0.7513  |
| 1989Q3 | 5.9191     | 17.7442      | 28.0989    | 0.6769       | 1.1312       | 0.6715  |
| 1989Q4 | 6.0527     | 18.3421      | 24.7924    | 0.8796       | 1.3050       | 0.9408  |
| 1990Q1 | 5.7398     | 18.5542      | 15.1336    | 0.7735       | 1.2407       | 0.3141  |
| 1990Q2 | 5.4292     | 18.2088      | 21.4469    | 0.6012       | 1.3461       | 0.6738  |
| 1990Q3 | 5.2781     | 17.6892      | 23.4682    | 0.6845       | 1.2001       | 0.6427  |
| 1990Q4 | 5.4584     | 18.9644      | 19.8845    | 0.7034       | 1.2337       | 0.6996  |
| 1991Q1 | 5.2097     | 18.7080      | 17.1091    | 0.6939       | 1.3014       | 0.7310  |
| 1991Q2 | 4.9092     | 18.4155      | 21.8439    | 0.7365       | 1.2792       | 0.7761  |
| 1991Q3 | 4.8770     | 18.3444      | 25.2036    | 0.7358       | 1.1488       | 0.8013  |
| 1991Q4 | 4.9159     | 19.0064      | 20.5492    | 0.8753       | 1.4117       | 0.8698  |
| 1992Q1 | 4.7679     | 18.9953      | 17.8977    | 0.6560       | 1.3216       | 0.8500  |
| 1992Q2 | 4.5547     | 18.3872      | 24.4867    | 0.8333       | 0.9402       | 0.8637  |
| 1992Q3 | 4.5053     | 17.9955      | 22.8445    | 0.8953       | 1.2502       | 0.8917  |
| 1992Q4 | 4.5722     | 18.7230      | 21.4443    | 1.0010       | 1.3038       | 0.7365  |
| 1993Q1 | 4.4194     | 18.4873      | 18.5992    | 1.0039       | 1.3812       | 0.6713  |
| 1993Q2 | 4.1624     | 17.7963      | 23.3079    | 1.0244       | 1.2579       | 0.7193  |
| 1993Q3 | 4.2471     | 17.8168      | 24.9741    | 0.9597       | 1.2033       | 0.8497  |
| 1993Q4 | 4.3188     | 18.7379      | 20.8975    | 1.1223       | 1.3433       | 0.9067  |

| Period | Whole Milk<br>L | Low-Fat Milk<br>L | Soft Drink<br>L | Orange Juice<br>Kg | Coffee & Tea<br>Kg | Concentrated<br>Milk Kg |
|--------|-----------------|-------------------|-----------------|--------------------|--------------------|-------------------------|
| 1979Q1 | 0.5259          | 0.5089            | 0.6610          | 1.5334             | 11.0078            | 1.3133                  |
| 1979Q2 | 0.5371          | 0.5233            | 0.6892          | 1.6509             | 10.8424            | 1.3673                  |
| 1979Q3 | 0.5510          | 0.5360            | 0.6858          | 1.5478             | 11.2033            | 1.4115                  |
| 1979Q4 | 0.5724          | 0.5581            | 0.6959          | 1.6740             | 12.0605            | 1.4631                  |
| 1980Q1 | 0.5910          | 0.5784            | 0.7343          | 1.6567             | 12.3763            | 1.5293                  |
| 1980Q2 | 0.6105          | 0.5937            | 0.7873          | 1.7047             | 12.2259            | 1.6153                  |
| 1980Q3 | 0.6263          | 0.6132            | 0.8482          | 1.7580             | 12.3011            | 1.6914                  |
| 1980Q4 | 0.6514          | 0.6378            | 0.8696          | 1.6985             | 11.9853            | 1.7380                  |
| 1981Q1 | 0.6876          | 0.6776            | 0.8967          | 1.8063             | 11.7146            | 1.7724                  |
| 1981Q2 | 0.7053          | 0.6963            | 0.9249          | 2.1351             | 11.6244            | 1.8239                  |
| 1981Q3 | 0.7211          | 0.7065            | 0.9655          | 2.1726             | 11.6996            | 1.8828                  |
| 1981Q4 | 0.7369          | 0.7107            | 0.9474          | 2.2345             | 11.5041            | 1.9197                  |
| 1982Q1 | 0.7554          | 0.7217            | 0.9598          | 2.2579             | 11.4590            | 1.9638                  |
| 1982Q2 | 0.7657          | 0.7429            | 1.0230          | 2.3846             | 11.6695            | 2.0669                  |
| 1982Q3 | 0.7722          | 0.7429            | 1.0151          | 2.3581             | 11.6996            | 2.0915                  |
| 1982Q4 | 0.8019          | 0.7752            | 0.9384          | 2.4012             | 11.5342            | 2.1480                  |
| 1983Q1 | 0.8121          | 0.7616            | 0.9880          | 2.4159             | 11.5041            | 2.1872                  |
| 1983Q2 | 0.7889          | 0.7480            | 0.9802          | 2.3701             | 11.3838            | 2.2069                  |
| 1983Q3 | 0.7991          | 0.7624            | 0.9474          | 2.3908             | 11.5642            | 2.2486                  |
| 1983Q4 | 0.8084          | 0.7684            | 0.9350          | 2.3997             | 11.6394            | 2.2830                  |
| 1984Q1 | 0.8400          | 0.8032            | 0.9824          | 2.4919             | 11.9703            | 2.3247                  |
| 1984Q2 | 0.8623          | 0.8116            | 1.0129          | 2.8589             | 12.3462            | 2.3591                  |
| 1984Q3 | 0.8660          | 0.8116            | 0.9880          | 2.9427             | 12.6018            | 2.3689                  |
| 1984Q4 | 0.8837          | 0.8371            | 0.9362          | 2.9136             | 12.8876            | 2.3615                  |
| 1985Q1 | 0.9106          | 0.8668            | 0.9756          | 3.0337             | 13.1432            | 2.3885                  |
| 1985Q2 | 0.9162          | 0.8456            | 1.0106          | 3.1369             | 13.2334            | 2.3934                  |
| 1985Q3 | 0.9190          | 0.8345            | 1.0896          | 3.1192             | 13.2786            | 2.4155                  |
| 1985Q4 | 0.9227          | 0.8371            | 1.0704          | 2.9679             | 12.9176            | 2.4106                  |
| 1986Q1 | 0.9227          | 0.8413            | 1.1381          | 2.7945             | 14.0305            | 2.4597                  |
| 1986Q2 | 0.9264          | 0.8439            | 1.1302          | 2.5171             | 15.5944            | 2.4548                  |
| 1986Q3 | 0.9329          | 0.8506            | 1.1279          | 2.4254             | 15.5944            | 2.4548                  |
| 1986Q4 | 0.9357          | 0.8549            | 1.1166          | 2.4166             | 14.9177            | 2.4499                  |
| 1987Q1 | 0.9394          | 0.8651            | 1.1866          | 2.5592             | 14.4816            | 2.5039                  |
| 1987Q2 | 0.9422          | 0.8557            | 1.1505          | 2.6999             | 13.3838            | 2.4990                  |
| 1987Q3 | 0.9469          | 0.8651            | 1.1414          | 2.5200             | 12.9327            | 2.5284                  |
| 1987Q4 | 0.9552          | 0.8659            | 1.1223          | 2.7491             | 12.5116            | 2.5284                  |

 Table 2. Quarterly Average Retail Prices For Fluid Milks and Related Beverages (1979Q1-1993Q4)

| Period           | Whole Milk<br>L | Low-Fat Milk<br>L | Soft Drink<br>L | Orange Juice<br>Kg | Coffee & Tea<br>Kg | Concentrated<br>Milk Kg |
|------------------|-----------------|-------------------|-----------------|--------------------|--------------------|-------------------------|
| 1988Q1           | 0.9599          | 0.8685            | 1.2125          | 2.0703             | 12.4064            | 2.5677                  |
| 1988Q1<br>1988Q2 | 0.9794          | 0.8085            | 1.1933          | 2.0705             | 12.4004            | 2.5923                  |
| 1988Q2<br>1988Q3 | 1.0017          | 0.8948            | 1.1933          | 1.9943             | 12.3012            | 2.6389                  |
| -                | 1.0017          | 0.9134            | 1.1017          | 2.0682             | 12.2710            | 2.6291                  |
| 1988Q4           |                 |                   |                 |                    |                    |                         |
| 1989Q1           | 1.0091          | 0.9160            | 1.2046          | 1.8960             | 12.3161            | 2.6659                  |
| 1989Q2           | 1.0110          | 0.9270            | 1.1877          | 1.8512             | 12.3913            | 2.6463                  |
| 1989Q3           | 1.0119          | 0.9312            | 1.1843          | 2.0461             | 12.4214            | 2.6757                  |
| 1989Q4           | 1.0258          | 0.9541            | 1.0704          | 1.8872             | 12.2710            | 2.6831                  |
| 1990Q1           | 1.0361          | 0.9550            | 1.1561          | 3.1511             | 12.3612            | 2.7518                  |
| 1990Q2           | 1.0268          | 0.9490            | 1.1764          | 3.3946             | 12.3612            | 2.8058                  |
| 1990Q3           | 1.0416          | 0.9634            | 1.1493          | 3.3375             | 12.4214            | 2.8181                  |
| 1990Q4           | 1.0621          | 0.9982            | 1.0693          | 3.2219             | 12.2109            | 2.8500                  |
| 1991Q1           | 1.0677          | 0.9991            | 1.2023          | 2.9407             | 12.1507            | 2.9040                  |
| 1991Q2           | 1.0732          | 0.9991            | 1.2091          | 2.8117             | 12.0304            | 2.9310                  |
| 1991Q3           | 1.0779          | 1.0016            | 1.1911          | 2.7586             | 11.8800            | 2.9654                  |
| 1991Q4           | 1.0807          | 0.9982            | 1.1302          | 2.5638             | 11.5492            | 2.9482                  |
| 1992Q1           | 1.0816          | 0.9940            | 1.1200          | 2.5273             | 11.3236            | 2.9703                  |
| 1992Q2           | 1.0853          | 0.9923            | 1.1121          | 2.5643             | 11.2334            | 3.0120                  |
| 1992Q3           | 1.0900          | 0.9999            | 1.1234          | 2.3895             | 11.0379            | 3.0194                  |
| 1992Q4           | 1.0900          | 1.0143            | 1.1493          | 2.2679             | 10.8574            | 3.0317                  |
| 1993Q1           | 1.0667          | 1.0050            | 1.2023          | 2.1613             | 10.8274            | 3.0366                  |
| 1993Q2           | 1.0537          | 0.9948            | 1.1978          | 1.9422             | 10.7823            | 3.0300                  |
| 1993Q2<br>1993Q3 | 1.0537          | 0.9897            | 1.1978          | 1.9422             | 10.7973            | 3.0489                  |
| -                |                 |                   |                 |                    |                    |                         |
| 1993Q4           | 1.0556          | 0.9872            | 1.1764          | 1.9363             | 10.8274            | 3.0710                  |

| Period | Butter<br>Kg | Margarine<br>Kg | Shortening<br>Kg | Cooking/Salad Oil<br>Litre |
|--------|--------------|-----------------|------------------|----------------------------|
| 1978Q1 | 1.2116       | 1.5208          | 0.2025           | 0.3806                     |
| 1978Q2 | 1.0174       | 1.2071          | 0.1790           | 0.3441                     |
| 1978Q3 | 1.0211       | 1.1615          | 0.2327           | 0.3727                     |
| 1978Q4 | 1.2068       | 1.4637          | 0.2941           | 0.3249                     |
| 1979Q1 | 0.9784       | 1.0370          | 0.1065           | 0.3629                     |
| 1979Q2 | 0.9910       | 0.9379          | 0.1078           | 0.4095                     |
| 1979Q3 | 1.0641       | 0.9783          | 0.1350           | 0.5134                     |
| 1979Q4 | 1.3283       | 1.1123          | 0.1206           | 0.5397                     |
| 1980Q1 | 0.9796       | 1.0842          | 0.1852           | 0.5726                     |
| 1980Q2 | 1.1643       | 1.0315          | 0.1691           | 0.3417                     |
| 1980Q3 | 1.1842       | 0.9065          | 0.1962           | 0.3799                     |
| 1980Q4 | 1.0999       | 0.9211          | 0.2030           | 0.3842                     |
| 1981Q1 | 1.0059       | 0.9445          | 0.1155           | 0.3902                     |
| 1981Q2 | 1.0119       | 0.8880          | 0.1368           | 0.4235                     |
| 1981Q3 | 1.1195       | 1.1909          | 0.1698           | 0.3669                     |
| 1981Q4 | 1.1980       | 1.2297          | 0.2703           | 0.3833                     |
| 1982Q1 | 0.9603       | 1.2310          | 0.1987           | 0.3770                     |
| 1982Q2 | 1.0618       | 1.2348          | 0.0978           | 0.3938                     |
| 1982Q3 | 1.0118       | 1.2404          | 0.2394           | 0.3955                     |
| 1982Q4 | 1.1584       | 1.2783          | 0.2107           | 0.3915                     |
| 1983Q1 | 1.0358       | 1.3414          | 0.1312           | 0.3802                     |
| 1983Q2 | 1.0208       | 1.2627          | 0.2089           | 0.4305                     |
| 1983Q3 | 0.9595       | 1.2384          | 0.2495           | 0.3862                     |
| 1983Q4 | 1.2565       | 1.2091          | 0.2637           | 0.3683                     |
| 1984Q1 | 1.0823       | 1.1623          | 0.1595           | 0.3965                     |
| 1984Q2 | 0.9264       | 1.2617          | 0.1986           | 0.3994                     |
| 1984Q3 | 0.9502       | 1.0878          | 0.2318           | 0.3766                     |
| 1984Q4 | 1.2112       | 1.2993          | 0.2493           | 0.3662                     |
| 1985Q1 | 1.0668       | 1.4590          | 0.1804           | 0.4025                     |
| 1985Q2 | 0.8304       | 1.1843          | 0.1806           | 0.3361                     |
| 1985Q3 | 1.0107       | 1.2432          | 0.2077           | 0.4004                     |
| 1985Q4 | 1.0729       | 1.3165          | 0.2349           | 0.3000                     |
| 1986Q1 | 0.8343       | 1.3010          | 0.1228           | 0.3765                     |
| 1986Q2 | 1.0835       | 1.0467          | 0.1878           | 0.3103                     |
| 1986Q3 | 1.0071       | 1.0962          | 0.1746           | 0.3324                     |
| 1986Q4 | 0.8776       | 1.3530          | 0.2369           | 0.3356                     |

Table 3. Quarterly Per Capita Disappearance of Fats and Oils (1978Q1-1994Q1):

| Period           | Butter<br>Kg | Margarine<br>Kg | Shortening<br>Kg | Cooking/Salad Oil<br>Litre |
|------------------|--------------|-----------------|------------------|----------------------------|
| 1987Q1           | 0.8688       | 1.3350          | 0.1160           | 0.3176                     |
| 1987Q2           | 0.9509       | 1.0838          | 0.1246           | 0.3220                     |
| 1987Q2           | 0.9334       | 1.0815          | 0.1240           | 0.3349                     |
| 1987Q4           | 1.0397       | 1.1445          | 0.1741           | 0.4005                     |
| 1988Q1           | 0.9010       | 1.2135          | 0.0851           | 0.3515                     |
| 1988Q2           | 0.8914       | 1.0117          | 0.0935           | 0.3564                     |
| 1988Q3           | 0.8804       | 1.0511          | 0.1393           | 0.3683                     |
| 1988Q4           | 1.0243       | 1.2726          | 0.1956           | 0.3837                     |
| 1989Q1           | 0.7982       | 1.1539          | 0.0987           | 0.3705                     |
| 1989Q1<br>1989Q2 | 0.8587       | 1.0492          | 0.1026           | 0.3139                     |
| 1989Q2           | 0.9085       | 1.0187          | 0.1620           | 0.2775                     |
| 1989Q3           | 0.9085       | 1.1826          | 0.1747           | 0.3251                     |
| 1989Q4<br>1990Q1 | 0.7063       | 1.1714          | 0.0936           | 0.3372                     |
| 1990Q1<br>1990Q2 | 0.7862       | 1.1432          | 0.0930           | 0.3606                     |
| 1990Q2<br>1990Q3 | 0.8314       | 1.1432          | 0.0825           | 0.3249                     |
| 1990Q3<br>1990Q4 | 0.9491       | 1.2623          | 0.1901           | 0.3369                     |
| 1990Q4<br>1991Q1 | 0.6378       | 1.1919          | 0.1596           | 0.3821                     |
| -                | 0.7661       | 1.1919          | 0.0956           | 0.3416                     |
| 1991Q2           |              |                 |                  |                            |
| 1991Q3           | 0.7175       | 1.1974          | 0.2090           | 0.2950                     |
| 1991Q4           | 0.9223       | 1.2106          | 0.2621           | 0.3530                     |
| 1992Q1           | 0.5339       | 1.1931          | 0.1517           | 0.3072                     |
| 1992Q2           | 0.6561       | 1.1407          | 0.1339           | 0.3274                     |
| 1992Q3           | 0.7430       | 1.0967          | 0.2934           | 0.3372                     |
| 1992Q4           | 0.7722       | 1.0645          | 0.3536           | 0.3702                     |
| 1993Q1           | 0.6211       | 1.1137          | 0.2325           | 0.4046                     |
| 1993Q2           | 0.6405       | 0.9888          | 0.0784           | 0.2059                     |
| 1993Q3           | 0.7807       | 1.0121          | 0.2111           | 0.3224                     |
| 1993Q4           | 0.8299       | 1.1108          | 0.1641           | 0.4136                     |
| 1994Q1           | 0.6058       | 1.0511          | 0.1666           | 0.4207                     |

| Period           | Butter<br>Kg     | Margarine<br>Kg  | Shortening<br>Kg | Cooking/Salad Oil<br>Litre |
|------------------|------------------|------------------|------------------|----------------------------|
| 1978Q1           | 2.7848           | 1.5166           | 1.4935           | 1.5602                     |
| 1978Q1<br>1978Q2 | 2.8875           | 1.5210           | 1.4962           | 1.6302                     |
| 1978Q2<br>1978Q3 | 2.9308           | 1.6291           | 1.5380           | 1.7520                     |
| 1978Q3           | 2.9362           | 1.6379           | 1.5882           | 1.7727                     |
| 1978Q4<br>1979Q1 | 3.0497           | 1.6533           | 1.6272           | 1.7883                     |
| 1979Q1<br>1979Q2 | 3.1362           | 1.6643           | 1.6551           | 1.8401                     |
| 1979Q2<br>1979Q3 | 3.2065           | 1.7084           | 1.7275           | 1.8712                     |
| 1979Q3<br>1979Q4 | 3.2822           | 1.7657           | 1.7777           | 1.9023                     |
| 1979Q4<br>1980Q1 | 3.4390           | 1.8054           | 1.8445           | 1.9334                     |
| 1980Q1<br>1980Q2 | 3.5634           | 1.8230           | 1.8863           | 1.9956                     |
| 1980Q2<br>1980Q3 | 3.6986           | 1.8230           | 1.8640           | 1.9930                     |
| 1980Q3<br>1980Q4 | 3.8013           | 1.8539           | 1.8724           | 1.9360                     |
| 1980Q4<br>1981Q1 | 3.8933           | 1.8848           | 1.9448           | 1.9645                     |
| 1981Q1<br>1981Q2 | 4.0555           | 1.8848           | 1.9448           | 1.9645                     |
| 1981Q2<br>1981Q3 | 4.0333           | 1.9008           | 1.9755           | 1.9593                     |
| -                | 4.2177           | 1.8826           | 2.0256           | 1.9595                     |
| 1981Q4           | 4.2826           | 1.8820           |                  | 1.9568                     |
| 1982Q1           |                  |                  | 2.0507           |                            |
| 1982Q2           | 4.4827<br>4.5854 | 1.9267<br>1.9267 | 2.0702<br>2.1594 | 2.0034<br>2.0267           |
| 1982Q3           |                  |                  |                  |                            |
| 1982Q4           | 4.6989           | 1.9553           | 2.1873           | 2.1019                     |
| 1983Q1           | 4.7422           | 1.9597           | 2.2151           | 2.1200                     |
| 1983Q2           | 4.7909           | 1.9421           | 2.1928           | 2.1200                     |
| 1983Q3           | 4.9315           | 1.9377           | 2.2736           | 2.1226                     |
| 1983Q4           | 4.9801           | 1.9994           | 2.3823           | 2.2263                     |
| 1984Q1           | 5.0180           | 2.0854           | 2.5021           | 2.3662                     |
| 1984Q2           | 5.1640           | 2.1471           | 2.4910           | 2.3507                     |
| 1984Q3           | 5.2126           | 2.2816           | 2.5801           | 2.4984                     |
| 1984Q4           | 5.2721           | 2.3808           | 2.5801           | 2.5347                     |
| 1985Q1           | 5.2180           | 2.3896           | 2.6776           | 2.5529                     |
| 1985Q2           | 5.2126           | 2.3786           | 2.7334           | 2.5295                     |
| 1985Q3           | 5.2559           | 2.3675           | 2.7584           | 2.5425                     |
| 1985Q4           | 5.3208           | 2.3499           | 2.7250           | 2.6202                     |
| 1986Q1           | 5.3478           | 2.2661           | 2.7752           | 2.6228                     |
| 1986Q2           | 5.3586           | 2.2154           | 2.7835           | 2.5969                     |
| 1986Q3           | 5.4235           | 2.2066           | 2.8086           | 2.5710                     |
| 1986Q4           | 5.4992           | 2.1295           | 2.7779           | 2.5814                     |

 Table 4. Quarterly Average Retail Prices for Fats and Oils (1978Q1-1994Q1)

| Period | Butter<br>Kg | Margarine<br>Kg | Shortening<br>Kg | Cooking/Salad Oil<br>Litre |
|--------|--------------|-----------------|------------------|----------------------------|
| 1987Q1 | 5.4992       | 2.1074          | 2.7807           | 2.5710                     |
| -      | 5.4884       | 2.1074          | 2.7807           |                            |
| 1987Q2 |              |                 |                  | 2.5347                     |
| 1987Q3 | 5.4992       | 2.0898          | 2.7417           | 2.5217                     |
| 1987Q4 | 5.5046       | 2.0743          | 2.5328           | 2.4958                     |
| 1988Q1 | 5.5479       | 2.1449          | 2.5634           | 2.5503                     |
| 1988Q2 | 5.6128       | 2.2154          | 2.5439           | 2.5399                     |
| 1988Q3 | 5.6506       | 2.2970          | 2.5745           | 2.5917                     |
| 1988Q4 | 5.6398       | 2.4315          | 2.5328           | 2.6358                     |
| 1989Q1 | 5.6398       | 2.4866          | 2.5240           | 2.7161                     |
| 1989Q2 | 5.5479       | 2.4667          | 2.5192           | 2.6773                     |
| 1989Q3 | 5.7047       | 2.5196          | 2.5121           | 2.7032                     |
| 1989Q4 | 5.8183       | 2.5527          | 2.5121           | 2.6980                     |
| 1990Q1 | 5.7912       | 2.5593          | 2.5049           | 2.6902                     |
| 1990Q2 | 5.7426       | 2.5086          | 2.4761           | 2.6332                     |
| 1990Q3 | 5.8291       | 2.5527          | 2.5001           | 2.6747                     |
| 1990Q4 | 6.0291       | 2.5792          | 2.4737           | 2.7187                     |
| 1991Q1 | 6.0400       | 2.5814          | 2.4617           | 2.7498                     |
| 1991Q2 | 6.0454       | 2.5725          | 2.4521           | 2.7369                     |
| 1991Q3 | 5.9859       | 2.5417          | 2.4521           | 2.7395                     |
| 1991Q4 | 5.9697       | 2.4954          | 2.5216           | 2.6773                     |
| 1992Q1 | 5.9426       | 2.4932          | 2.5456           | 2.7058                     |
| 1992Q2 | 5.8886       | 2.5329          | 2.5456           | 2.7213                     |
| 1992Q3 | 5.8994       | 2.4998          | 2.5504           | 2.7135                     |
| 1992Q4 | 5.9264       | 2.5174          | 2.5936           | 2.7084                     |
| 1993Q1 | 5.8507       | 2.5329          | 2.6320           | 2.6980                     |
| 1993Q2 | 5.8237       | 2.5174          | 2.6368           | 2.6487                     |
| 1993Q3 | 5.9534       | 2.5461          | 2.6464           | 2.7084                     |
| 1993Q4 | 5.9480       | 2.5130          | 2.6536           | 2.7006                     |
| 1994Q1 | 5.9534       | 2.5395          | 2.6728           | 2.7213                     |

| Period | Cheddar             | Other               | Eggs         | Beef         | Pork         | Chicken      |
|--------|---------------------|---------------------|--------------|--------------|--------------|--------------|
| 108404 | Cheese Kg<br>0.7689 | Cheese Kg<br>1.1600 | Dozen 3.7993 | Kg<br>6.7958 | Kg<br>6.4423 | Kg<br>4.2315 |
| 1984Q4 |                     |                     | 3.3824       |              |              |              |
| 1985Q1 | 0.9233              | 0.9770              | 3.3635       | 6.7154       | 6.3047       | 4.5973       |
| 1985Q2 | 1.0796              | 1.1890              |              | 7.2133       | 6.3624       | 4.7183       |
| 1985Q3 | 1.0331              | 1.2287              | 3.5536       | 7.7314       | 6.2275       | 4.9176       |
| 1985Q4 | 0.9422              | 1.2278              | 3.6834       | 6.6667       | 6.3610       | 4.4752       |
| 1986Q1 | 0.8358              | 1.1768              | 3.2950       | 6.4877       | 6.2931       | 4.6443       |
| 1986Q2 | 1.0774              | 1.3254              | 3.4082       | 7.2545       | 5.8368       | 5.0388       |
| 1986Q3 | 1.2070              | 1.3197              | 3.5207       | 7.2898       | 5.6643       | 4.8971       |
| 1986Q4 | 0.9742              | 1.3451              | 3.6570       | 6.6068       | 6.4123       | 4.6806       |
| 1987Q1 | 1.0324              | 1.1726              | 3.2590       | 6.5984       | 6.3519       | 4.9341       |
| 1987Q2 | 1.0823              | 1.2687              | 3.3624       | 6.6005       | 5.6393       | 5.2428       |
| 1987Q3 | 1.0510              | 1.4485              | 3.3869       | 6.9876       | 5.9469       | 5.4040       |
| 1987Q4 | 0.9886              | 1.5342              | 3.5429       | 6.2426       | 6.2247       | 4.8847       |
| 1988Q1 | 1.0372              | 1.3298              | 3.3081       | 6.6056       | 6.3339       | 5.2489       |
| 1988Q2 | 1.0178              | 1.2626              | 3.2142       | 6.9103       | 5.7407       | 5.5033       |
| 1988Q3 | 1.0553              | 1.4073              | 3.2398       | 6.7380       | 6.2321       | 5.3554       |
| 1988Q4 | 0.9825              | 1.5925              | 3.3899       | 6.1484       | 6.4411       | 5.1120       |
| 1989Q1 | 1.1401              | 1.3851              | 3.0868       | 5.9772       | 6.4903       | 5.0358       |
| 1989Q2 | 1.0578              | 1.3970              | 3.1470       | 6.8523       | 6.2450       | 5.4507       |
| 1989Q3 | 0.9108              | 1.4487              | 3.1975       | 6.7003       | 6.1641       | 5.3792       |
| 1989Q4 | 1.0064              | 1.5011              | 3.2803       | 6.0469       | 6.2771       | 4.9657       |
| 1990Q1 | 0.7727              | 1.2470              | 3.0594       | 6.0702       | 6.2486       | 5.2340       |
| 1990Q2 | 1.0105              | 1.4277              | 3.0911       | 6.4549       | 5.6607       | 5.6540       |
| 1990Q3 | 1.0565              | 1.4178              | 3.1313       | 6.4579       | 5.2579       | 5.5126       |
| 1990Q4 | 0.9665              | 1.5509              | 3.2079       | 5.7410       | 5.8388       | 5.1899       |
| 1991Q1 | 1.0100              | 1.3351              | 2.9708       | 5.7457       | 6.0191       | 5.1896       |
| 1991Q2 | 0.9514              | 1.3855              | 3.0281       | 6.3457       | 5.5231       | 5.5802       |
| 1991Q3 | 0.9574              | 1.5162              | 3.1806       | 6.2858       | 5.5454       | 5.6671       |
| 1991Q4 | 0.8708              | 1.4621              | 3.2485       | 5.8328       | 6.1729       | 5.0601       |
| 1992Q1 | 0.8194              | 1.3136              | 2.9377       | 5.3130       | 6.2688       | 5.3465       |
| 1992Q2 | 1.0280              | 1.5214              | 2.9988       | 6.2370       | 5.7668       | 5.5186       |
| 1992Q3 | 0.9261              | 1.5147              | 3.0928       | 6.1640       | 6.0350       | 5.6418       |
| 1992Q4 | 0.8911              | 1.5247              | 3.1743       | 5.6734       | 6.6031       | 5.2049       |
| 1993Q1 | 0.8674              | 1.4598              | 2.9178       | 5.5269       | 6.3885       | 5.3963       |
| 1993Q2 | 0.9337              | 1.3277              | 3.0714       | 6.3794       | 5.5659       | 5.7772       |
| 1993Q3 | 0.9181              | 1.6313              | 3.0601       | 5.5225       | 6.1157       | 5.9757       |
| 1993Q4 | 0.9903              | 1.5902              | 3.2310       | 5.0753       | 5.7670       | 5.5542       |

Table 5. Quarterly Per Capita Disappearance of Cheeses and Apparent Substitutes (1984Q4-1993Q4)

| Period | Cheddar   | Other     | Eggs   | Beef   | Pork   | Chicken |
|--------|-----------|-----------|--------|--------|--------|---------|
|        | Cheese Kg | Cheese Kg | Dozen  | Kg     | Kg     | Kg      |
| 1984Q4 | 7.4283    | 8.0585    | 1.3670 | 5.6192 | 4.3308 | 3.0993  |
| 1985Q1 | 7.5371    | 7.9924    | 1.3564 | 5.7357 | 4.3358 | 2.9741  |
| 1985Q2 | 7.5526    | 8.0419    | 1.3391 | 5.7999 | 4.1802 | 2.9939  |
| 1985Q3 | 7.5216    | 8.0337    | 1.3351 | 5.6541 | 4.3559 | 3.1059  |
| 1985Q4 | 7.5682    | 8.0915    | 1.3298 | 5.6308 | 4.4061 | 3.0235  |
| 1986Q1 | 7.6537    | 8.1825    | 1.3351 | 5.7532 | 4.5566 | 3.0565  |
| 1986Q2 | 7.7314    | 8.2320    | 1.3272 | 5.6366 | 4.5867 | 3.0466  |
| 1986Q3 | 7.7935    | 8.2899    | 1.3232 | 5.7765 | 5.3846 | 3.4385  |
| 1986Q4 | 7.9023    | 8.3395    | 1.3272 | 6.1438 | 5.5402 | 3.6328  |
| 1987Q1 | 8.0189    | 8.4469    | 1.2926 | 6.1729 | 5.3345 | 3.5340  |
| 1987Q2 | 8.0655    | 8.4965    | 1.2727 | 6.3886 | 5.4148 | 3.4879  |
| 1987Q3 | 8.0810    | 8.5131    | 1.3059 | 6.4236 | 5.7409 | 3.4945  |
| 1987Q4 | 8.0732    | 8.5048    | 1.3046 | 6.4585 | 5.3746 | 3.4682  |
| 1988Q1 | 8.1354    | 8.6288    | 1.3192 | 6.4236 | 5.0534 | 3.4484  |
| 1988Q2 | 8.3141    | 8.7775    | 1.3179 | 6.4702 | 5.1137 | 3.4451  |
| 1988Q3 | 8.3996    | 8.8933    | 1.3458 | 6.4527 | 5.3897 | 3.7284  |
| 1988Q4 | 8.3685    | 8.8189    | 1.3896 | 6.4760 | 5.2341 | 3.5505  |
| 1989Q1 | 8.4462    | 8.9842    | 1.4162 | 6.5168 | 5.1287 | 3.7382  |
| 1989Q2 | 8.4540    | 9.0751    | 1.4082 | 6.6043 | 5.1638 | 3.8766  |
| 1989Q3 | 8.4384    | 9.0999    | 1.4481 | 6.6101 | 5.4449 | 4.1137  |
| 1989Q4 | 8.5084    | 9.2569    | 1.4640 | 6.6509 | 5.4047 | 4.0742  |
| 1990Q1 | 8.6249    | 9.3561    | 1.4494 | 6.7092 | 5.3997 | 4.1071  |
| 1990Q2 | 8.6094    | 9.3561    | 1.4401 | 6.8549 | 5.7409 | 4.1236  |
| 1990Q3 | 8.6016    | 9.3561    | 1.4773 | 6.8782 | 6.0069 | 4.1763  |
| 1990Q4 | 8.7259    | 9.5793    | 1.4919 | 6.9657 | 5.8865 | 4.2092  |
| 1991Q1 | 8.9202    | 9.7363    | 1.4773 | 7.0065 | 5.7108 | 4.1928  |
| 1991Q2 | 8.9357    | 9.7776    | 1.4707 | 6.9249 | 5.6004 | 3.9918  |
| 1991Q3 | 8.9824    | 9.7776    | 1.4534 | 6.8841 | 5.6707 | 4.0544  |
| 1991Q4 | 9.1222    | 9.8189    | 1.4454 | 6.7616 | 5.5051 | 4.0314  |
| 1992Q1 | 9.2155    | 9.9760    | 1.4188 | 6.7325 | 5.2391 | 4.0314  |
| 1992Q2 | 9.2621    | 10.0090   | 1.4215 | 6.8433 | 5.3043 | 3.9787  |
| 1992Q3 | 9.2621    | 9.9595    | 1.4388 | 6.7325 | 5.4649 | 4.0380  |
| 1992Q4 | 9.2388    | 9.9925    | 1.4574 | 6.9249 | 5.4097 | 4.1499  |
| 1993Q1 | 9.3242    | 9.9925    | 1.4149 | 7.0706 | 5.3043 | 4.2290  |
| 1993Q2 | 9.3942    | 9.9595    | 1.3936 | 7.1930 | 5.4599 | 4.1335  |
| 1993Q3 | 9.3476    | 9.9925    | 1.4056 | 7.2280 | 5.7761 | 4.0972  |
| 1993Q4 | 9.3942    | 10.0586   | 1.4228 | 7.2105 | 5.7209 | 4.0907  |

Table 6. Quarterly Average Retail Prices for Cheeses and Apparent Substitutes (1984Q4-1993Q4)

| Period | Ice Cream<br>Kg | Yogurt<br>Kg | Cottage Cheese Kg | Cream<br>Kg |
|--------|-----------------|--------------|-------------------|-------------|
| 1984Q4 | 1.4608          | 0.4712       | 0.2769            | 2.0114      |
| 1985Q1 | 1.6222          | 0.5926       | 0.3128            | 1.7550      |
| 1985Q2 | 2.4979          | 0.6352       | 0.3595            | 1.9785      |
| 1985Q3 | 2.5139          | 0.5926       | 0.3370            | 2.0333      |
| 1985Q4 | 1.5541          | 0.5434       | 0.3064            | 2.2134      |
| 1986Q1 | 1.6464          | 0.6900       | 0.3140            | 1.9559      |
| 1986Q2 | 2.6774          | 0.7165       | 0.3481            | 2.0511      |
| 1986Q3 | 2.5978          | 0.6465       | 0.3151            | 2.1127      |
| 1986Q4 | 1.6352          | 0.6319       | 0.2737            | 2.2367      |
| 1987Q1 | 1.7035          | 0.8787       | 0.2897            | 1.8932      |
| 1987Q2 | 2.4945          | 0.8834       | 0.3160            | 2.1256      |
| 1987Q3 | 2.4231          | 0.8052       | 0.3081            | 2.1572      |
| 1987Q4 | 1.5299          | 0.7377       | 0.2658            | 2.2388      |
| 1988Q1 | 1.6220          | 0.8989       | 0.2906            | 1.9448      |
| 1988Q2 | 2.5532          | 0.8866       | 0.3020            | 2.0595      |
| 1988Q3 | 2.4724          | 0.8647       | 0.3023            | 2.0785      |
| 1988Q4 | 1.5550          | 0.7732       | 0.2631            | 2.2788      |
| 1989Q1 | 1.5425          | 0.8754       | 0.2784            | 1.9157      |
| 1989Q2 | 2.4804          | 1.0224       | 0.2962            | 1.9921      |
| 1989Q3 | 2.2617          | 0.8264       | 0.2849            | 2.0559      |
| 1989Q4 | 1.5007          | 0.7498       | 0.2456            | 2.1077      |
| 1990Q1 | 1.4775          | 0.9037       | 0.2622            | 2.0053      |
| 1990Q2 | 2.4219          | 0.8396       | 0.2802            | 2.1218      |
| 1990Q3 | 2.3797          | 0.8184       | 0.3203            | 2.1155      |
| 1990Q4 | 1.4293          | 0.7300       | 0.2532            | 2.2589      |
| 1991Q1 | 1.4366          | 0.8536       | 0.2640            | 1.9326      |
| 1991Q2 | 2.4061          | 0.8743       | 0.2712            | 2.0633      |
| 1991Q3 | 2.2550          | 0.7550       | 0.2616            | 2.0364      |
| 1991Q4 | 1.4035          | 0.7073       | 0.2349            | 2.1858      |
| 1992Q1 | 1.4256          | 0.8368       | 0.2365            | 1.9251      |
| 1992Q2 | 2.1752          | 0.8245       | 0.2489            | 2.0725      |
| 1992Q3 | 1.9261          | 0.7927       | 0.2218            | 2.1249      |
| 1992Q4 | 1.3179          | 0.6547       | 0.2158            | 2.2123      |
| 1993Q1 | 1.4715          | 0.8720       | 0.2197            | 1.9326      |
| 1993Q2 | 2.2952          | 0.8398       | 0.2364            | 2.0804      |
| 1993Q3 | 2.2395          | 0.7791       | 0.2191            | 2.0936      |
| 1993Q4 | 1.3450          | 0.7300       | 0.2170            | 2.1373      |

Table 7. Quarterly Per Capita Disappearance of Dairy Desserts (1984Q4-1993Q4)

| Period | Ice Cream | Yogurt | Cottage Cheese Kg | Cream  |
|--------|-----------|--------|-------------------|--------|
|        | Kg        | Kg     |                   | Kg     |
| 1984Q4 | 1.2834    | 2.9227 | 3.5949            | 2.7993 |
| 1985Q1 | 1.2970    | 2.9075 | 3.5949            | 2.7993 |
| 1985Q2 | 1.2848    | 2.9714 | 3.6212            | 2.8082 |
| 1985Q3 | 1.2725    | 2.9745 | 3.5799            | 2.8289 |
| 1985Q4 | 1.3323    | 3.0141 | 3.6813            | 2.8999 |
| 1986Q1 | 1.3567    | 3.0232 | 3.7226            | 2.9118 |
| 1986Q2 | 1.3472    | 3.0262 | 3.7301            | 2.9295 |
| 1986Q3 | 1.3445    | 3.0628 | 3.7564            | 2.9680 |
| 1986Q4 | 1.3812    | 3.0597 | 3.8240            | 3.0301 |
| 1987Q1 | 1.3771    | 3.1267 | 3.8390            | 3.0301 |
| 1987Q2 | 1.3635    | 3.1115 | 3.8503            | 3.0331 |
| 1987Q3 | 1.3744    | 3.1846 | 3.8691            | 3.1159 |
| 1987Q4 | 1.3662    | 3.1358 | 3.9104            | 3.1485 |
| 1988Q1 | 1.3920    | 3.2728 | 3.9968            | 3.1781 |
| 1988Q2 | 1.4206    | 3.3185 | 4.0419            | 3.2550 |
| 1988Q3 | 1.4301    | 3.3155 | 4.0832            | 3.2165 |
| 1988Q4 | 1.4219    | 3.2546 | 4.1133            | 3.2106 |
| 1989Q1 | 1.4450    | 3.3764 | 4.1320            | 3.2461 |
| 1989Q2 | 1.4219    | 3.3794 | 4.1696            | 3.3438 |
| 1989Q3 | 1.4396    | 3.3977 | 4.1846            | 3.3527 |
| 1989Q4 | 1.4613    | 3.3824 | 4.2785            | 3.4059 |
| 1990Q1 | 1.4925    | 3.5134 | 4.2823            | 3.4237 |
| 1990Q2 | 1.4776    | 3.4768 | 4.2297            | 3.4355 |
| 1990Q3 | 1.4803    | 3.4799 | 4.2635            | 3.4710 |
| 1990Q4 | 1.4858    | 3.5438 | 4.3386            | 3.5568 |
| 1991Q1 | 1.5469    | 3.5468 | 4.3612            | 3.5864 |
| 1991Q2 | 1.5346    | 3.5347 | 4.2560            | 3.6101 |
| 1991Q3 | 1.5116    | 3.5225 | 4.1959            | 3.6279 |
| 1991Q4 | 1.5306    | 3.5560 | 4.2335            | 3.6870 |
| 1992Q1 | 1.5863    | 3.5651 | 4.2823            | 3.6900 |
| 1992Q2 | 1.5822    | 3.5164 | 4.2748            | 3.6989 |
| 1992Q3 | 1.5672    | 3.4738 | 4.2635            | 3.7018 |
| 1992Q4 | 1.5632    | 3.4494 | 4.1959            | 3.7048 |
| 1993Q1 | 1.5564    | 3.4646 | 4.1283            | 3.7078 |
| 1993Q2 | 1.5143    | 3.4555 | 4.1320            | 3.7373 |
| 1993Q3 | 1.5088    | 3.4403 | 4.1809            | 3.7373 |
| 1993Q4 | 1.5238    | 3.3824 | 4.1508            | 3.7936 |

Table 8. Quarterly Average Retail Prices for Dairy Desserts (1984Q4-1993Q4)

| Period | (1)*   | (2)*   | (3)*     | (4)*     |
|--------|--------|--------|----------|----------|
| 1984Q4 | 0.9682 | 5.0263 | 318.0762 | 92.8321  |
| 1985Q1 | 0.2095 | 5.1938 | 296.8437 | 94.6407  |
| 1985Q2 | 0.4670 | 5.2479 | 320.3327 | 95.8150  |
| 1985Q3 | 0.5315 | 5.2371 | 317.9064 | 95.3962  |
| 1985Q4 | 0.5668 | 5.2965 | 330.8400 | 94.6344  |
| 1986Q1 | 0.4543 | 5.3668 | 305.0102 | 97.5340  |
| 1986Q2 | 0.1911 | 5.3776 | 338.7436 | 99.0819  |
| 1986Q3 | 0.7158 | 5.4046 | 337.8505 | 100.9464 |
| 1986Q4 | 0.3446 | 5.4749 | 353.3273 | 102.2002 |
| 1987Q1 | 0.4029 | 5.5127 | 319.7833 | 103.7411 |
| 1987Q2 | 0.4437 | 5.5181 | 354.3885 | 104.7140 |
| 1987Q3 | 0.6226 | 5.5830 | 355.3322 | 104.9855 |
| 1987Q4 | 0.5058 | 5.5938 | 371.8881 | 104.5469 |
| 1988Q1 | 0.4504 | 5.6316 | 332.7105 | 105.5721 |
| 1988Q2 | 0.5907 | 5.7019 | 359.2097 | 106.3446 |
| 1988Q3 | 0.5485 | 5.7721 | 364.1596 | 108.1493 |
| 1988Q4 | 0.3600 | 5.7667 | 378.8170 | 106.9996 |
| 1989Q1 | 0.3071 | 5.7829 | 339.3572 | 108.6095 |
| 1989Q2 | 0.5878 | 5.8154 | 374.7344 | 110.2094 |
| 1989Q3 | 0.6841 | 5.8802 | 376.4888 | 111.0297 |
| 1989Q4 | 0.6846 | 5.9451 | 386.8974 | 109.9835 |
| 1990Q1 | 0.3822 | 6.0099 | 356.3720 | 113.9147 |
| 1990Q2 | 0.3618 | 6.0910 | 386.7533 | 113.9010 |
| 1990Q3 | 0.4101 | 6.0856 | 385.5620 | 114.9431 |
| 1990Q4 | 0.3568 | 6.1937 | 395.3243 | 114.3568 |
| 1991Q1 | 0.3821 | 6.2585 | 363.0191 | 117.1033 |
| 1991Q2 | 0.2977 | 6.2747 | 394.2593 | 119.0240 |
| 1991Q3 | 0.1974 | 6.2693 | 387.2702 | 117.8189 |
| 1991Q4 | 0.4042 | 6.3612 | 394.8398 | 113.6174 |
| 1992Q1 | 0.1996 | 6.4369 | 356.2449 | 114.4413 |
| 1992Q2 | 0.3377 | 6.4747 | 386.9497 | 115.6954 |
| 1992Q3 | 0.3299 | 6.4855 | 381.9621 | 115.6343 |
| 1992Q4 | 0.3045 | 6.5234 | 398.5644 | 115.0639 |
| 1993Q1 | 0.2498 | 6.5288 | 359.8331 | 117.2562 |
| 1993Q2 | 0.3314 | 6.6260 | 393.4389 | 117.6782 |
| 1993Q3 | 0.3318 | 6.6801 | 395.0865 | 117.3320 |
| 1993Q4 | 0.3587 | 6.7558 | 407.2942 | 117.1038 |

Table 9. Data for Skim Milk Powder and Food Including Non-alcoholic Beverages (1984Q4-1993Q4)

\*Notes: (1). Quarterly per capita disappearance of skim milk powder (kg), (2). Average retail price of skim milk powder, (3). Per capita expenditure of food including non-alcoholic beverages in current value, (4). Consumer Price Index for food and non-alcoholic beverages, 1986=100.